

## Key Figures for the Continental Corporation

Mio €	January to September 30		Third Quarter	
	2014	2013	2014	2013
Sales	25,587.6	24,923.9	8,669.5	8,349.6
EBITDA	3,809.1	3,801.8	1,203.3	1,322.5
in % of sales	14.9	15.3	13.9	15.8
EBIT	2,447.9	2,516.9	637.8	886.3
in % of sales	9.6	10.1	7.4	10.6
Net income attributable to the shareholders of the parent	1,798.9	1,576.0	495.1	434.1
Earnings per share in €	8.99	7.88	2.47	2.17
Adjusted sales <sup>1</sup>	25,378.2	24,851.9	8,535.3	8,349.6
Adjusted operating result (adjusted EBIT) <sup>2</sup>	2,920.3	2,798.2	962.0	1,021.9
in % of adjusted sales	11.5	11.3	11.3	12.2
Free cash flow	941.0	414.2	366.2	502.4
Net indebtedness as at September 30	3,926.2	5,589.7		
Gearing ratio in %	36.2	61.6		
Number of employees as at September 30 <sup>3</sup>	189,361	177,387		

<sup>1</sup> Before changes in the scope of consolidation.

<sup>2</sup> Before amortization of intangible assets from purchase price allocation (PPA), changes in the scope of consolidation, and special effects.

<sup>3</sup> Excluding trainees.