EMEA Page Volume, by Technology, 2011

	Installed Base	A4 Pages
Inkjet	58.3%	7.4%
Monochrome Laser	34.5%	71.7%
Color Laser	7.2%	21.0%

Source:IDC Worldwide Page Volume and Vendor Share Program, October 2012

EMEA Page Volume, by Vendor, 2011

	A4 Pages
HP	26%
Canon	11%
Xerox	10%
Lexmark	8%
Others	44%

Source:IDC Worldwide Page Volume and Vendor Share Program, October 2012