



Jenoptik figures of the first nine months 2016/2015

in million euros	Jan. – Sept. 2016	Jan. – Sept. 2015	Change in %	July – Sept. 2016	July – Sept. 2015	Change in %
Revenue	492.6	487.7	1.0	165.7	171.5	-3.4
Optics & Life Science	164.5	157.4	4.5	56.4	52.3	7.8
Mobility	169.0	176.2	-4.1	60.0	63.2	-5.0
Defense & Civil Systems	162.2	154.7	4.9	50.6	55.0	-8.0
Other ¹	-3.2	-0.6		-1.3	1.0	
EBITDA	67.5	63.8	5.8	26.5	25.1	5.7
Optics & Life Science	30.6	20.6	48.7	13.4	6.3	113.3
Mobility	18.5	22.2	-16.7	7.4	10.5	-29.7
Defense & Civil Systems	16.7	16.3	2.6	5.2	7.8	-33.3
Other ¹	1.7	4.8		0.6	0.6	
EBIT	47.1	44.3	6.2	19.8	17.7	11.4
Optics & Life Science	24.5	14.3	71.6	11.2	4.0	180.9
Mobility	12.7	15.9	-20.1	5.6	8.4	-33.8
Defense & Civil Systems	13.2	12.4	6.5	4.0	6.4	-37.0
Other ¹	-3.4	1.7		-1.0	-1.0	
EBIT margin	9.6%	9.1%		11.9%	10.3%	
Optics & Life Science	14.9%	9.1%		19.9%	7.6%	
Mobility	7.5%	9.0%		9.3%	13.3%	
Defense & Civil Systems	8.2%	8.0%		7.9%	11.6%	
Earnings before tax	45.6	41.3	10.6	19.7	16.5	19.3
Earnings after tax	39.2	34.1	15.0	17.0	13.9	22.2
Earnings per share in euros	0.69	0.59	15.7	0.30	0.24	22.2
Free cash flow	43.1	28.6	50.7	21.6	20.2	7.1
Order intake	547.7	479.0	14.3	228.3	145.3	57.1
Optics & Life Science	172.2	145.1	18.7	58.6	49.1	19.4
Mobility	196.9	195.7	0.6	68.9	53.2	29.5
Defense & Civil Systems	181.1	138.7	30.6	100.9	41.3	144.3
Other ¹	-2.5	-0.5		-0.1	1.7	

	Sept. 30, 2016	Dec. 31, 2015	Sept. 30, 2015
Order backlog (in million euros)	415.0	373.4	396.9
Optics & Life Science	75.6	73.7	67.9
Mobility	117.5	92.7	103.2
Defense & Civil Systems	223.9	209.7	228.1
Other ¹	-2.0	-2.6	-2.3
Frame contracts (in million euros)	144.0	59.2	67.5
Optics & Life Science	14.6	5.5	6.7
Mobility	78.3	11.5	16.7
Defense & Civil Systems	51.1	42.1	44.2
Employees (incl. trainees)	3,545	3,512	3,542
Optics & Life Science	1,149	1,144	1,164
Mobility	1,230	1,207	1,208
Defense & Civil Systems	870	881	890
Other ¹	296	280	280

¹ Other includes holding, shared service center, real estate and consolidation.

Please note that there may be rounding differences as compared to the exact mathematical amounts (monetary units, percentages) in this report.

Jena, November 10, 2016