

Top 5 Vendors: Europe, Middle East, and Africa (EMEA) PC Shipments*
Fourth Quarter 2007 (Preliminary) (000 Units)

	4Q06	4Q07	Share 4Q06	Share 4Q07	YoY Growth
Hewlett-Packard	4,487	5,570	17.9%	19.4%	24.1%
Acer	3,117	3,969	12.4%	13.9%	27.3%
Dell	2,479	2,722	9.9%	9.5%	9.8%
Fujitsu Siemens	1,697	1,671	6.8%	5.8%	-1.5%
Toshiba	1,047	1,342	4.2%	4.7%	28.1%
Others	12,219	13,385	48.8%	46.7%	9.5%
Total	25,046	28,658	100.0%	100.0%	14.4%

Source: IDC EMEA, Preliminary Results, 4Q07, January 17, 2008

*PC shipments = desktop and notebooks.

Top 5 Vendors: Europe, Middle East, and Africa (EMEA) PC Shipments*
Full Calendar Year 2007 (Preliminary) (000 Units)

	CY06	CY07	Share CY06	Share CY07	YoY Growth
Hewlett-Packard	13,226	16,944	17.4%	19.2%	28.1%
Acer	8,286	11,527	10.9%	13.1%	39.1%
Dell	9,010	9,534	11.8%	10.8%	5.8%
Fujitsu Siemens	5,210	5,481	6.8%	6.2%	5.2%
Toshiba	3,383	4,263	4.4%	4.8%	26.0%
Others	36,953	40,332	48.6%	45.8%	9.1%
Total	76,068	88,081	100.0%	100.0%	15.8%

Source: IDC EMEA, Preliminary Results, 4Q07, January 17, 2008

*PC shipments = desktop and notebooks.