



The Jenoptik Group at a glance:
January-March 2012 and January-March 2011

(Figures in million euros)	Jan.-March 2012	Jan.-March 2011	+/- in percent
Sales	137.7	124.5	10.6
Lasers & Optical Systems	57.2	56.1	2.0
Metrology	37.2	28.0	33.0
Defense & Civil Systems	43.6	40.0	9.0
Others*	-0.3	0.4	-175.0
Result from operating activities (EBIT)	11.6	11.8	-1.7
Lasers & Optical Systems	8.9	10.2	-12.7
Metrology	3.0	1.0	200.0
Defense & Civil Systems	1.3	1.1	18.2
Others*	-1.6	-0.5	-220.0
Earnings after tax	8.0	7.5	6.7
Earnings per share	0.14 €	0.13 €	
Cash flow from operating activities	17.2	12.4	38.7
Order intake	148.8	172.6	-13.8
Lasers & Optical Systems	55.0	61.1	-10.0
Metrology	58.9	38.0	55.0
Defense & Civil Systems	35.3	73.7	-52.1
Others*	-0.4	-0.2	-100.0
	March 31, 2012	Dec. 31, 2011	March 31, 2011
Order backlog	462.1	448.5	398.1
Lasers & Optical Systems	98.3	101.3	101.6
Metrology	93.7	69.0	51.9
Defense & Civil Systems	271.7	279.9	246.4
Others*	-1.6	-1.7	-1.8
Employees (incl. trainees)	3,143	3,117	2,956
Lasers & Optical Systems	1,297	1,296	1,240
Metrology	732	719	633
Defense & Civil Systems	934	924	930
Others*	180	178	153

*) Others includes holding, SSC, real estate, consolidation.

Jena, May 10, 2012