



FINAL - FOR RELEASE

CLOUDBEES LAUNCHES NEW DEVOPS MANAGED SERVICES PROGRAM DELIVERED BY PREMIUM MANAGED SERVICE PROVIDERS

Turnkey, managed DevOps service option enables enterprises to focus on developing great software and accelerating the delivery of innovation to market

JENKINS WORLD - SAN FRANCISCO, CA. – AUGUST 30, 2017 – [CloudBees, Inc.](#), the hub of enterprise Jenkins and DevOps, today announced a new partner offering, DevOps Managed Services, a solution delivered by select Managed Service Providers (MSPs) and powered by CloudBees Jenkins Enterprise. This partnership is a powerful option for enterprises wanting to accelerate their DevOps transformation and have their software delivery foundation managed by experienced MSPs leveraging a public cloud infrastructure and CloudBees Jenkins Enterprise.

The new program enables enterprises to select premium Managed Service Providers certified by CloudBees. In order to provide CloudBees Jenkins Enterprise as a managed service, MSPs must demonstrate experience with a managed services delivery model as well as infrastructure managed services, specifically. They must also provide extensive experience and skills in CloudBees Jenkins Enterprise and in the broader DevOps domain.

As organizations face a steady stream of demands from the line of business for new features and updates, they are feeling more and more pressure to transform to DevOps in order to better support their businesses. In many cases, they need assistance in managing maintenance, uptime, security, updates and more. In contracting for DevOps Managed Services, organizations can now focus 100 percent of their resources on developing software and driving innovation to market. They don't expend time, effort and expense associated with the upkeep, maintenance and management of the entire software delivery environment.

The initial partners include:

- [CloudHesive](#)
- [Digital OnUS](#)
- [iTMethods](#)
- [Microland](#)
- [TriNimbus Technologies](#)

As part of the program, CloudBees offers its technical expertise and 24x7 support to premium MSPs. The MSPs, in turn, will add operational management of the infrastructure – hardware, systems, networks, security, data as well as CloudBees Jenkins Enterprise operations. Additional add-on services include administration, user management, DevOps/pipeline consulting and application development and/or maintenance.

“Enterprises want to embrace the business benefits of DevOps quickly and are looking to accelerate software delivery without taking on more and more maintenance responsibilities, internally,” said François Déchery, vice president of customer success and co-founder of CloudBees. “With DevOps Managed Services, organizations can have peace of mind in knowing that their CloudBees Jenkins Enterprise environment is backed by CloudBees expertise and managed and supported by premium Managed Service Providers, enabling

customers to focus on developing great software and meeting the business demands of their organization.”

QUOTES FROM PARTNERS:

CloudHesive

“In partnership with CloudBees, we extend the value we provide to our existing customers while providing an easy way for new customers to engage with a vetted MSP for their DevOps infrastructure. Together, we can introduce, augment and enhance customers’ DevOps processes. Customers can focus on what they do best: developing and delivering their product, while eliminating the care and feeding of their DevOps platform and application infrastructure.”

– *Patrick Hannah, VP of Engineering*

Digital OnUS

"Now enterprises can accelerate DevOps adoption and deliver business value continuously through the Digital OnUs DevOps managed services model and CloudBees Jenkins Enterprise. Our partnership provides CloudBees’ rich functionality and scale with on-demand provisioning and high availability. Combined with our nearshore Mexico presence and in-depth automation knowledge, we will deliver game-changing business economics to our mutual customers."

– *Vineeth Rajagopal, Chief Business Officer*

iTMethods

“Enterprises can now accelerate their DevOps adoption - simplifying, scaling and sustaining the rapid delivery of software capabilities for their business. This partnership further establishes iTMethods’ focus on supporting customers’ business needs and delivering agile enterprise solutions on AWS Cloud. Our managed CloudBees Jenkins Enterprise offering is a core building block of iTMethods’ integrated DevOps ToolChain Management (TCM) platform.”

– *Paul Goldman, CEO and Founder*

Microland

“Enterprises can now leverage the power of CloudBees Jenkins Enterprise and Microland’s best-in-class managed services. Our joint customers can accelerate access to cutting-edge DevOps platforms, tools and CI/CD practices. In addition, Microland brings expertise that ensures a superlative customer experience across the entire application lifecycle.”

– *Karthikeyan Krishnan, Senior Vice President*

TriNimbus Technologies

"As a born-in-the-cloud company, TriNimbus is proud to align with technology forward organizations like CloudBees. Our partnership combines CloudBees' enterprise class CI/CD platform with TriNimbus' cloud native approach to managed services, enabling us to deliver tremendous value to our mutual customers."

– *Goran Kimovski, Cloud Transformation Officer*

Additional Resources for DevOps Managed Services:

- Learn more about DevOps Managed Services:
<http://join.cloudbees.com/devops-managed-services-product-page>
- Try CloudBees Jenkins Enterprise:
<http://join.cloudbees.com/devops-managed-services-cloudbees-jenkins-trials>
- Read the CloudBees blog post:
<http://join.cloudbees.com/devops-managed-services-blog>

About CloudBees

CloudBees is the hub of enterprise Jenkins and DevOps, providing companies with smarter solutions for automating software development and delivery. CloudBees starts with Jenkins, the most trusted and widely-adopted continuous delivery platform, and adds enterprise-grade security, scalability, manageability and expert-level support. By making the software delivery process more productive, manageable and hassle-free, CloudBees puts companies on the fastest path to transforming great ideas into great software and returning value to the business more quickly.

Backed by Matrix Partners, Lightspeed Venture Partners and Verizon Ventures, CloudBees was founded in 2010 by former JBoss CTO Sacha Labourey and an elite team of continuous integration, continuous delivery and DevOps professionals. Follow CloudBees on [Twitter](#), [Facebook](#), [LinkedIn](#) and [Google+](#).

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