

Key figures for the first nine months 2019/2018

in million euros	Jan. – Sept. 2019	Jan. – Sept. 2018	Change in %	July – Sept. 2019	July – Sept. 2018	Change in %
Revenue (external)	595.7	593.4	0.4	212.7	208.7	1.9
Light & Optics	250.8	246.6	1.7	88.1	83.3	5.8
Light & Production	170.9	140.1	22.0	59.5	63.4	- 6.2
Light & Safety	75.1	83.3	- 9.8	26.7	21.5	24.5
VINCORION	96.8	121.6	- 20.4	37.8	40.0	- 5.5
Other ¹	2.2	1.8		0.5	0.5	
EBITDA	91.4	89.0	2.7	37.4	32.8	14.2
Light & Optics	49.5	55.2	- 10.5	17.4	19.9	- 12.3
Light & Production	19.2	14.3	33.7	7.2	7.6	- 5.1
Light & Safety	11.9	11.0	7.9	5.4	1.6	228.9
VINCORION	10.6	14.4	- 26.4	6.1	5.7	6.9
Other ¹	0.3	- 5.9		1.3	- 2.1	
EBITDA margin	15.3%	15.0%		17.6%	15.7%	
Light & Optics	19.6%	22.2%		19.7%	23.7%	
Light & Production	11.2%	10.2%		12.1%	12.0%	
Light & Safety	15.9%	13.3%		20.1%	7.6%	
VINCORION	10.9%	11.8%		16.1%	14.3%	
EBIT	58.1	66.7	- 13.0	25.9	23.9	8.1
EBIT margin	9.7%	11.2%		12.2%	11.5%	
Earnings after tax	44.3	53.7	- 17.5	20.1	20.4	- 1.4
Earnings per share in euros	0.77	0.94	- 18.0	0.35	0.36	- 1.9
Free cash flow	7.3	57.2	- 87.2	21.9	28.4	- 22.7
Order intake (external)	574.9	588.4	- 2.3	182.4	191.2	- 4.6
Light & Optics	233.0	264.5	- 11.9	80.1	85.2	- 6.1
Light & Production	158.7	138.4	14.6	45.6	46.4	- 1.6
Light & Safety	72.2	73.8	- 2.1	21.6	25.6	- 15.6
VINCORION	108.0	109.8	- 1.7	34.2	33.4	2.4
Other ¹	2.9	1.8		0.8	0.5	

	Sept. 30, 2019	Dec. 31, 2018	Sept. 30, 2018
Order backlog (external, in million euros)	491.2	521.5	480.9
Light & Optics	154.0	180.6	142.7
Light & Production	100.6	112.5	119.8
Light & Safety	67.2	69.5	56.4
VINCORION	168.7	158.9	162.0
Other ¹	0.7	0	0
Frame contracts (in million euros)	52.2	62.5	78.0
Employees (incl. trainees)	4,126	4,043	3,984
Light & Optics	1,404	1,368	1,342
Light & Production	1,100	1,055	1,034
Light & Safety	488	472	466
VINCORION	812	790	791
Other ¹	322	358	351

¹ Other includes Corporate Center (holding, shared services, real estate) and consolidation.