

## Press release

### Ten-year high: ALTANA achieves double-digit sales growth in 2021

- Sales up 22 percent on the previous year
- EBITDA margin of 18 percent within long-term target range
- Setting new standards in innovation, climate protection, and digitalization

**Wesel, March 18, 2022** – ALTANA closed the 2021 fiscal year with record results. Sales rose by 22 percent to € 2,667 million (previous year: € 2,178 million). As a result, the specialty chemicals group achieved its strongest growth in the past ten years. The growth was driven by great global demand for ALTANA solutions in almost all sales segments. Even adjusted for acquisition and exchange-rate effects, sales increased by around 22 percent. Earnings before interest, taxes, depreciation and amortization (EBITDA) climbed by 13 percent to € 482 million. At 18 percent, the EBITDA margin was within the company's long-term target range of 18 to 20 percent despite the jump in material and logistics costs and the continued high spending in key areas such as research and development and digitalization.

"2021 was an equally challenging and successful year," said Martin Babilas, CEO of ALTANA AG. "As a global team of over 6,700 colleagues, we did not only cope with the exceedingly high demand, but also set new standards in innovation, climate protection, and digitalization. ALTANA is thus ideally positioned for a sustainably successful future."

### First carbon-free production sites in Brazil and China

On its way to carbon neutrality by 2025, the ALTANA Group now has its first carbon-free production sites: ACTEGA in Brazil and ECKART in China. Two other sites in Asia reduced their greenhouse gas emissions to less than 10 tons of CO<sub>2</sub> equivalents by the end of 2021, roughly corresponding to the average carbon footprint of a person in Germany. The company also further improved its carbon footprint at its home site in Wesel. For example, BYK was able to increase the efficiency of its heat generation from 85 to 95 percent and reduce the associated greenhouse gas emissions by around 400 tons of CO<sub>2</sub> equivalents per year.

### Sustainable technologies for future markets

Also in terms of product development, ALTANA again focused on sustainable technologies in 2021. ACTEGA launched Signite, a new technology that can halve waste from the production of labels for consumer goods. ECKART received the ALTANA Innovation Award for developing metallic effect pigments that open up new perspectives for ecologically compatible automotive coatings. BYK presented the first certified additive for wind turbines, which significantly increases the strength of the material and thus the load-bearing capacity of the rotor blade. ELANTAS filed a patent application for a pioneering process using special dyes that for the first time makes it possible to detect the wear-and-tear on electric motors and thus prevent unnecessary motor changes.

In 2021, ALTANA again spent a considerable amount on research and development, comprising around 7 percent of sales, and additionally continued to push forward digitalization. In April, for instance, the Group commissioned a digital high-performance laboratory that is unique in the specialty chemicals industry, investing around € 15 million in the project. This high-throughput screening facility

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## **Press release**

in Wesel, the largest of its kind in the world, doubles BYK's application technology capacity.

### **Double-digit growth in all business divisions**

In the 2021 fiscal year, all four of the ALTANA Group's business divisions recorded double-digit growth rates. The largest division, BYK, achieved sales of € 1,227 million, an increase of 22 percent compared to the previous year. Adjusted for exchange rates, sales grew by 23 percent.

The effect pigment specialist ECKART achieved sales of € 383 million, an increase of 21 percent (20 percent in operating terms). One contributing factor were the acquisitions made to boost the division's business with metal powders for functional 3D printing.

The ELANTAS division, whose innovative insulating materials are increasingly being used to expand e-mobility, recorded sales of € 594 million, up 28 percent year-over-year in both nominal and operating terms.

ACTEGA's sales rose by 18 percent to € 463 million. This was due in part to the acquisition of Henkel's closure materials business in May 2021 to strengthen PVC-free solutions, and the acquisition of the Swiss company Schmid Rhyner AG back in 2020. Adjusted for acquisition and currency effects, sales were up by 15 percent.

### **Strong growth in all regions of the world**

In the 2021 fiscal year, ALTANA achieved double-digit growth rates in all of the world's regions. Europe, which continues to be the company's strongest sales region, recorded sales of € 1,029, a 22 percent increase (20 percent in operating terms). Sales growth in Germany was 21 and 19 percent, respectively. In the Americas, ALTANA generated sales of € 682 million, a 16 percent increase over the prior-year period. Adjusted for exchange-rate effects, sales in this region were up 19 percent. The Group posted its highest sales growth in Asia, with sales up by 27 percent (26 percent in operating terms) to € 906 million. The main driver of this development was the Chinese market, with 34 percent sales growth (29 percent in operating terms). The ALTANA Group achieved the highest operating growth rate in India, at 41 percent.

### **Outlook**

In its planning for the 2022 fiscal year, ALTANA had based its expectations on further global economic growth, albeit to a lesser extent than in the previous year. In such an environment, the company had forecast operating sales growth in the mid-single-digit percentage range and earnings profitability at the previous year's level in the context of a continued tense price situation in the areas of material, logistics, and energy costs. However, the impact of the war against Ukraine on demand, production, and supply processes cannot be estimated at present.

***The presentation on the Annual Press Conference and the Corporate Report 2021 are available for download at [www.altana.com](http://www.altana.com).***

## Press release

### About ALTANA:

ALTANA is a global leader in true specialty chemicals. The Group offers innovative, environmentally compatible solutions for coating manufacturers, paint and plastics processors, the printing and packaging industries, the cosmetics sector, and the electrical and electronics industry. The product range includes additives, specialty coatings and adhesives, effect pigments, sealants and compounds, impregnating resins and varnishes, and testing and measuring instruments. ALTANA's four divisions, BYK, ECKART, ELANTAS, and ACTEGA, all occupy a leading position in their target markets with respect to quality, product solution expertise, innovation, and service.

Headquartered in Wesel, Germany, the ALTANA Group has 48 production facilities and 65 service and research laboratories worldwide. Throughout the Group, more than 6,700 people work to ensure the worldwide success of ALTANA. In 2021, ALTANA achieved sales of around € 2.7 billion. About 7 percent of the total sales is invested in research and development each year. Its high earning power and high growth rate make ALTANA one of the world's most innovative, fastest growing, and most profitable chemical companies.

[www.altana.com](http://www.altana.com)

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### Key figures at a glance

ALTANA Group (in € million)	2021	2020	Change in %	Operating change <sup>1</sup> in %
<b>Sales – total</b>	2,667	2,178	22	22
<b>Sales by division</b>				
BYK	1,227	1,009	22	23
ECKART	383	315	21	20
ELANTAS	594	463	28	28
ACTEGA	463	391	18	15
<b>Sales by region</b>				
Europe	1,029	842	22	20
<i>thereof Germany</i>	295	245	21	19
Americas	682	586	16	19
<i>thereof U.S.</i>	446	397	12	16
Asia	906	712	27	26
<i>thereof China</i>	515	385	34	29
Other regions	50	38	32	29
Earnings before interest, taxes, depreciation and amortization (EBITDA)	482	426	13	14
Operating income (EBIT)	323	186	74	
Earnings before taxes (EBT)	275	143	93	
Earnings after taxes (EAT)	195	75	>100	
<b>Research and development expenses</b>	180	163	10	
<b>Headcount</b>	6,731	6,529	3	
<b>Safety key figures</b>				
WAI 1 (number of reported occupational accidents with lost work time of one day or more per million working hours)	2.1	1.8	17	
WAI 2 (number of reported occupational accidents with lost work time of more than three days per million working hours)	1.5	1.0	50	
WAI 3 (number of lost work days due to reported occupational accidents per million working hours)	25.2	19.5	29	
<b>Carbon footprint</b>				
Total CO <sub>2</sub> equivalents (Scope 1 + Scope 2) <sup>2</sup> (t)	102,851	92,553	11	
<i>of which offset by compensation</i> (Scope 1) <sup>2</sup> (t)	33,351	0		
CO <sub>2</sub> equivalents specific (Scope 1 + Scope 2) <sup>2</sup> (kg/kg finished product)	0.17	0.18	-6	

<sup>1</sup> Adjusted for acquisition and exchange-rate effects

<sup>2</sup> Scope 1: direct emissions; Scope 2: indirect emissions. The value for Scope 2 presented here is calculated according to the market-based method. Biogenic emissions are not included.