

Top 5 Vendors, Worldwide PC Shipments, First Quarter 2016 (Preliminary) (Shipments are in thousands of units)

Vendor	1Q16 Shipments	1Q16 Market Share	1Q15 Shipments	1Q15 Market Share	1Q16/1Q15 Growth
1. Lenovo	12,178	20.1%	13,305	19.4%	-8.5%
2. HP Inc.	11,603	19.2%	13,006	19.0%	-10.8%
3. Dell	9,017	14.9%	9,201	13.4%	-2.0%
4. Apple	4,466	7.4%	4,560	6.7%	-2.1%
5. ASUS	4,392	7.2%	4,788	7.0%	-8.3%
Others	18,929	31.2%	23,611	34.5%	-19.8%
Total	60,584	100.0%	68,470	100.0%	-11.5%

Source: IDC Worldwide Quarterly PC Tracker, April 11, 2016

Top 5 Vendors, United States PC Shipments, First Quarter 2016 (Preliminary) (Shipments are in thousands of units)

Vendor	1Q16 Shipments	1Q16 Market Share	1Q15 Shipments	1Q15 Market Share	1Q16/1Q15 Growth
1. Dell	3,483	25.6%	3,343	23.1%	4.2%
2. HP Inc.	3,445	25.3%	4,011	27.7%	-14.1%
3. Lenovo	1,920	14.1%	1,586	11.0%	21.1%
4. Apple	1,765	13.0%	1,672	11.6%	5.6%
5. Acer Group	711	5.2%	794	5.5%	-10.4%
Others	2,301	16.9%	3,064	21.2%	-24.9%
Total	13,625	100.0%	14,468	100.0%	-5.8%

Source: IDC Worldwide Quarterly PC Tracker, April 11, 2016

Table Notes:

- Some IDC estimates are prior to financial earnings reports.
- Shipments include shipments to distribution channels or end users. OEM sales are counted under the vendor/brand under which they are sold.
- PCs include Desktops, Portables, Ultralim Notebooks, Chromebooks, and Workstations and do not include handhelds, x86 Servers and Tablets (i.e. iPad, or Tablets with detachable keyboards running either Chrome, Windows or Android). Data for all vendors are reported for calendar periods.

IDC's Worldwide Quarterly PC Tracker gathers PC market data in over 80 countries by vendor, form factor, brand, processor brand and speed, sales channel and user segment. The research includes historical and forecast trend analysis as well as price band and installed base data.