

Key Figures for the Continental Corporation

| in € millions | January 1 to September 30 | | Third Quarter | |
|---|---------------------------|----------|---------------|---------|
| | 2012 | 2011 | 2012 | 2011 |
| Sales | 24,640.5 | 22,592.6 | 8,134.3 | 7,714.4 |
| EBITDA | 3,624.2 | 3,109.8 | 1,176.6 | 1,037.1 |
| in % of sales | 14.7 | 13.8 | 14.5 | 13.4 |
| EBIT | 2,353.5 | 1,916.7 | 745.1 | 635.7 |
| in % of sales | 9.6 | 8.5 | 9.2 | 8.2 |
| Net income attributable to the shareholders of the parent | 1,452.4 | 893.7 | 449.2 | 210.7 |
| Earnings per share (in €) | 7.26 | 4.47 | 2.25 | 1.05 |
| Adjusted sales ¹ | 24,513.3 | 22,592.6 | 8,110.2 | 7,714.4 |
| Adjusted operating result (adjusted EBIT) ² | 2,661.7 | 2,228.1 | 838.5 | 743.7 |
| in % of adjusted sales | 10.9 | 9.9 | 10.3 | 9.6 |
| Free cash flow | 168.3 | -54.0 | 41.9 | -90.9 |
| Net indebtedness as at September 30 | 6,802.2 | 7,297.4 | | |
| Gearing ratio in % | 77.5 | 103.3 | | |
| Number of employees as at September 30 ³ | 169,909 | 164,078 | | |

¹ Before changes in the scope of consolidation.

² Before amortization of intangible assets from the purchase price allocation (PPA), changes in the scope of consolidation, and special effects.

³ Excluding trainees.