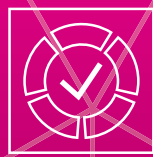




•rayNET



**RaySAM<sup>®</sup>*i***

Software License Management

**RayVentory in association with SmartTrack from ASPERA**

RaySAM*i* is part of RaySuite.

## Top Benefits

### Master Catalog

- Covers 80% of entire raw software inventory out-of-the-box

### Inventory

- Agentless inventory for every unmanaged device collecting inventory data on file share, web or USB pen drive: even highly secure devices can be scanned.
- Cloud based Inventory
- vSphere inventory management: inventory data collection locally or remotely without the need for a direct network connection to ESX/ vCenter servers.
- Oracle Inventory Management: inventory data collection locally or remotely without the need for a direct network connection to Oracle databases.

### License management

- Establishes One-Click Compliance, cost-charging, workflows and optimization
- Offers cloud and on premise installation of RaySAMi
- Enables data quality management
- Delivers dashboards and KPI monitoring
- Provides Software and Hardware Asset Management

### RaySAMi as a Service

**Improve the compliance position in an audit**

### The installation of software

requires to comply with specific license terms and conditions. And every license that doesn't find its way into license management – and whose product use rights are consequently not accurately catalogued – prohibits efficient planning and ultimately undermines the value of SAM while simultaneously increasing the risk of failing a software audit.

### With RaySAMi, a clever combination

of Raynet's RayVentory inventory solution and Aspera's SmartTrack license management tool, companies are able to gain control of their increasingly sprawling software portfolios. Specifically developed to nimbly integrate into mature processes and meet the complex requirements of global enterprises, Ray-SAMi equips ITAM and ITSM with the data and processes needed to meet the demands of the consumerization of IT and seamlessly integrate the realms of Virtualization, BYOD, and Cloud Computing with SAM. Designed to specifically meet the demands of globally operating enterprises, RaySAMi is the first license-centric catalogue-based technology which tracks and manages licenses against a backdrop of complex metrics and contract data.

### Integrating all systems

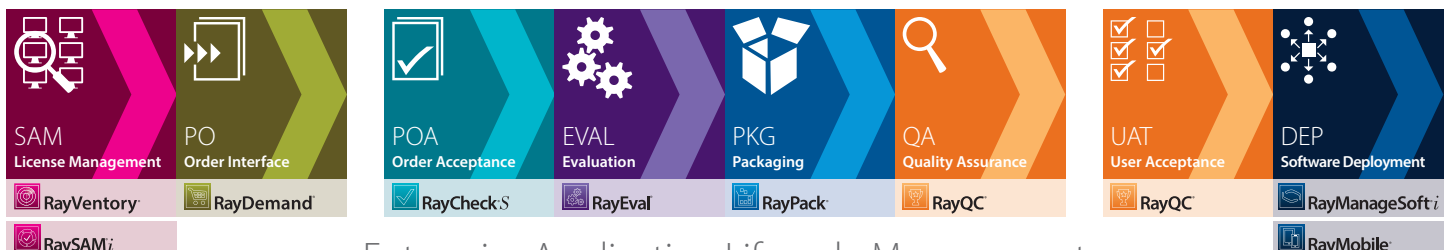
relevant for the SAM process – from the electronic shopping cart, to enterprise app stores and automatic software deployment, to ITSM, ERP and cost allocation – RaySAMi is expertly designed to:

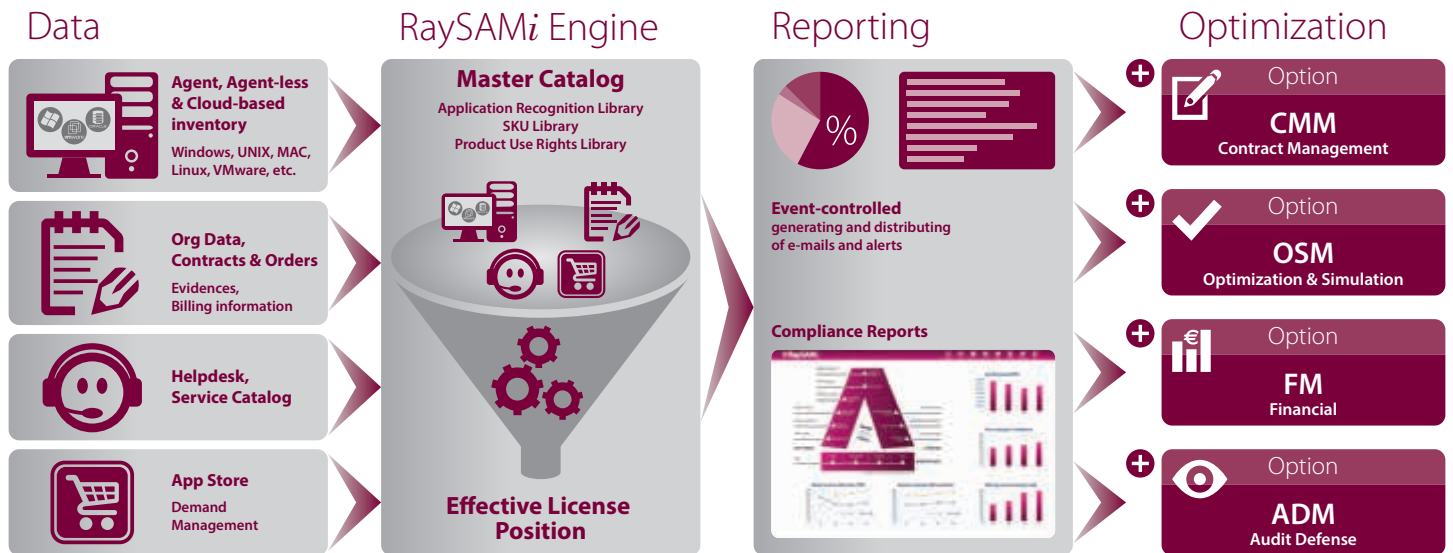
- Scan physical and virtual devices on managed or unmanaged networks, including virtual servers
- Map the license and contract models of all publishers
- Involve all software suppliers and resellers in the license management process
- Manage licenses, entitlements, updates, certificates, maintenance and contracts worldwide
- Establish connections to all IT Asset Management, CMDB and discovery/inventory tools
- Integrate every ERP and procurement/spend management solution via Web Service
- Configure processes according to enterprise needs
- Maximize investments thanks to unlimited scalability

### RaySAMi as a Service

With RaySAMi as a service we provide the complete license management solution as a managed service. As a result you will get an actual status about your license compliance situation at any time.

Instead of investing a huge amount of money in SAM infrastructure and knowledge you can leverage our expertise so that you can concentrate on your core competences. Raynet ensures that your organization is compliant and we will help you to optimize your license position.





## RaySAMi Components

### Inventory

- Agentless inventory for every unmanaged device collecting inventory data on file share, web or USB pen drive: even highly secure devices can be scanned
- Discovery of standalone computers, Hyper-V, VMware ESX/ESXi hosts, and Oracle database instances
- Smart scan and data gathering of physical and virtual devices at low cost
- Comprehensive reports about HW, SW, virtualization, and Oracle databases

### Master Catalog

- Data for over 170 manufacturers
- More than 40,000 licensable products
- Over 300,000 unique SKU numbers
- On average over 90% correct recognition of all line items to their respective SKU
- 80% correct recognition of an entire raw software inventory directly out-of-the-box

### Contract Management Module

- Collection and processing of all types of contracts to software, maintenance and corresponding services
- Acquisition of contract data from external systems or integration of Contract Management Systems
- Multilevel contract hierarchy
- Monitoring and integration of the license data in Contract Management provides the degree of exhaustion of contracts

- Event-controlled generation and distribution of e-mails

### License Management

- Map the license and contract models of all manufacturers
- Involve all software suppliers in the license management process
- Establish connections to all asset management and discovery/inventory tools
- Integrate every ERP solution via Web Service
- Manage licenses, updates, certificates, maintenance and contracts worldwide
- Configure your processes according to your company's needs
- Maximize your investment thanks to unlimited scalability
- As a web application available throughout the company

### Data Management

- Customizable Dashboard with dynamic Management Widgets
- Cost clearing
- Freely definable cost allocation keys and rules for depreciation costs
- Billing reports

### Financial

- Recording and management of IT-related spendings and software license/maintenance costs

- Cost allocation
- Business reports and charts
- Cost savings through software re-use
- Budget management

### Optimization and Simulation

- Simulate the effects of different server, virtualization, and cluster scenarios on the demand for licenses
- Recommend changes to the operational environment to reduce the demand for licenses
- Compare alternative licensing options and evaluate the financial impact of making changes
- Strategically join architecture and portfolio management with transparency into the licensing costs associated with software usage and hosting
- Optimize budget planning and preparation for true-ups and contract renewals

### Audit Defense

- Prevent software audits pro-actively with Audit Defense
- Combination of technical elements with specialized consulting
- Simulation of audit conditions can be created so that every change in the audit data can be tracked with License Management

## About Raynet

Raynet GmbH is a leading and innovative service and solution provider in information technology and specialized in the architecture, implementation and operation of all tasks within "Application Lifecycle Management". Raynet's Headquarters is in Germany and presently has more locations in Germany, USA, Poland, UK and Belgium.

For over 15 years, Raynet has supported hundreds of customers and partners with its products and solutions for enterprise application management projects worldwide. These include license management, software packaging, software deployment, migrations, client engineering and much more. Additionally, Raynet maintains and cultivates strong partnerships with leading companies in Application Lifecycle Management.

Raynet products and solutions are unique in design and functionality. Their development is highly driven by our customers and partners who play a big role in the development of our products and are a key reason why our products are always cutting edge. Whether you want to introduce a new deployment tool or to start a SAM project, whether you want to plan a packaging factory or do a migration – Raynet is the choice for best-of-breed-practices in services, products, and solutions for Application Lifecycle Management.

### Next Steps

For more information, please visit our website: [www.raynet.de](http://www.raynet.de) or contact our sales team on +49 5251 54009-0 or [sales@raynet.de](mailto:sales@raynet.de)



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**RaySAM®**

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