

## ipoque brings application awareness technology to Alcatel-Lucent's CloudBand ecosystem for traffic visibility and more agile operation of network functions virtualization (NFV)

Leipzig, Germany, Nov. 11, 2015 – Network operators are forced to implement strategies to meet the challenges of today's data-driven world, such as falling ARPU (Average Revenue per User) and increased data demand. Network functions virtualization (NFV) is such a strategy. The advantages of NFV are even stronger when applying application awareness technology to a virtualized network environment. It adds traffic visibility and increases the agility of the network function, allowing operators to deploy new services more quickly and creating a more cost efficient network. ipoque, a Rohde & Schwarz company, announced it has joined Alcatel-Lucent's Cloudband Ecosystem Program, a community of 60+ likeminded NFV innovators accelerating the reality of network functions virtualization (NFV).

With the agreement, ipoque committed to contributing its R&S PACE protocol and application classification engine to the program, an OEM software for application-awareness, designed to run in virtual environments with no loss of performance. Network infrastructure vendors around the world embed R&S PACE in their physical and virtual appliances, software and cloud solutions, such as gateways, firewalls or WiFi access points wherever intelligent decisions based on the nature of the traffic need to be made in the network, whether to offload video, realize Service Function Chaining, cache content or ensure security by blocking viruses or malware. Running R&S PACE in a NFV environment on a generic server lowers the entry cost, enabling application awareness to be more accessible than before.

"We are excited about the partnership with Alcatel-Lucent and to become part of the Cloudband ecosystem because it puts us at the heart of this vital development in network architecture and enables us to accelerate our program to virtualize the world of IP classification and traffic analysis", said Reik Hesselbarth, Chief Operating Officer at ipoque. "R&S PACE is perfectly suited to run in virtualized environments having no external dependencies, supporting standard servers and operating systems. It allows our customers to take advantage of NFV with application awareness with no loss in performance. All while

2

maintaining a memory footprint that is the smallest on the market by a factor of 10",

continued Mr Hesselbarth.

"We are delighted to announce that ipoque has joined the CloudBand Ecosystem, a

program which was established in 2013 to aid NFV innovation, share knowledge and help

service providers get to NFV faster", said Valerie Noto, Director of Alcatel-Lucent's

CloudBand Ecosystem. "ipoque's entry into the Cloudband ecosystem brings application

awareness technology that is proven to increase the capabilities and agility of NFV and we

look forward to close collaboration as we accelerate the reality of NFV and broaden the

choices for our customers."

Network functions virtualization (NFV) allows network operators to move complex

applications and services to the cloud by using commercial servers with software based on

open standards and interfaces instead of designated network equipment or proprietary

software. This gives operators the operational efficiency and flexibility to speed up

deployment of new services and quickly scale services up and down.

ipoque has held a webinar on "Building Application-Aware Mobile Networks Using SDN and

**NFV**". Watch the replay here.

Press contacts:

ipoque: Claudia Birkl, Phone: +49 89 4129-16167 E-mail: claudia.birkl@rohde-schwarz.com

About R&S PACE

R&S®PACE is a software library using different technologies such as Deep Packet Inspection, behavioral,

heuristic and statistical analysis to reliably detect network protocols and applications and extract metadata in

real time. Applications to Layer 7 (e.g. Skype, Facebook, YouTube, etc.) are accurately identified as well as

services such as voice and video and calculation of key performance indicators for deeper insight.

About Rohde & Schwarz

The Rohde & Schwarz electronics group offers innovative solutions in the following business fields: test and

measurement, broadcast and media, secure communications, cybersecurity, radiomonitoring and radiolocation.

Founded more than 80 years ago, this independent company has an extensive sales and service network and

is present in more than 70 countries. The electronics group is among the world market leaders in its established

3

business fields. On June 30, 2014, Rohde & Schwarz had approximately 9800 employees. It achieved a net revenue of EUR 1.75 billion in the 2013/2014 fiscal year (July to June). The company is headquartered in Munich, Germany. It also has regional headquarters in Singapore and Columbia, Maryland, USA.

## About ipoque GmbH, a Rohde & Schwarz company

ipoque – a Rohde & Schwarz company - provides network traffic and subscriber analytics solutions to enable operators to understand traffic patterns, monetize new data services and improve the quality of experience for their subscribers. ipoque's protocol and application classification engine (PACE), enables network infrastructure and security vendors to develop products with intelligent bandwidth control, prioritized quality of service delivery and reliable network security. Over 200 customers in more than 60 countries across the globe rely on ipoque's IP network analytics solutions to minimize equipment and operating expenditure, increase profitability and maximize user satisfaction. See more at www.ipoque.com