

Top 5 Vendors, EMEA Server Factory Revenue, Third Quarter of 2009, Revenue in Millions

Vendor	3Q08 Revenue	3Q08 Share	3Q09 Revenue	3Q09 Share	3Q09/3Q08 Revenue Growth
HP	\$1,577	39.4%	\$1,198.5	40.3%	-24.0%
IBM	\$1,094	27.3%	\$905.0	30.4%	-17.3%
Dell	\$379	9.5%	\$290.3	9.8%	-23.4%
Sun	\$415	10.4%	\$241.7	8.1%	-41.8%
Fujitsu	\$274	6.8%	\$183.5	6.2%	-33.1%
Other	\$265	6.6%	\$155.1	5.2%	-41.5%
Total Market	\$4,004	100.0%	\$2,974.1	100.0%	-25.7%

Source: IDC's EMEA Quarterly Server Tracker, December 2009