

S&T Press Conference “Preliminary Results 2008”

February 11, 2009



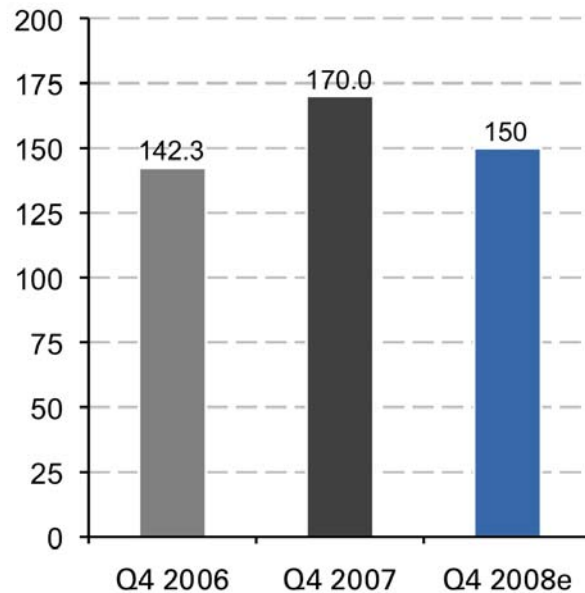
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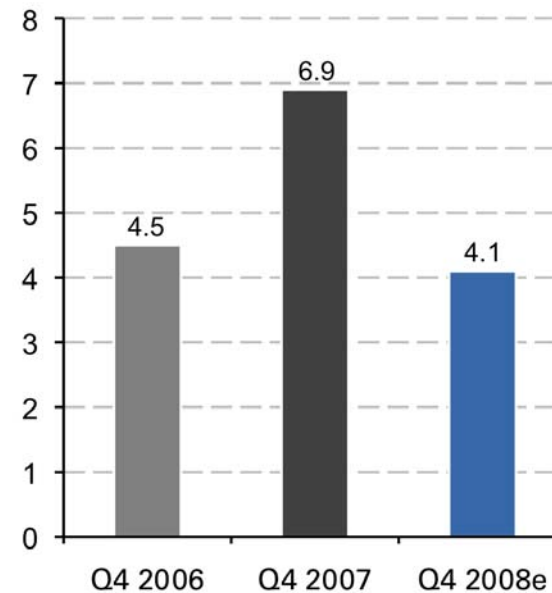
- ➔ **Re-focusing of the business areas from regions to 'Business Units' and**
addition of Georg Komornyik & Peter Sturz to the executive board
- ➔ **Succesful productivity measures**
- ➔ **Realization of numerous large projects, including:**
 - Business Continuity and Disaster Recovery System for Bulgarian Telecom
 - Installation of EMIS (Emergency Management Information System) in Romania
 - SAP solution for the Serbian postal service
 - S&T services check-out systems for all SPAR branches in Austria
 - Desktop Services in 14 countries for OMV

Profitable Q4 2008 Despite the Crisis

Sales
(in million euros)



EBIT
(in million euros)

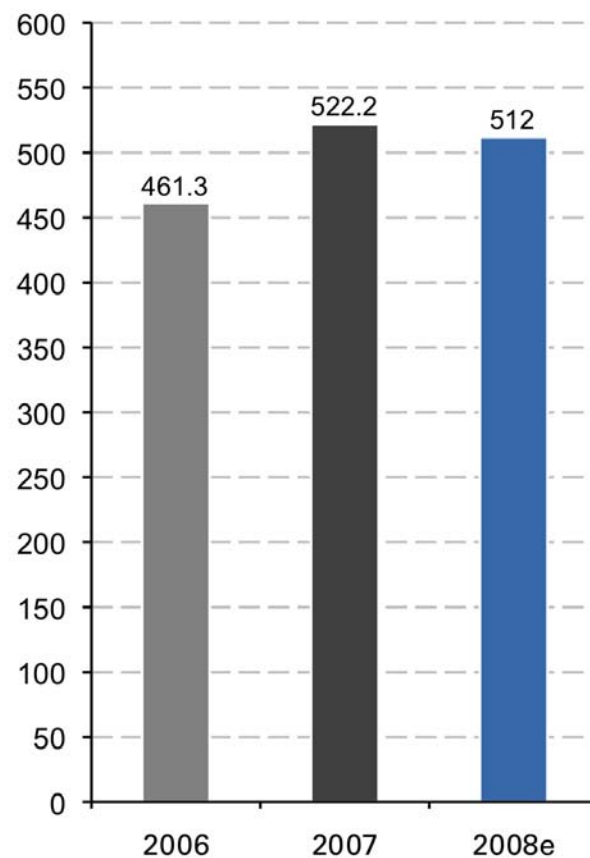


Costs for S&T re-alignment already included to a large extent.

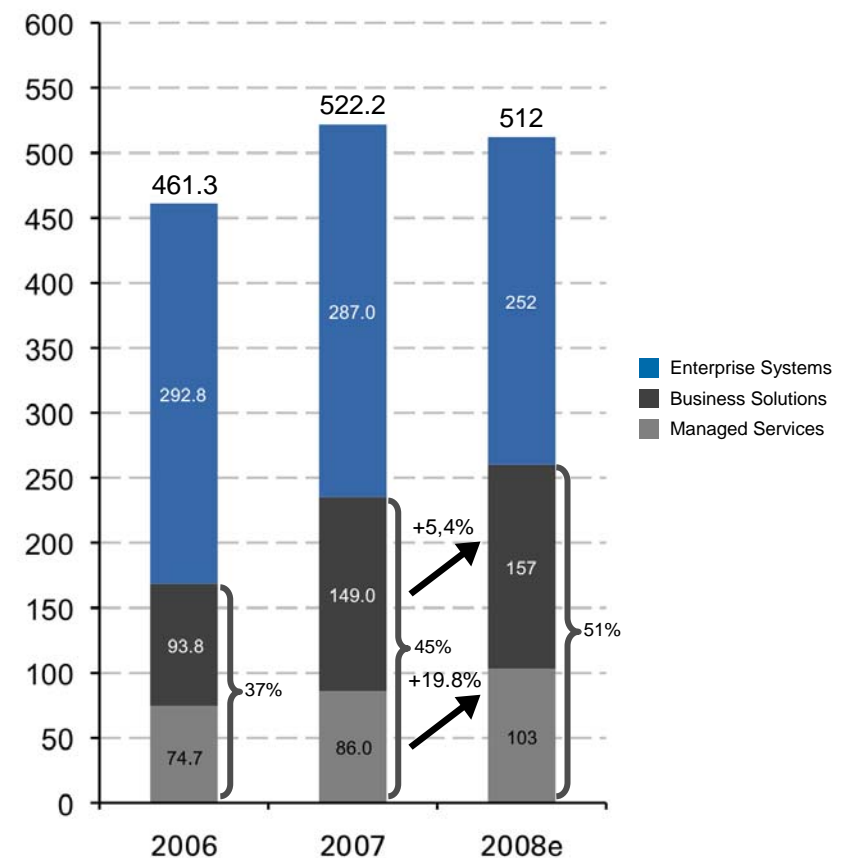
Share of Solutions and Services Business Continues to Increase



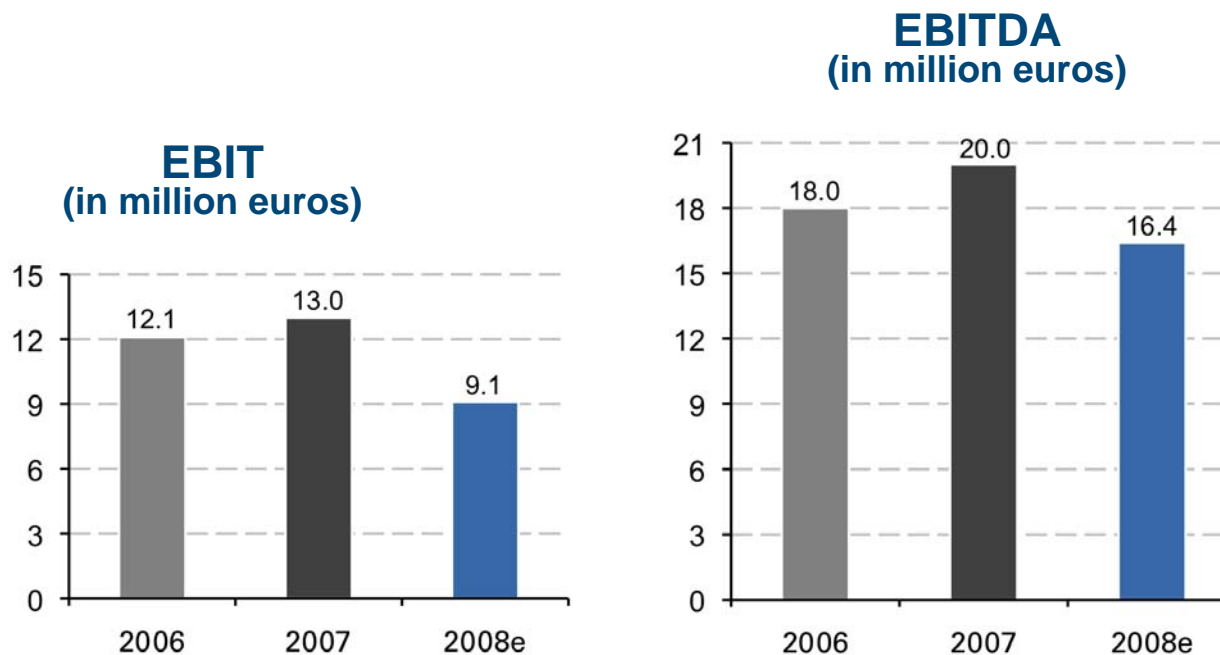
Total Sales
(in million euros)



Sales per Business Area
(in million euros)

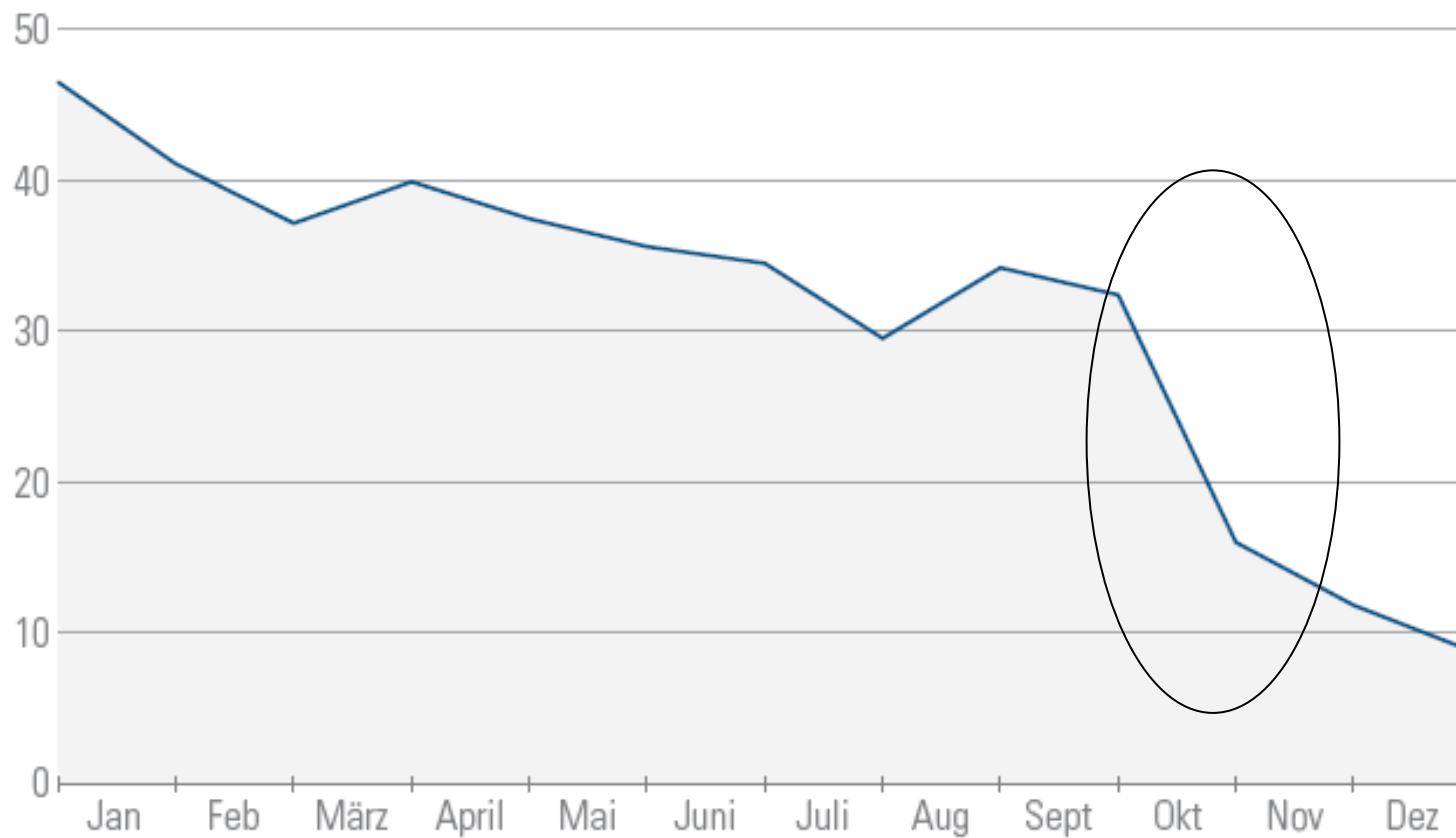


Good Financial Results Despite the Economic Downturn

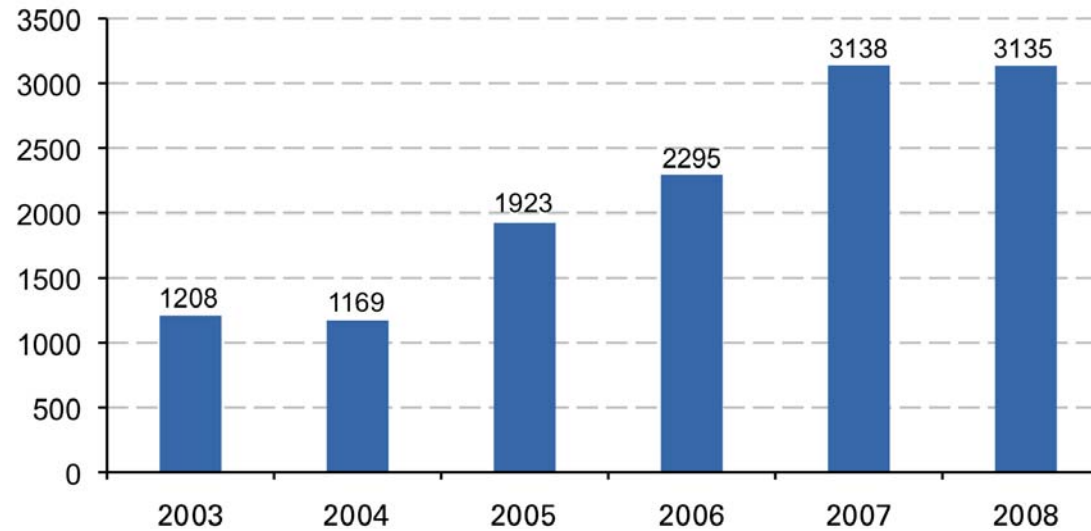


Share Price Influenced by Extraordinary Effects

S&T Share Price 2008



Stable Employee Numbers



2009 Outlook Market Development

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Growth Forecasts for the IT Market in 2009

➡ The global IT market will grow by 2.7% in 2009 to 983 billion euros

- IT sales in the USA are forecasted to grow by 0.8% in 2009 to 347 billion euros.
- IT market growth of 2%, to approximately 315 billion euros, is forecasted in Western Europe (EU15 and Switzerland and Norway).

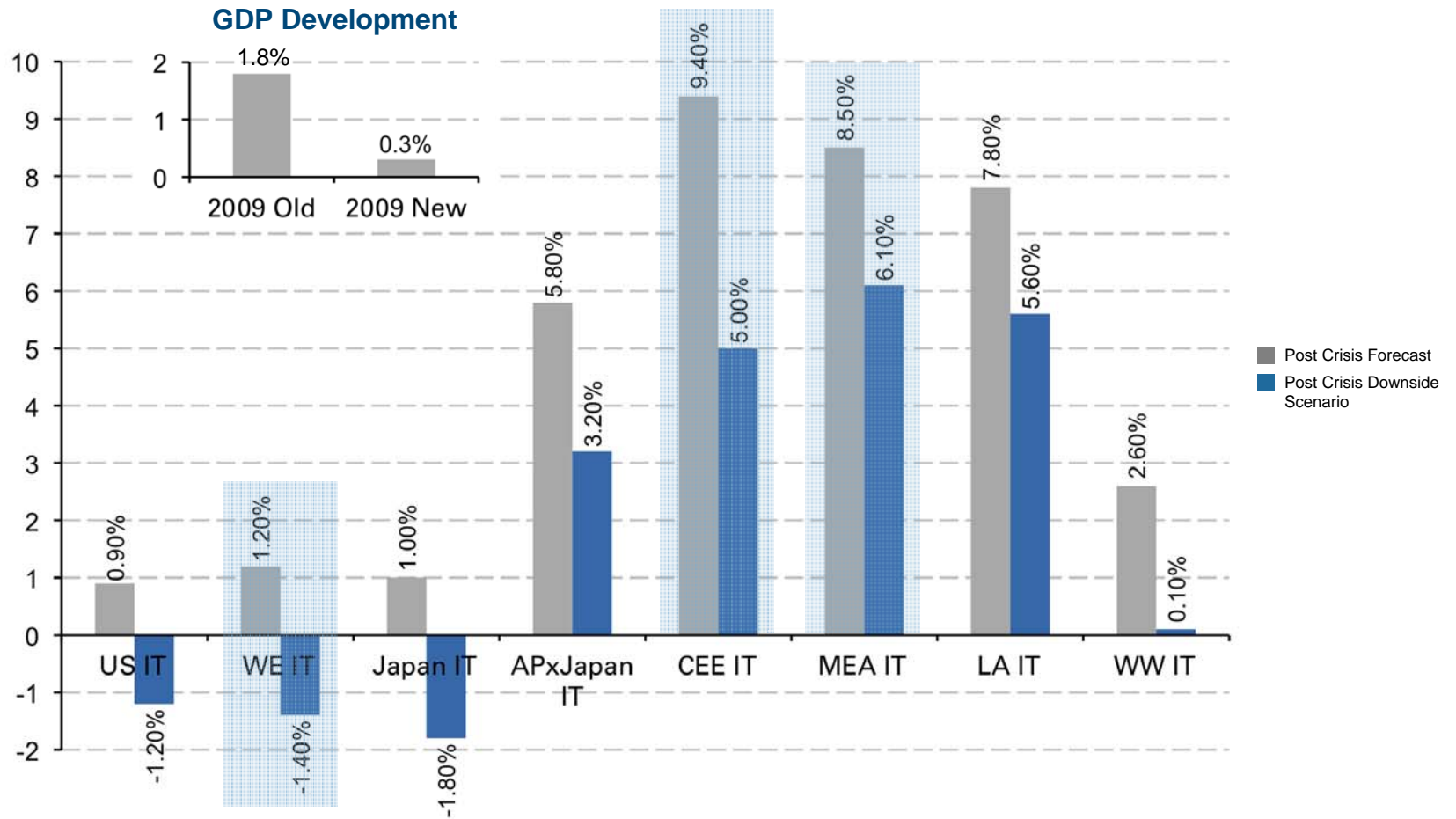
Source: EITO

➡ Global IT markets will be driven in 2009 primarily by increasing expenditure on software und IT services.

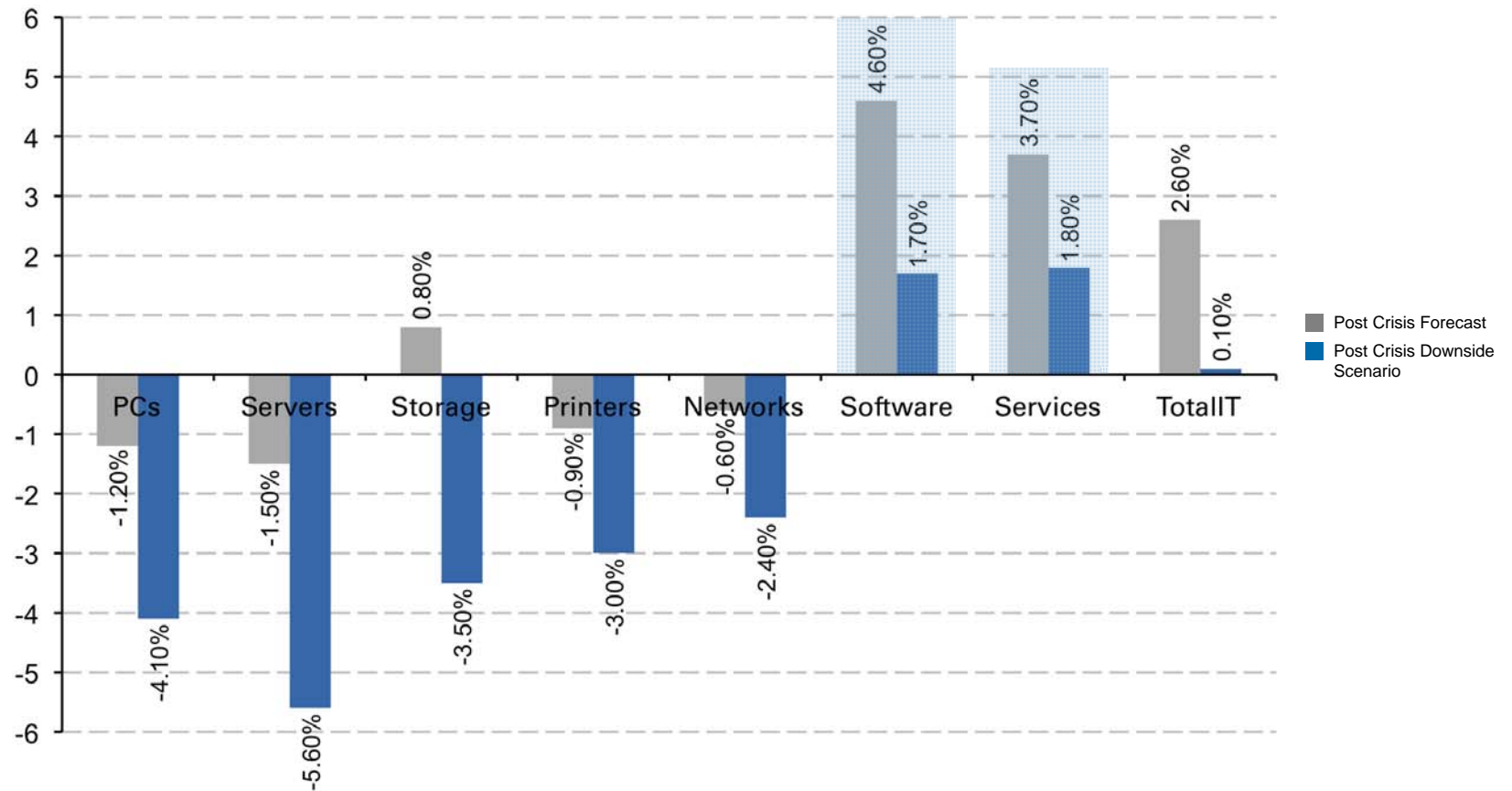
➡ Areas of growth in 2009 will be those with rapid ROI:

- Virtualization
- Consolidation of servers and application systems (e.g. SAP)
- Outsourcing/-tasking
- Application Management
- Business Intelligence

Development of Global IT Expenditure in 2009



Development of Global IT Expenditure in 2009



2009/2010 Outlook S&T



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Secure through 2009



S&T stabilization factors will ensure successful corporate development despite the economic crisis:

- **Optimal customer portfolio**

- a) Customer risks are spread across 2000 large and medium-sized businesses
- b) The largest customers generate a maximum of 5% of total sales

- **Considerable sector diversification**

Customers come from a diverse range of industry sectors, such as manufacturing, retailing, financial services, telecommunications, utilities and public administration

- **Internationally active**

Subsidiaries in 22 countries and different economic regions

- **Strong market position**

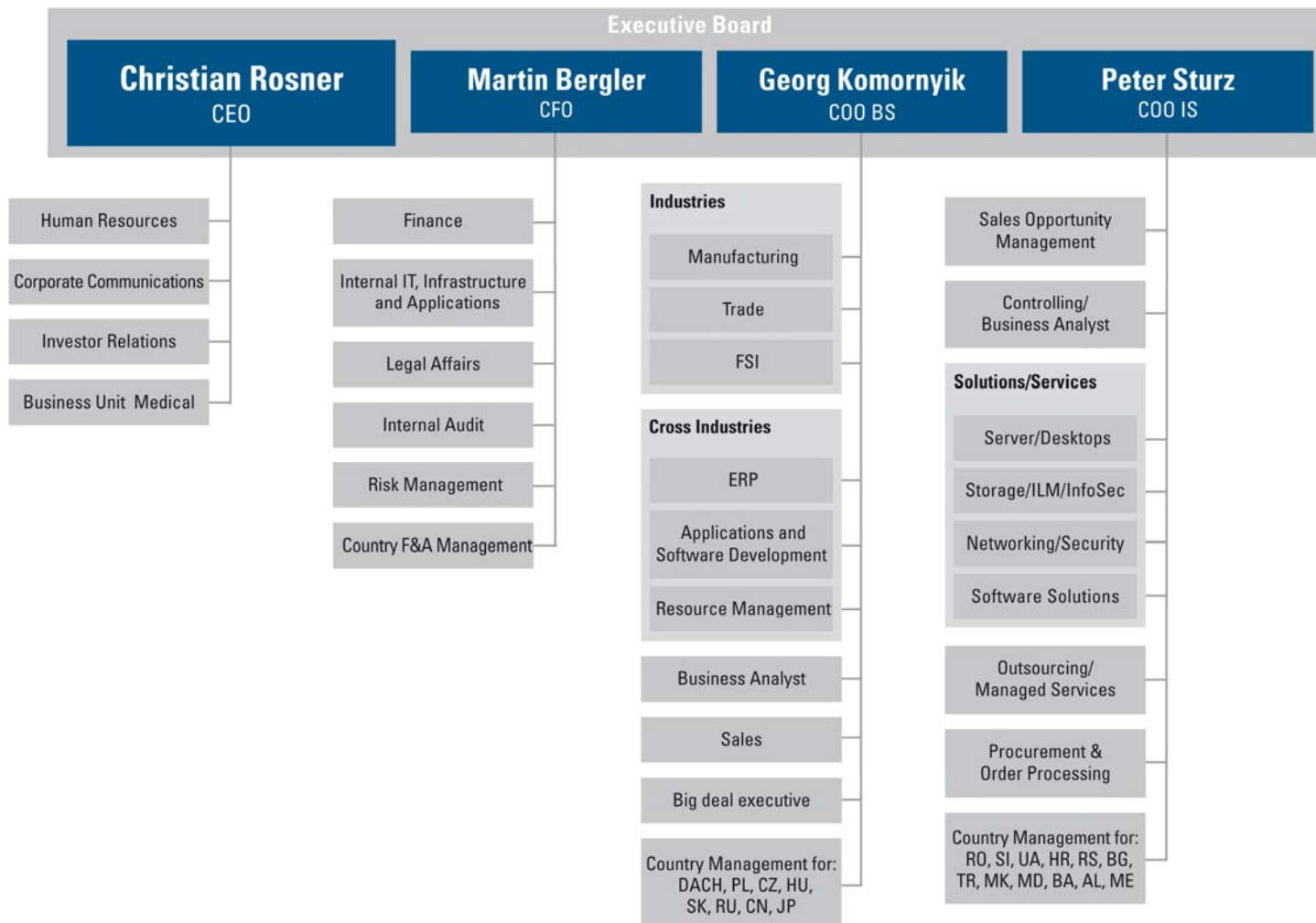
S&T is one of the top 5 providers in almost all its countries

Secure through 2009



- **Optimized resources and skills management**
between countries and within the business units
Infrastructure Solutions and Business Solutions
- **Stringent risk and demand management**
- **Stringent cost management**
For operational costs and investments
- **Company is financed with attractive conditions in the mid-term**
- **New corporate structure reinforces core business**

S&T Corporate Structure



2010: Continuation of Growth



Economic researchers are forecasting an upturn in the economic and capital market conditions by the second half of 2010

The S&T Group will then continue on its path of growth:

- ➡ Organic growth and acquisitions in the business units Business Solutions and Managed Services.**
- ➡ Market-related growth in the business unit Enterprise Systems, together with profitability improvements.**
- ➡ Sustainable improvement of the EBIT.**

Retention of existing geographical focal points and alignment to the existing industry sectors.

Disclaimer

The information presented in this report describes the situation for S&T as of 31st December 2008.

This report contains certain statements oriented towards the future. These future-oriented statements contain assessments made by the management, known and unknown risks, uncertainties and other factors that may lead to the actual results, financial situation, performance or achievements of S&T, or the sector, differing considerably from any results, performances or achievements predicted or implied by such future-oriented statements. Such factors include: competition from other organizations, changes in operating expenditure, development and successful integration of acquired companies, recruitment of qualified personnel and the binding of such personnel to the company, uncertainties resulting from business carried out by S&T outside Austria, negative developments in legal and tax conditions, negative developments in government and economic policy, unrest, acts of God, acts of war and all other factors taken into consideration in this report. Investors are advised, in light of these uncertainties, to judge such future-oriented statements for themselves. S&T takes no responsibility, either expressly or implied, for the correctness or the completeness of any information contained in this report based on future-oriented statements, or for any opinions or assessments. S&T does not accept any responsibility for adjusting such future-oriented statements in the future in order to take account of future events or developments. S&T, and persons acting in the name of S&T, do not accept any responsibility in conjunction with the use of this report or the information contained therein. This report is neither a public offer for, nor an invitation to subscribe to, S&T securities.

Many Thanks

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