Orga Systems.



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Orga Systems and DigitalRoute form global partnership

MediationZone platform compliments Orga Systems' product portfolio

Stockholm (Sweden) and Paderborn (Germany), 27 May 2014 - Orga Systems, a leading software vendor for real-time charging and billing solutions with an international customer base in the telecommunications, utilities and automotive markets, and DigitalRoute, the leading provider of mediation solutions globally, today jointly announce a partnership between the two companies. Orga Systems will extend its product portfolio with DigitalRoute's MediationZone platform, offering a combined, scalable active mediation solution for all tiers of Communications Service Providers (CSPs). The newly announced partnership will reflect a joint business approach to capitalize on an already established healthy pipeline of live opportunities.

Enhanced revenue management through active mediation

Effective revenue management requires a seamless flow of data between the serving network and downstream software systems for billing, fraud management, partner reconciliation and others. DigitalRoute's sophisticated MediationZone platform complements Orga Systems' embedded online mediation functionality by supporting the end-customers' offline mediation needs.

MediationZone bridges the components in any type of network architecture and provides comprehensive functionality which lets systems easily communicate with each other. With Orga Systems' GOLD Convergent Charging and Billing (GOLD CCB) and embedded policy and charging control personalized services, application-based charging, next generation services such as shared data bundles or tiered offerings for high end 4G / LTE access can be launched with a faster time-to-market and without synchronizing multiple data flows. A single rating and rules engine ensures full monetization of data services providing a unified real-time view of customer data. This is an important source for advanced customer self-service applications. The combined solution of both companies enables CSPs to stand out from the competition by offering new and unique services in a cost efficient manner and with consistently high service quality.

"DigitalRoute's scalable MediationZone has proved to be the perfect match for our flagship product and we are looking forward to a long-term cooperation with the company. Orga Systems and DigitalRoute are both uniquely positioned, so we're excited about the opportunity to offer our customers a mediation system that performs beyond basic tasks," says Dr. Ralf Guckert, CTO of Orga Systems.

Kari Miettinen, Executive VP - Global Alliances at DigitalRoute: "We are pleased to announce a partnership with Orga Systems that provides Communications Service





Providers with a new and compelling choice when it comes to enabling next generation services. Our joint, end-to-end solution is positioned to deliver rapid enablement and monetization of both present and future revenue streams."

About DigitalRoute

DigitalRoute has been providing new approaches to enterprise data management since 1999. Its software platform offers high throughput and provides a unique degree of user configurability, processing all usage and statistical data extracted from the networks, including both billable and non-billable events. This means customers gain greater cost efficiencies, improved times-to-market for new service offerings, the ability to monetize any data, and the means to enhance end-customer satisfaction. DigitalRoute makes network events available to the right systems in the right formats in the most appropriate volumes at the required times, without losing a single bit. This is the foundation from which multiple, mission-critical use-cases can be addressed in the areas of Online Control and Data Processing.

Over 300 leading companies worldwide actively use DigitalRoute technology to meet their data management needs, including a number of OEM partners who use our platform as a central part of their own offerings. DigitalRoute is built on the core values of Expertise, Open- Mindedness and Commitment. DigitalRoute is a venture-backed, privately held company with a turnover of 30m EUR in 2013 and a record of profitability since 2005. With close to 200 employees, the company is headquartered in Stockholm, Sweden with regional offices in Gothenburg, Atlanta, and Kuala Lumpur.

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About Orga Systems

Orga Systems is a leading software vendor for real-time products, with an international customer base in the telecommunications, utilities and automotive markets. For more than two decades, Orga Systems has been serving customers around the globe enabling them to quickly launch and monetize innovative offerings. With Orga Systems' unified order and revenue management solutions, service providers benefit from a catalog-driven BSS for charging and billing, embedded policy and customer order management. It is designed to enhance service providers' capabilities to actively drive a new agenda for launching, selling, delivering and monetizing products faster and at lower TCO. Best-in-class consulting and implementation services guarantee immediate Return on Invest.

www.orga-systems.com

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