

SALES AND INCOME

| | Third quarter | | | January to September | | |
|---------------------------------------|---------------|--------------|------------|----------------------|---------------|------------|
| | 2008 | 2009 | Change | 2008 | 2009 | Change |
| | 8,722 | 8,425 | -3% | 25,451 | 26,228 | +3% |
| Sales, SEK M | | | | | | |
| of which, | | | | | | |
| Organic growth | | | -13% | | | -13% |
| Acquisitions | | | +2% | | | +3% |
| Exchange-rate effects | -133 | 783 | +8% | -794 | 3,676 | +13% |
| Operating income (EBIT), SEK M | 1,435* | 1,346 | -6% | 4,056* | 4,014* | -1% |
| Operating margin (EBIT), % | 16.5* | 16.0 | | 15.9* | 15.3%* | |
| Income before tax, SEK M | 1,227* | 1,187 | -3% | 3,470* | 3,486* | 0% |
| Net income, SEK M | 709 | 888 | | - 2,346 | 2,458 | - |
| Operating cash flow, SEK M | 1,189 | 2,125 | +179% | 2,852 | 4,547 | +159% |
| Earnings per share (EPS), SEK | 2.38* | 2.36 | -1% | 6.76* | 6.81* | +1% |

* Excluding restructuring costs amounting to SEK 247 M in Q3 2008 and to SEK 109 M in Q1 2009.