

New International Distribution Manager at macmon secure GmbH

Experienced sales manager Matthias Nefzger will drive the international business



Berlin, Mai 16th 2019: After almost 10 years with Kaspersky, Nefzger changes to the network experts of macmon secure GmbH. They are known for their reliable German Network Access Control (NAC) solution. Nefzger said: "macmon secure is an innovative company that offers its customers a flexible and efficient NAC solution which is implemented with little effort, but with significant added value for the security of the corporate network. I am pleased to be able to use my extensive professional experience in the IT security sector to expand the macmon partner network on an international level. I am thrilled being able to roll up my sleeves once again and open up new markets." Nefzger has held a variety of management positions in the past years, including Inside Sales and SMB Business at Kaspersky, most recently as Senior Distribution Manager DACH.

macmon secure currently has its own sales force for Germany, Austria, Switzerland and UK and also serves the markets in Italy, Poland, Portugal, Bulgaria and Spain via local system integrators. Nefzger's job is to optimize the collaboration in sales and marketing with existing partners and to further expand the partner network. Also in other European countries such as France, the Benelux and the Nordic countries, new competent distributors will be identified, trained and supervised in the future.

About macmon secure

macmon secure develops network security software, focussing on Network Access Control. Founded in 2003 macmon secure has grown from strength to strength, becoming the technology leader in the field of Network Access Control. Based in Berlin, the macmon NAC solution is fully engineered in Germany. macmon secure has a broad diverse range of customers varying throughout all industries, capturing SMB's, medium sized enterprises through to large international corporations.

macmon's aspiration: Offering every company a flexible and efficient NAC solution. Which can be implemented with minimal effort, adding considerable surplus value for network security.

For more information, please visit: www.macmon.eu/en

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LinkedIn: www.linkedin.com/company/macmon-secure-gmbh

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