

**Table 1**  
**Worldwide: Server Vendor Revenue Estimates, 4Q10 (US Dollars)**

<b>Company</b>	<b>4Q10 Revenue</b>	<b>4Q10 Market Share (%)</b>	<b>4Q09 Revenue</b>	<b>4Q09 Market Share (%)</b>	<b>4Q09-4Q10 Growth (%)</b>
IBM	5,213,930,594	35.5	4,125,145,125	32.7	26.4
HP	4,457,791,867	30.4	3,951,339,524	31.3	12.8
Dell	1,920,161,049	13.1	1,519,699,047	12.1	26.4
Oracle	805,582,264	5.5	960,830,493	7.6	-16.2
Fujitsu	560,391,957	3.8	563,384,642	4.5	-0.5
Other Vendors	1,720,448,653	11.7	1,486,168,259	11.8	15.8
<b>Total</b>	<b>14,678,306,384</b>	<b>100.0</b>	<b>12,606,567,089</b>	<b>100.0</b>	<b>16.4</b>

Source: Gartner (February 2011)

In server shipments, HP remained the worldwide leader for the fourth quarter of 2010 (see Table 2) with a year-on-year shipment increase of 6.9 per cent.

The results for the quarter were centred on x86 server demand, which increased in shipments by 7.1 per cent and revenue by 20.0 percent for the fourth quarter of 2010.

**Table 2**  
**Worldwide: Server Vendor Shipments Estimates, 4Q10 (Units)**

<b>Company</b>	<b>4Q10 Shipments</b>	<b>4Q10 Market Share (%)</b>	<b>4Q09 Shipments</b>	<b>4Q09 Market Share (%)</b>	<b>4Q09-4Q10 Growth (%)</b>
HP	767,026	32.2	717,212	32.1	6.9
Dell	515,274	21.6	484,702	21.7	6.3
IBM	332,254	14.0	320,007	14.3	3.8
Fujitsu	75,716	3.2	67,391	3.0	12.4
Oracle	36,614	1.5	61,866	2.8	-40.8
Other Vendors	654,544	27.5	584,007	26.1	12.1
<b>Total</b>	<b>2,381,428</b>	<b>100.0</b>	<b>2,235,185</b>	<b>100.0</b>	<b>6.5</b>

Source: Gartner (February 2011)

**Table 3**  
**Worldwide: Server Vendor Revenue Estimates, 2010 (US Dollars)**

<b>Company</b>	<b>2010 Revenue</b>	<b>2010 Market Share (%)</b>	<b>2009 Revenue</b>	<b>2009 Market Share (%)</b>	<b>2009-2010 Growth (%)</b>
HP	15,332,765,040	31.4	12,892,126,551	29.9	18.9
IBM	15,045,308,591	30.8	13,771,714,540	32.0	9.2
Dell	7,187,356,464	14.7	5,472,746,063	12.7	31.3
Oracle	3,095,981,831	6.3	3,762,609,892	8.7	-17.7
Fujitsu	2,141,541,849	4.4	2,037,072,203	4.7	5.1
Other Vendors	5,990,286,849	12.3	5,149,979,775	12.0	16.3
<b>Total</b>	<b>48,793,240,624</b>	<b>100.0</b>	<b>43,086,249,024</b>	<b>100.0</b>	<b>13.2</b>

Source: Gartner (February 2011)

**Table 4**  
**Worldwide: Server Vendor Shipments Estimates, 2010 (Units)**

<b>Company</b>	<b>2010 Shipments</b>	<b>2010 Market Share (%)</b>	<b>2009 Shipments</b>	<b>2009 Market Share (%)</b>	<b>2009-2010 Growth (%)</b>
HP	2,798,773	31.7	2,386,201	31.5	17.3
Dell	2,070,118	23.4	1,706,721	22.6	21.3
IBM	1,155,451	13.1	1,024,054	13.5	12.8
Fujitsu	289,782	3.3	243,967	3.2	18.8
Oracle	162,340	1.8	237,405	3.1	-31.6
Other Vendors	2,359,128	26.7	1,965,991	26.0	20.0
<b>Total</b>	<b>8,835,593</b>	<b>100.0</b>	<b>7,564,340</b>	<b>100.0</b>	<b>16.8</b>

Source: Gartner (February 2011)

**Table 5**  
**EMEA: Server Vendor Revenue Estimates, 4Q10 (US Dollars)**

<b>Company</b>	<b>4Q10 Revenue</b>	<b>4Q10 Market Share (%)</b>	<b>4Q09 Revenue</b>	<b>4Q09 Market Share (%)</b>	<b>4Q09-4Q10 Growth (%)</b>
HP	1,565,689,575	36.4	1,443,545,108	37.0	8.5
IBM	1,388,060,314	32.3	1,164,043,329	29.9	19.2
Dell	441,637,041	10.3	340,412,586	8.7	29.7
Fujitsu	252,238,215	5.9	220,199,623	5.6	14.5
Oracle	217,507,212	5.1	376,587,374	9.7	-42.2
Other Vendors	438,815,084	10.2	352,704,831	9.0	24.4
<b>Total</b>	<b>4,303,947,440</b>	<b>100.0</b>	<b>3,897,492,851</b>	<b>100.0</b>	<b>10.4</b>

Source: Gartner (February 2011)

**Table 6**  
**EMEA: Server Vendor Shipments Estimates, 4Q10 (Units)**

<b>Company</b>	<b>4Q10 Shipments</b>	<b>4Q10 Market Share (%)</b>	<b>4Q09 Shipments</b>	<b>4Q09 Market Share (%)</b>	<b>4Q09-4Q10 Growth (%)</b>
HP	307,959	43.6	285,206	42.2	8.0
Dell	118,874	16.8	112,777	16.7	5.4
IBM	98,172	13.9	106,746	15.8	-8.0
Fujitsu	43,007	6.1	35,691	5.3	20.5
Oracle	10,912	1.5	21,382	3.2	-49.0
Other Vendors	127,279	18.0	114,620	16.9	11.0
<b>Total</b>	<b>706,202</b>	<b>100.0</b>	<b>676,420</b>	<b>100.0</b>	<b>4.4</b>

Source: Gartner (February 2011)