



Jenoptik key figures for the first nine months of 2017

in million euros	January – September 2017	January – September 2016	Change in %	July – September 2017	July – September 2016	Change in %
Revenue	526.8	492.6	7.0	178.4	165.7	7.7
Optics & Life Science	191.3	164.5	16.3	66.4	56.4	17.7
Mobility	180.6	169.0	6.9	62.8	60.0	4.7
Defense & Civil Systems	155.1	162.2	-4.4	49.7	50.6	-1.9
Other ¹	-0.2	-3.2		-0.5	-1.3	
EBITDA	72.9	65.4	11.6	30.3	24.5	23.6
Optics & Life Science	43.0	30.6	40.2	16.5	13.4	23.5
Mobility	15.1	18.5	-18.4	8.8	7.4	19.1
Defense & Civil Systems	15.8	16.7	-5.2	4.5	5.2	-12.8
Other ¹	-0.9	-0.5		0.5	-1.4	
EBIT	52.0	44.9	15.9	22.9	17.7	29.4
Optics & Life Science	36.9	24.5	50.6	14.6	11.2	29.7
Mobility	8.6	12.7	-32.3	6.2	5.6	11.4
Defense & Civil Systems	12.3	13.2	-7.1	3.3	4.0	-17.3
Other ¹	-5.8	-5.6		-1.2	-3.1	
EBIT margin	9.9%	9.1%		12.8%	10.7%	
Optics & Life Science	19.3%	14.9%		21.9%	19.9%	
Mobility	4.8%	7.5%		9.9%	9.3%	
Defense & Civil Systems	7.9%	8.2%		6.7%	7.9%	
Earnings after tax	44.1	35.7	23.5	21.5	13.7	57.4
Earnings per share in euros	0.77	0.62	23.5	0.38	0.24	57.4
Free cash flow	32.2	43.1	-25.2	10.0	21.6	-53.8
Order intake	576.2	547.7	5.2	170.9	228.3	-25.2
Optics & Life Science	222.8	172.2	29.4	73.7	58.6	25.7
Mobility	200.7	196.9	2.0	56.4	68.9	-18.2
Defense & Civil Systems	154.4	181.1	-14.8	42.6	100.9	-57.8
Other ¹	-1.7	-2.5		-1.7	-0.1	

	September 30, 2017	December 31, 2016	September 30, 2016
Order backlog (in million euros)	453.0	405.2	415.0
Optics & Life Science	105.8	80.7	75.6
Mobility	135.3	108.3	117.5
Defense & Civil Systems	214.9	217.8	223.9
Other ¹	-3.0	-1.6	-2.0
Contracts (in million euros)	132.0	160.9	144.0
Optics & Life Science	13.5	14.5	14.6
Mobility	68.9	79.1	78.3
Defense & Civil Systems	49.6	67.4	51.1
Employees (incl. trainees)	3,646	3,539	3,545
Optics & Life Science	1,127	1,123	1,149
Mobility	1,299	1,229	1,230
Defense & Civil Systems	904	881	870
Other ¹	316	306	296

¹ Other includes holding, shared service center, real estate and consolidation.

Figures on the earnings position were calculated on the basis of the continuing operations, if not otherwise indicated. Please note that there may be rounding differences as compared to the mathematically exact amounts (monetary units, percentages) in this report.

Jena, November 10, 2017