

G&D North America

390 words

If published, please send me a copy or digital copy with link.

The use of the images is only allowed in connection with the press release.

Press Contact:

Annette Häbel
Guntermann & Drunck GmbH
haebel@gdsys.de

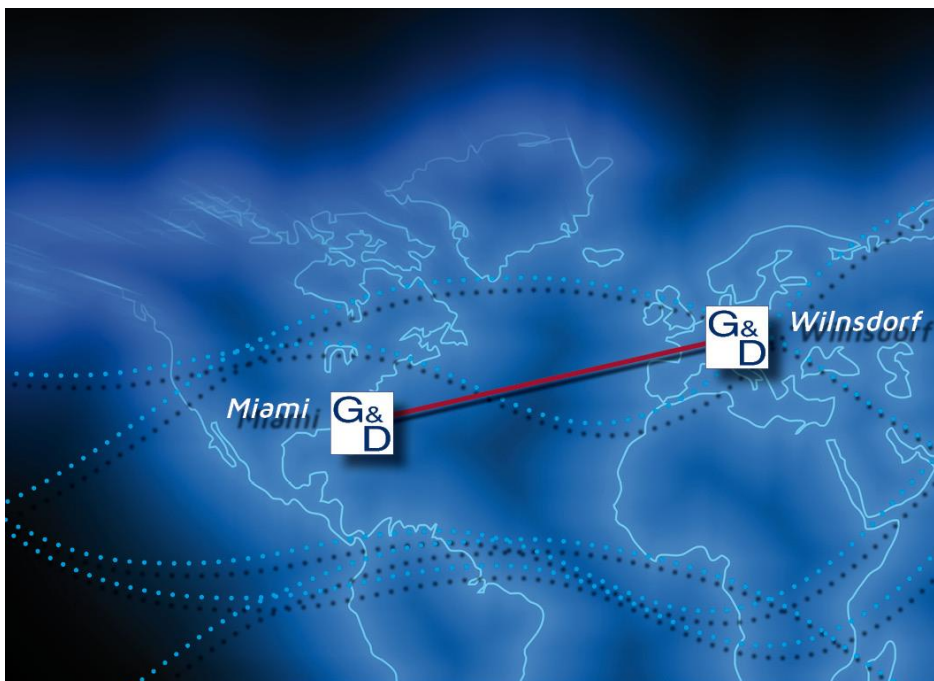
Dortmunder Strasse 4a
D-57234 Wilnsdorf
Phone +49 (0) 2739/8901-100

4 March 2015

KVM by G&D - initiative and active

G&D opens US subsidiary

Guntermann & Drunck GmbH sets an important milestone towards the company's internationalization. From now on the German KVM pioneers will distribute their equipment from their subsidiary G&D North America Inc. in Miami, FL.



By founding a US subsidiary, Guntermann & Drunck GmbH (G&D) sets an important milestone for the company's internationalization. With this step, G&D want to increase their presence on the North and South American and the Canadian market. Thus, the German

KVM pioneers comply with the strong demand in these regions. The international team of G&D North America Inc. will strengthen and further expand the existing partner network.

KVM experts as part of a worldwide network

Due to its geographical proximity to South America, Miami is the ideal location to reach both the northern and the southern part of the continent. End customers and suppliers are now able to purchase KVM equipment made in Germany directly or via their on-site partners. An international, experienced G&D team now provide expert consulting, sales and service from Florida. Being fluent in many languages enables the employees from Sales and Support to process requests in German, English, Italian, Portuguese and Spanish as fast as possible. Personal proximity to customers is secured by quick availability as well as immediate, direct, intense and quick consulting and planning. Customers benefit from the new branch by warranty and support services as well as short delivery times for equipment, accessories and spare parts.

Strategically international and active

“We are committed to being strategically initiative and active at an early stage.” Roland Ollek, CEO of Sales and Marketing at G&D Germany and CEO at G&D North America, says about the expansion plans. “I look forward to exciting challenges and am convinced that we will experience how G&D can unfold its potential in the US.”



More information:

Guntermann & Drunck GmbH

Dortmunder Straße 4a

D-57234 Wilnsdorf

Phone: +49 (0) 27 39 / 89 01 - 100

Fax: +49 (0) 27 39 / 89 01 - 120

<http://www.gdsys.de>

E-mail: sales@gdsys.de

Landingpage: <http://gd-northamerica.com/>

Keywords: KVM, extender, switches, matrix, matrix switch, expansion, signal extension, distribution, planning, service, switching