

## PRESS RELEASE

### 3<sup>rd</sup> European Chemistry Partnering

#### Over 800 Participants from 40 Countries in 2,000 Meetings

- Participants from every Continent
- Over 100 Pitches from Start-ups to large enterprises
- 1st World Chemistry Forum as the culmination of the day
- ECP dates for 2020 and 2021 fixed
- And: 2<sup>nd</sup> ECP Summer Summit on 26 September 2019 in Düsseldorf

26 February 2019, Frankfurt am Main

*Six times as many decision-makers attended the 3rd European Chemistry Partnering today- compared to the initial event two years ago: with participants from Brazil, Morocco and Australia, all six continents were represented for the first time. More than 2,000 partnering meetings formed the basis of interdisciplinary exchanges regarding innovation. In addition, there were countless discussions in the exhibition area, at the speaker corners and during the many networking opportunities.*

The interdisciplinary success story of the European Chemistry Partnering goes from strength to strength: More than 800 participants from 40 nations and six continents attended today. Technologies and innovations were presented in over 100 Pitches (short presentations) in parallel in four rooms. For the first time, most of these Pitches were recorded and will be made available to all participants, with the consent of presenters, from mid-March. Among the speakers for the first time were nine large companies who presented in so-called "Inversed Pitches."

The 1st World Chemistry Forum (WCF) provided the special finale of the day: The panel discussion held under this auspices highlighted one of today's major global problems: Plastics in the environment. Four international experts discussed the burning issue of a "New Plastics Economy". With the WCF format, the ECP is further developing into a Think Tank around chemical value creation, thus inviting all interest groups to discuss and exchange information and experience. In this way, topics related to industry, politics and society can be further advanced.

Please track further reporting after the 3rd European Chemistry Partnering:

- 8 March – Reports about the ECP Workshops and 1<sup>st</sup> World Chemistry Forum
- 15 March – Start of the ECP Video Platform
- 30 April – Publication date of the ECP Journal, Volume 3

Next ECP dates:

As in 2018, the 2019 late summer version of the ECP will take place as the “ECP Summer Summit” at the headquarters of the industrial and consumer goods manufacturer Henkel KGaA in Düsseldorf:

- 2nd ECP Summer Summit: 26 September 2019, Düsseldorf.

The next regular dates for the February ECP in Frankfurt are:-

- 4<sup>th</sup> European Chemistry Partnering: 27 February 2020, Frankfurt, Deutschland
- 5<sup>th</sup> European Chemistry Partnering: 23 February 2021, Frankfurt, Deutschland

Organizer's statement:

Holger Bengs, the initiator of the European Chemistry Partnering, sums up the 3rd European Chemistry Partnering:

"It was quite an emotional moment this morning and I actually shed a tear of joy at the opening when I welcomed our more than 800 guests from all over the world. The ECP is unique. We all prefer to do business with people we like, people we enjoy meeting: In such a community we deal with each other in a completely different way: the understanding for a short-term 'no' is greater, and you are happy about the next person and that another opportunity is awaiting you at the next table.

I am delighted that our concept is working, in particular for the many, many Start-ups from chemistry, biotechnology, digitization and many other important innovative domains. Technology specialists from the Universities and Research Institutes have a three-fold problem: Firstly, there is a lack of time for them to build up a network and be part of a lively community when every hour has to be devoted to developing prototypes in order to be successful. Secondly, networking, marketing, distribution and sales speak a completely different language that has to be learnt. And third, compliance and privacy rules sometimes make it difficult to reach the right decision-makers in the short term. At the ECP, we leverage all three disadvantages: Everyone can easily get in touch with everyone else.

And with the participation of the World Chemistry Forum, which, for the first time, included the final panel discussion at the ECP, we are opening the door further with our competent partners: in this way the ECP becomes transparent as a forum for constructive dialogue with all the interest groups (stakeholders) in our society and thus a true Think Tank to help shape our existence on earth; in a constructive dialog."

In recognition of his commitment to Frankfurt as the location for the European Chemistry Partnering, the initiator of the ECP, Dr. Holger Bengs, was appointed Frankfurt Congress Ambassador by the City of Frankfurt in November 2018.

Number of characters: 4,784

**Background:**

97 percent of all products contain at least one chemical process step: renewable raw materials, enzymes, industrial biotechnology, new processes, products from residual materials, digitization, etc. are changing the processes in chemical value creation: starting with purchasing logistics on to production and finally marketing and sales. Interdisciplinary exchange is gaining in importance. With the ECP, an international chemistry community is growing that wants to derive more innovation from what already exists.

### **European Chemistry Partnering: A brief overview**

The European Chemistry Partnering is an event format in which the focus is on discussion about innovation along the chemical value chain. It is aimed at decision makers, innovation managers and investors in the chemical industry and its user industries, as well as industry-focused stakeholders and qualified service providers and consultants. The ECP consists of the elements: Keynote Speech, Partnering, Pitches, Exhibition and Final Panel. Companies can describe their innovations in short presentations (Pitches) and arrange appointments via a software tool in advance (Partnering). The European Chemistry Partnering was conceived and initiated by Dr. Holger Bengs, Managing Director of BCNP Consultants GmbH. The first event took place on 16<sup>th</sup> February 2017 in Frankfurt am Main. From 2018 onwards the ECP will occur twice a year. In February the venue is Frankfurt. In late summer, the ECP Summer Summit takes place in changing locations.

Further information:

[www.ecp2019.com](http://www.ecp2019.com)

[www.european-chemistry-partnering.com](http://www.european-chemistry-partnering.com)

[www.ecp-summer-summit.com](http://www.ecp-summer-summit.com)

[twitter.com/euchempa](https://twitter.com/euchempa)

[www.facebook.com/EuChemPa](https://www.facebook.com/EuChemPa)

[www.linkedin.com/groups/8675175](https://www.linkedin.com/groups/8675175)

[www.instagram.com/euchempa/](https://www.instagram.com/euchempa/)

### **BCNP: A short profile**

BCNP Consultants is a Germany-based Consultancy that specializes in the areas of Biotech, Chemistry, Nanotechnology and Pharmaceuticals (BCNP). BCNP's core competences include scientific and technical expertise, strong networks and industry knowledge. The company provides Strategy, Communication and Sales consulting services via its divisions BCNP strategy, BCNP communications and BCNP connect. Specialist areas are Market and Technology analysis as well as Innovation scouting. Since 2015 BCNP has published the annual Compass to Europe's Innovative Chemical Companies ([www.chemistry-compass.eu](http://www.chemistry-compass.eu)), to encourage entrepreneurship in the chemical industry. In 2017 the marketplace "European Chemistry Partnering" was initiated to bring together, and engender dialog among, creative minds and decision makers on an international stage.

Initiator of European Chemistry Partnering

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