



Enterprise Application  
Lifecycle Management  
Solutions

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•rayNET



# RAYSUITE®

## Enterprise Application Lifecycle Management Solutions

### Products and Solutions for Comprehensive Enterprise Application Lifecycle Management

Our Enterprise Application Lifecycle Management Solutions include delivering consulting and software packaging services to enterprises undergoing an OS migration or implementing a software deployment tool. We have successfully served over 600 enterprise customers with excellent results.

This extensive onsite knowledge gained from years of experience combined with our trusted relationships with end-users, puts us in a unique position to self-instrument the products crucially needed by our customers to successfully accomplish their Enterprise Application Lifecycle Management projects.

With this in mind, we have developed RaySuite.

RaySuite is a comprehensive set of products that automates various tasks within an Enterprise Application Lifecycle.

This automation ranges from the analysis of the existing application portfolio and license inventories via complex license management and software packaging, all the way to comprehensive quality control and finally software deployment in production. These automated processes are sustainable and can be replicated for every change and every patch.

A central database and a common user interface found throughout all RaySuite products form a consistent solution and offer a strong contrast to existing patchwork solutions that are often found in enterprises, as a result of limited vision and the implementation of various suppliers. Although Raynet guarantees a consistent approach with the use of its entire product range, it is still possible to buy and implement the individual products of RaySuite autonomously as well as integrate them with existing third-party or home-grown products.



## Additional Services

### Is your Enterprise ready for Windows 10?

Many years of experience, numerous successfully implemented projects and our qualification as a Microsoft Gold Partner make us the right and reliant partner at your side, also for migration projects.

When it comes to the migration to Windows 10, companies are faced with the uncertainty whether their applications are compatible with the new target platform. They usually have difficulties to foresee potential disturbing factors. Our intention is to identify these potential confounders right at the beginning of the software packaging and deployment process as well as to guarantee the result quality of OS migration or software virtualization projects.

We accompany you from the preparation and planning of your project, right through to the operation and realization.

### RayAcademy – Training and Certifications

We offer a whole variety of valuable knowledge sessions to keep and improve the competitive capacity of an organization, since this depends significantly on the know-how of the employees and their development. As a full service provider for learning and training, Raynet develops and adapts state of art scenarios and creates value for your company's education management.

The modular training services encompass the complete qualification process and performance components that are relevant for training and learning purposes to meet your enterprise's individual needs and goals.

Our first-class trainings are tailored to our customers needs and are being permanently updated. Current software releases are used and adjusted according to changing requirements. Jointly with experienced project managers and a large network of partners and trainers, Raynet has built a high degree of competence in the development of new topics and adapting them to customer needs.



**RAYACADEMY**<sup>®</sup>



# RAYSUITE®

## Enterprise Application Lifecycle Management Solutions



### RAYFLOW®

#### Best Practice-Workflow for Application Lifecycle Management

- Web-based workflow system with a unique platform allowing the support of Application Lifecycle Management processes
- Offers real-time information and progress monitoring of tasks in the entire ALM process
- Flexible email notifications of work status changes and visual alerts
- Powerful SLA Management with various control options and detailed reports
- Available as a web-based and local client solution
- Integration of all packaging products: RayEval, RayPack, RayQC and RayQC Advanced

#### Our **Services** in the Area of Workflow Management

- Assessment of your current infrastructure
- Managed service: as a cloud- or a hosted service
- Planning, design, and implementation according to best practices
- Analysis, conception, optimization, and integration of existing processes
- Creation of customized reports
- Package storage



### RAYBI®

#### Business Intelligence Solution

- Interactive analysis, preparation and visualization of large and small data sets
- Intelligent combination of dashboards, reports and calculations for complete data office
- Enables the connection of databases such as Oracle, MSSQL, MySQL and many more
- Individual real-time reporting via live data link – retrievable from each terminalät

## PACKAGE STORE

QUALITY. QUANTITY. FLEXIBILITY.

#### Standardized software packages for a fixed price

- Analyzed, preconfigured, quality-assured and distributable software packages to download
- Enables a simple configuration of the standard options through an intuitive wizard
- Full integration into the Packaging Suite products RayFlow and RayPack
- Detailed package documentation
- Allows customer-specific adaptations and further processing in RayPack

# Software Asset Management



**RAYVENTORY**

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## Hardware Discovery and Software Inventory

- Identification of computer devices, VMware hosts, and Oracle databases
- Agent-based inventory allows the scanning of desktops and servers
- RayVentory2go with flash drive functionality offers non-managed or non-connected devices to be also recognized
- Also available as an add-on for FlexNet Manager Platform and RayManageSofti customers

## We offer the following **Services** in the Area of of Discovery and Inventory

- Assessment of your existing infrastructure
- Preparation of your soft- and hardware asset data for all license management tools
- Preparation of CMBD solutions
- Creation of customized reports
- Analysis, preparation and evaluation of soft- and hardware data, e.g., migration projects
- Appraisal and rating of alternative options and their business impact



**RAYVENTORY<sup>ad</sup>**

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## Application Recognition

- Recognition of raw data delivered by RayVentory
- Comprehensive information on the software producer, the exact product version, and the bought license type, as well as, upgrade and downgrade possibilities
- Generation of a list reconciling software and client data

## **Services** for Application Recognition

- Comprehensive analysis and long-lasting optimization of your software inventory
- Creation of customized reports
- Software classification
- Recommendations for product alternatives to reduce license cost



**RAYSAMi**

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## Software License Management

RaySAMi offers a comprehensive solution in the area of license management:

- Inventory
- Master Catalogue
- Contract Management
- License Management
- SAM Intelligence Module
- Flow Control
- Data Management
- Finance
- Optimization and Simulation
- License Control for SAP

## Our **Services** for Software License Management

- Assessment of your existing infrastructure
- Hosted SAM service on Raynet's data center in Germany or at a location of your choice
- Helpdesk and license help
- Comprehensive license management solution as managed service
- Strategic reconciliation of architecture and portfolio management, to make license costs transparent according to usage and installation
- Optimization of budget planning and preparation for contract extension



**RAYDEMAND**

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## Order Portal for Software and Hardware Requests

- Catalogue management for products and services including dependencies
- Improved ordering processes, for example, through an automatic matching of software requirements with the existing license inventory
- Reduce procurement costs by bundling orders
- Increase transparency through process monitoring and process indicators
- Intuitive user guidance supports easy handling

## Services for the Area of Software and Hardware Requests

- Conception and installation of an order portal
- Transformation of existing order portals
- Implementation of existing demand management processes
- Data maintenance, support, and service requests
- Installation, configuration, and maintenance of your order portal
- Optimization of existing hardware and software ordering processes
- Creation of efficient service processes



## Collision and Compatibility Management

- Testing the readiness of applications with respect to various target environments, e.g. OS systems or system snapshots („Golden Image“)
- Testing software with regards to its general suitability for virtualization and combination (in addition, you can use media like merge modules for comparison)
- Browser compatibility check for web applications
- Excellent communication of results through comprehensive reports with detailed information per test point
- Automatic collision and compatibility tests for a large number of compatibility issues
- Integration in RayFlow allows the import of applications and packages from RayFlow into the RayQC Advanced library

## Our **Services** regarding Collision and Compatibility Management

- Optimal preparation and implementation of OS migration and virtualization projects:
  - Inventory, rationalization, compatibility testing of applications with Windows 7, 8, 8.1, & 10, Internet Explorer 9, 10 & 11 as well as Windows Server 2008 R2, 2012 and 2012 R2, etc. and reporting
- Analysis and recommendation of the test results as well as corrections in the case of incompatibility



## Evaluation Process

- A simplistic automated tool to generate professional documentation and description of installation routines
- The evaluation project can be easily exported (e.g., Microsoft Office)
- Examines if all relevant package information is ready, like the required license key or hardware and infrastructure as well as the documentation
- Integration in RayFlow makes it possible to export the created documents for further use

## For the Evaluation Process, the following **Services** are at your Disposal

- Onsite/nearsite/offsite evaluation services
- Creation of customized templates
- High customer-based configuration (plugin-based, reporting, customer templates, etc.)
- Advice for choosing software and a comparison of software products



## Software Packaging and Virtualization

- Reliable snapshot-based package capture before and after the installation of applications
- Creation of project files in various formats for later editing (.msi, .mst, .msp)
- Creating virtual packages (App-V, XenApp, ThinApp & SWV) and support for third-party projects and Universal Apps (APPX)
- Editing function for package projects allows for clean and efficient package processing
- The integration in RayFlow offers additional options such as open MSI, MST, RPP, and RCP files directly from RayFlow or save work results in RayFlow
- PackBench: Easy management of standardized packaging routines

## **Services** for Best-of-Breed Software Packaging

- Onsite/nearsite/offsite packaging service with RayPack
- Hosted RayPack solution
- Training and certification
- Conception and implementation of packaging factories
- Packaging counselling
- Best practice packaging guidelines
- Migration service from other packaging tools



## Quality Control

- Rule-based tool for the creation and execution of package test criteria in simple checklists
- Allows the creation of your own test criteria for each individual quality control phase in the software packaging cycle
- Automated execution of test routines ("Runbook") for checking your own or Raynet's test scripts
- The integration in RayFlow allows the upload of reports and the export of checklists in RayFlow

For Quality Control, we offer the following **Services**

- Analysis of manual tests will be reproduced in RayQC
- Creation of customized templates
- Automation of repeating test cases
- Adjustment of customer-specific infrastructure

# Deployment



## A new Generation of Software Deployment

- Deploys OS and software applications automatically and centrally
- Proactive patch management and monitoring of patch releases
- Extended rollout control: allows for a much deeper control of deployment in waves; gives administrators the possibility to react directly regarding unplanned events
- Deployment based on "Desired-state-management" (self-healing) or task-based

In the Area of Software Deployment, we offer the following **Services**

- Assessment of your existing infrastructure
- Migration service
- Managed service
- Patch management service
- Rollout service
- Operating of RayManageSofti
- Planning and counselling of your IT infrastructure



## Intuitive Mobile Device Management solution (MDM)

- Managing of Apple iOS-, Android and Windows Devices with an intuitive management solution
- Comprehensive device policies and privacy controls by Mobile Device Management
- Enterprise App Store and real-time app installation by Mobile App Management
- Share Content to your mobile devices by Mobile Content Management

For the management of mobile devices our portfolio includes the following

### Services

- Hosted service
- Operating of RayMobile
- Planning and counselling in Mobile Device Management
- Evaluation of applications
- Counselling in the App decision-making process

## Benefits

### Comprehensive & flexible

- All-in-one solution for Enterprise Application Lifecycle Management
- Powerful suite, developed by software management experts for experts
- Select the required module(s) and enhance it with additional tools or connect it to your existing environment

### Easy implementation

- Adapts to existing infrastructure and tools thanks to connectors for third-party tools

- All phases of the software management are coordinated by the workflow tool RayFlow
- Only minimal training thanks to recurring user interface

### User-friendly

- A central database and a common user interface throughout all RaySuite products
- The use of RaySuite guarantees a consistent procedure and consistent use
- Possibility to buy and use the individual products of RaySuite autonomously



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## About Raynet

Raynet GmbH is a leading and innovative service and solution provider in information technology and specialized in the architecture, implementation and operation of all tasks within "Application Lifecycle Management". Raynet has its headquarters in Germany and additional locations throughout Germany, the USA, Poland, UK and the Netherlands.

Since almost 20 years, Raynet has supported hundreds of customers and partners with its products and solutions for enterprise application management projects worldwide. These include license management, software packaging, software deployment, migrations, client engineering and much more. Additionally, Raynet maintains and cultivates strong partnerships with leading companies in Application Lifecycle Management.

Raynet products and solutions are unique in design and functionality. Their development is highly driven by our customers and partners which is a key reason why our products are always cutting edge. Whether you want to introduce a new deployment tool or to start a SAM project, whether you want to plan a packaging factory or do a migration – Raynet is the choice for best-of-breed-practices in services, products, and solutions for Application Lifecycle Management.

## Next Steps

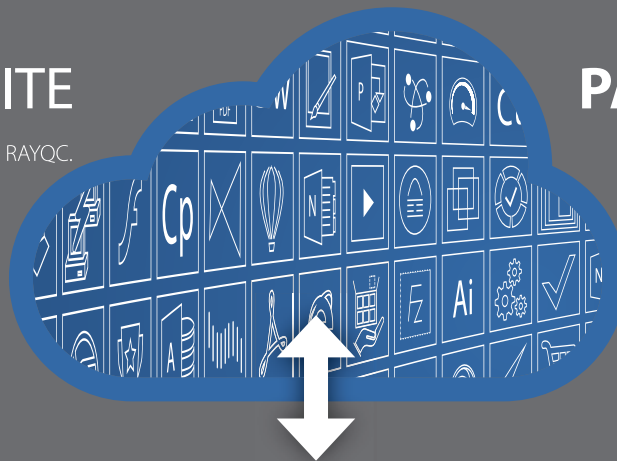
For more information, please visit our website: [www.raynet.de](http://www.raynet.de) or contact our sales team on +49 5251 54009-0 or [sales@raynet.de](mailto:sales@raynet.de)

## PACKAGINGSUITE

RAYFLOW. RAYEVAL. RAYPACK. RAYQC.

## PACKAGE STORE

QUALITY. QUANTITY. FLEXIBILITY.



### RAYFLOW®

<b>SAM</b> License Management	<b>OM</b> Web Portal

<b>EVAL</b> Evaluation	<b>PKG</b> Packaging	<b>QA</b> Quality Assurance

<b>DEP</b> Software Deployment	<b>MDM</b> Mobile Management

Enterprise Application Lifecycle Management