

## Press Release

# trans-o-flex adjusts prices by 3.9%

- ***Personnel and digitalisation as the main cost drivers in transport and logistics***

**Weinheim, 13<sup>th</sup> October 2017.** For the next year, trans-o-flex Schnell-Lieferdienst announces a 3.9-% price adjustment. “In line with the development in the entire transport and logistics business, we have to cope with significantly higher personnel costs as the decisive factor”, explains Wolfgang P. Albeck, CEO of trans-o-flex. “The shortage of qualified drivers is a major problem. This has already led to considerable cost increases. And we also expect this trend to continue in 2018.” In addition to other cost increases for energy, insurance and toll charges, Albeck considers the generally stipulated digitalisation of logistic services one of the main cost drivers in this respect. “We have identified the opportunities offered by digitalisation and use them very consistently – from quality assurance and temperature documentation to the new app for recipients. This makes it possible for us to increase the quality and transparency for our customers and offer them new services. On the other hand, it is also associated with costs that are higher than the efficiency gains achieved.”

### **About trans-o-flex:**

The trans-o-flex Group's core competence focuses on the provision of logistic solutions for the pharmaceutical, cosmetics and consumer electronics industries as well on the transportation of other high-quality, sensitive goods. For the transportation of pharmaceutical products, trans-o-flex has built a nationwide network that includes active temperature control and full documentation. To this end, the company, in its Pharma Logistics business area, has installed transport systems that are suitable for the transportation of pharmaceutical products in the temperature ranges of between 15 and 25 °C and between 2 and 8 °C in compliance with the EU directives for the transportation of pharmaceutical products. In its Technology Logistics business area, trans-o-flex organises transports for customers from other industries, mainly consumer electronics. These customers also benefit from the high standards with respect to safety, hygiene, reliability and transparency which trans-o-flex has established for the pharmaceutical industry. In its Contract Logistics business area, trans-o-flex bundles services from storage and picking & packing up to individual value-added services. At an international level, trans-o-flex focuses on the implementation of logistic concepts via the networks EUROTEMP (temperature-controlled logistics) and EURODIS (in 36 European countries). Both nationally and internationally, trans-o-flex, in contrast to 100-% parcel services, delivers both goods in parcels and on pallets and also offers special services, such as the transportation of hazardous goods (without being limited to small quantities), express and time-window deliveries as well as direct deliveries. Thus, the company covers the entire logistic chain from procurement and warehousing to distribution and fulfilment. In 2016, annual sales of the trans-o-flex Group, which has a workforce of approximately 1,900 employees, amounted to ca. € 490 million. For more information, go to [www.trans-o-flex.com](http://www.trans-o-flex.com).



---

**Contact trans-o-flex:**

trans-o-flex Schnell-Lieferdienst GmbH  
Sabine Kolaric | Corporate Communications  
Hertzstr. 10 | 69469 Weinheim | Germany  
phone: +49 6201 988 134 | fax: +49 6201 988 343  
mailto: [pr@tof.de](mailto:pr@tof.de) | web: [www.trans-o-flex.com](http://www.trans-o-flex.com)