

# european entrepreneurship excellence

#### 12. & 13.11.2008

MTZ, Technology Center Munich Agnes-Pockels-Bogen 1 80992 Munich Approach via Emmy Noether Str. 2

Attendance: free

#### Conference Time

12.11.2008

10:00 - 18:00

13.11.2008

09:30 - 20:00

Language: english

## Registration

E-mail:

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+49-(0)89 - 3883838-88 Deadline: 07.11.2008

## Coordination

MBPW GmbH Agnes-Pockels-Bogen 1 80992 Munich event@mpbw.de

## Further Information:

www.mbpw.de www.euroffice-services.eu Bavaria, in particular Munich represent a cosmopolitan business community. This is not only reflected in the numerous international companies, which run their European business from Munich, but also in the many Bavarian SMEs conquering international markets and internationalising from a Bavarian base.

## The e<sup>3</sup> event

With **e**<sup>3</sup>, the Munich Business Plan Competition (MBPW) celebrates its new headquarter at the MTZ II, the brand new technology centre in the city of Munich. A highlight at the MTZ II is the first MunichTouchdownBase, a new office service facilitating market access for newcomers.

On the first day, the EurOffice Service Consortium Munich will present its various services that assist knowledge-based companies along their way to internationalisation. Leading international innovation regions (LIIR) from Europe, Asia and beyond will demonstrate their strengths as attractive business locations. Afterwards, One-2-One Business Matchmaking Meetings between SMEs wishing to internationalise, local professional agencies supporting this endeavour and LIIR representatives will be scheduled for registered participants.

On the second day, presentations from the MBPW and local authorities focus on cross-cultural business opportunities and best-practices. Specialised workshops and panels with foreign co-partners deal with entrepreneurship topics and company-exhibitions inform about the potential of innovative Bavarian SMEs.

## **Participants**

**e**<sup>3</sup> is aimed at founders and new entrepreneurs, young and high-growth companies, the MBPW Alumni Community, ambassadors of international business plan competitions and especially knowledge-based Bavarian companies which are interested in internationalisation.

## Organisor







## **EurOffice Service Consortium Munich**







## Sponsors









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## **Agenda**

Day 1 12.11.2008

10:00

#### Introduction

- EurOffice Services Munich (Jürgen Vogel) and New EOS (Gérard Bonnes)
- Bayern International (Hans-Joachim Heusler, managing director)
- IHK "Opening International Markets for Bavarian SME's" (Cristina Wille)
- European Commission (Sven Schade, DG Enterprise & Industry)

11:00

## In the focus: Leading International Innovation Regions (LIIR)

Region 1 – Finland (ESPOO)

Region 2 – France (Sophia Antipolis)

Region 3 – Ireland (Cork) Region 4 – Italy (Milano)

11:30 12:00

#### Coffee Break

In the focus: Leading International Innovation Regions (LIIR)

Region 5 – South Carolina (USA)

Region 6 - Netherlands (Groningen)

Region 7 – Macedonia

Region 8 - Denmark

13:00

Lunch

14:00

Face-2-Face Matchmaking and Partnering Lounge

18:00

**Get-Together** 

**Organisor** 























Day 2 13.11.2008

09:30

10:15 - 11:00

11:00 - 11:30

11:30 - 12:15

12:15 - 13:30

13:30 - 14:30

14:30 - 14:45

14:45 - 15:30

15:30 - 16:15

16:15 - 17:00

17:00 - 19:00

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#### Introduction

- MBPW GmbH Werner Arndt
- City Council Munich Reinhard Wieczorek
- Munich Technology Center MTZ NN

## Panel 1 "Promoting Entrepreneurship"

- Cambridge Entrepreneurship Center Shirley Jamieson
- Strascheg Center for Entrepreneurship Prof. Dr. Klaus Sailer
- LMU Entrepreneurship Center, Munich Andy Goldstein
- Global Infobrokers Inc. Brent Kreuger
- MIT Jose J. Pacheco

## Coffee Break

## Panel 2 "BP Competitions & their surroundings"

- Venture Cup Finland
- AdventureX Innsbruck & Bozen
- Regional BPCs of MBPW
- 1,2,3-GO! Alexandre Codran

#### Panel 3 "Start-up Stories"

- N.N.
- N.N.
- N.N.

## Lunch

### **Key Note**

#### Panel 4 "Best Practices in Entrepreneurship Excellence"

- Cambridge Enterprise Ltd. Shirley Jamieson
- UnternehmerTUM, Garching Dr. Bernward Jopen
- Tiroler Zukunftsstiftung Dr. Harald Gohm
- Business Incubation Center N.N.
- Netzwerk Nordbayern Arne Hostrup

## Panel 5 "European BP Competitions – Organisations are presenting their best practices"

- •Netzwerk Nordbayern Arne Hostrup
- •Münchener Business Plan Wettbewerb Werner Arndt
- •Cambridge Entrepreneurship Center
- •Tiroler Zukunftstiftung Dr. Harald Gohm

#### Panel 6 "MBPW Alumni and their way to success"

## **Face-to-Face Meetings, Exhibition**

"Start-ups, Entrepreneurship Centres, BP Competition Organisors" and Coffee Break

### **Organisor**





### **EurOffice Service Consortium Munich**







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