

**Top 5 Vendors, Worldwide PBBA Factory Revenue, Third Quarter of 2014 (Revenues in \$ Millions)**

<b>Vendor</b>	<b>3Q14 Revenue</b>	<b>3Q14 Market Share</b>	<b>3Q13 Revenue</b>	<b>3Q13 Market Share</b>	<b>3Q14/3Q13 Growth</b>
1. EMC	\$493.3	62.5%	\$460.0	64.8%	7.2%
2. Symantec	\$102.2	12.9%	\$74.1	10.4%	37.9%
3. IBM	\$50.6	6.4%	\$59.3	8.4%	-14.7%
4. HP	\$26.2	3.3%	\$31.6	4.5%	-17.0%
5. Quantum	\$20.5	2.6%	\$15.9	2.2%	28.9%
Others	\$96.4	12.2%	\$68.6	9.7%	40.6%
<b>Total</b>	<b>\$789.2</b>	<b>100%</b>	<b>\$709.5</b>	<b>100%</b>	<b>11.2%</b>

Source: IDC Worldwide Purpose Built Backup Appliance Quarterly Tracker, December 18, 2014