

Press Release

trans-o-flex introduces active temperature control for its Schnell-Lieferdienst

Strategic decision against the background of the new EU GDP guidelines for the transportation of pharmaceuticals – Strong volume increase in the number of transports between 15 and 25 °C – Leading logistic service provider for the pharmaceutical and healthcare industries creates planning security for customers

Weinheim, 1st October 2013. Due to the new EU GDP guidelines for the transportation of pharmaceuticals, the trans-o-flex Logistics Group has decided to introduce active temperature control in the range of between 15 and 25 °C for the nationwide network of its trans-o-flex Schnell-Lieferdienst. With this decision, the Group has initiated a massive expansion of its capacities for actively temperature-controlled transports. “The new EU GDP became effective in September “, explains Oliver Rupp, Chairman of the Board of Managing Directors of trans-o-flex. “From our point of view, the concept of active temperature control at room temperature will establish itself as the new standard for pharmaceuticals.” Therefore, the company expects a strongly growing demand for actively temperature-controlled transports. “As the leading logistic service provider for the pharmaceutical and healthcare industries, we will also have a GDP-compliant solution for large quantities, thus extending and securing our market position.”

Within the scope of actively temperature controlled transportation, all goods are handled and transported at their ideal temperatures. The use and return of expensive insulated packaging is no longer necessary. Instead, customers benefit from higher reliability, especially for transports over the weekend. The capacity expansion in the trans-o-flex Group will take place in several steps. For the time

being, the active temperature control for both ranges, i.e. between 2 and 8 °C and between 15 and 25 °C, remains with the specialised subsidiary trans-o-flex ThermoMed. “We already expanded the capacity existing there and now have initiated the additional expansion”, continues Oliver Rupp and gives an outlook for the next step of the expansion plan: “If the volumes develop in line with our expectations, we will, in our trans-o-flex-Schnell-Lieferdienst business, offer active temperature control in the range between 15 and 25 °C from the middle of 2014 onwards.”

Once the conversion of trans-o-flex Schnell-Lieferdienst has been completed, trans-o-flex ThermoMed will be converted from a two-temperature to a one-temperature system. “ThermoMed already meets the technical requirements for this. For example, the vehicles’ loading space, in accordance with the specific volume requirements, can be flexibly divided into zones for temperatures of between 2 and 8 °C and 15 and 25 °C. Due to the concentration on the range of between 2 and 8 °C, ThermoMed can then use the free capacities for the transportation of refrigerated pharmaceuticals. “Following the conversion, we, as the trans-o-flex Group, will continue to offer our customers the transportation of all of their pharmaceuticals from one single source. In addition to this, we, as the clearly leading provider of actively temperature-controlled transports for the pharmaceutical and healthcare industries, will have sufficient capacities to transport all expected volumes safely and reliably.”

About the trans-o-flex Logistics Group:

The success of the Europe-wide operating trans-o-flex Logistic Group is based on three pillars, the services of which can be perfectly combined with each other: 1. trans-o-flex Schnell-Lieferdienst offers a full-coverage network for the efficient and safe transportation of parcels and pallets (combi-freight) all over Germany. This also includes numerous additional services, such as the transportation of hazardous goods without being limited to small quantities. At the same time trans-o-flex, in its capacity as shareholder and partner of the Eurodis network, provides full-coverage combi-freight services in 34 European countries. The company has developed a large number of tailor-made solutions for specific sectors, e.g. for the pharmaceutical and home entertainment / consumer goods industries. 2. With a special network for active temperature control in the temperature ranges of between 2 and 8 °C as well as 15 and 25 °C, trans-o-flex ThermoMed takes over the transportation of temperature-sensitive goods for the pharmaceutical industry. In addition to this, ThermoMed, with its EUROTEMP network, also provides actively temperature-controlled transportation services in 15 countries in Europe. 3. Comprehensive logistic services from storage and picking/packing to value-added services, such as the set-up service for sales displays or electrical appliances, up to customer-



specific transport networks are developed and implemented under the umbrella of trans-o-flex Logistik Service. In 2012, annual sales of the Group, which has a workforce of approximately 1,320 employees, amounted to ca. € 527 million. Since June 2008, trans-o-flex has been a 100-% subsidiary of Österreichische Post. For more information, go to www.trans-o-flex.com.

Contact trans-o-flex:

Sabine Kolaric
trans-o-flex Schnell-Lieferdienst GmbH & CO. KG
Hertzstraße 10
D-69469 Weinheim
Phone +49 6201 988-134
Fax +49 6201 988-343
pr@tof.de
www.trans-o-flex.com