

Key figures for the first six months 2019/2018

Light 8 Optics	in million euros	Jan. – June 2019	Jan. – June 2018	Change in %	April - June 2019	April - June 2018	Change in %	
Light 6 Production	Revenue (external)	383.1	384.7	-0.4	199.1	194.8	2.2	
Light 6 Safety	Light & Optics	162.7	163.3	- 0.4	79.5	82.3	- 3.4	
VINCORION	Light & Production	111.3	76.6	45.3	60.9	37.5	62.4	
Other	Light & Safety	48.4	61.8	- 21.7	23.9	28.7	- 16.5	
EBITDA	VINCORION	59.1	81.6	- 27.6	33.8	45.7	- 26.0	
Light 6 Optics	Other ¹	1.6	1.3		1.0	0.7		
Light 8 Production	EBITDA	54.0	56.3	- 4.1	30.2	28.5	5.8	
Light 6 Safety	Light & Optics	32.0	35.4	- 9.4	15.4	18.1	- 14.8	
VINCORION 4.5 8.7 -48.3 4.9 5.2 -5.3 Other¹ -1.0 -3.9 0.7 -2.5 EBITDA margin 14.196 14.696 15.296 14.796 Light 6 Optics 19.596 21.596 19.296 21.896 Light 6 Production 10.796 8.896 10.596 11.296 Light 6 Safety 13.596 15.296 11.896 12.596 VINCORION 7.696 10.696 14.499 12.19 -11.7 EBIT 32.2 42.8 -24.8 19.4 21.9 -11.7 EBIT margin 8.496 11.196 9.796 11.396 Earnings after tax 24.2 33.4 -27.4 14.0 17.7 -20.9 Earnings per share in euros 0.42 0.59 -27.8 0.25 0.31 -21.3 Fere cash flow -14.6 28.8 -150.9 -9.5 15.5 -161.6 Order intake (external) 392.5 397.2 <td>Light & Production</td> <td>11.9</td> <td>6.7</td> <td>77.7</td> <td>6.4</td> <td>4.2</td> <td>52.0</td>	Light & Production	11.9	6.7	77.7	6.4	4.2	52.0	
Other¹ -1.0 -3.9 0.7 -2.5 EBITDA margin 14.1% 14.696 15.2% 14.7% Light 6 Optics 19.5% 21.5% 19.2% 21.8% Light 6 Froduction 10.7% 8.8% 10.5% 11.2% Light 6 Safety 13.5% 15.2% 11.8% 12.5% VINCORION 7.6% 10.6% 14.4% 11.3% EBIT 32.2 42.8 -24.8 19.4 21.9 -11.7 EBIT margin 8.4% 11.1% 9.7% 11.3% Earnings after tax 24.2 33.4 -27.4 14.0 17.7 -20.9 Earnings per share in euros 0.42 0.59 -27.8 0.25 0.31 -21.3 Free cash flow -14.6 28.8 -150.9 -9.5 15.5 -161.6 Order intake (external) 392.5 397.2 -1.2 182.2 197.9 -8.0 Light 6 Optics 153.0 179.3 -14.7	Light & Safety	6.6	9.4	- 30.4	2.8	3.6	- 21.5	
EBITDA margin	VINCORION	4.5	8.7	- 48.3	4.9	5.2	- 5.3	
Light & Optics 19.5% 21.5% 19.5% 21.8% 19.2% 21.8% 11.1% 11.2% 11	Other ¹	- 1.0	- 3.9		0.7	- 2.5		
Light 6 Production 10.796 8.896 10.596 11.296 Light 6 Safety 13.596 15.296 11.896 12.596 VINCORION 7.696 10.696 14.496 11.396 EBIT 32.2 42.8 -24.8 19.4 21.9 -11.7 EBIT margin 8.496 11.196 9.796 11.396 Earnings after tax 24.2 33.4 -27.4 14.0 17.7 -20.9 Earnings per share in euros 0.42 0.59 -27.8 0.25 0.31 -21.3 Earnings per share in euros 0.42 0.59 -27.8 0.25 0.31 -21.3 Earnings per share in euros 0.42 0.59 -27.8 0.25 0.31 -21.3 Earnings per share in euros 0.42 0.59 -27.8 0.25 0.31 -21.3 Earnings per share in euros 0.42 0.59 -27.8 0.25 0.31 -21.3 Earnings per share in euros 0.42 0.59 -27.8 0.25 0.31 -21.3 Earnings per share in euros 0.42 0.59 -27.8 0.25 0.31 -21.3 Earnings per share in euros 0.42 0.59 -27.8 0.25 0.31 -21.3 Earnings per share in euros 0.42 0.59 -27.8 0.25 0.31 -21.3 Earnings per share in euros 0.42 0.59 -27.8 0.25 0.31 -21.3 Earnings per share in euros 0.25 0.31 -21.3 Earnings after tax 24.2 33.4 -27.4 14.0 17.7 -20.9 Earnings after tax 24.2 33.4 -27.4 14.0 17.7 -20.9 Earnings after tax 24.2 33.4 -27.4 14.0 17.7 -20.9 Earnings after tax 24.2 33.4 -27.4 14.0 17.7 -20.9 Earnings after tax 24.2 33.4 -27.4 14.0 17.7 -20.9 Earnings after tax 24.2 33.4 -27.4 14.0 17.7 -20.9 Earnings after tax 24.2 33.4 -27.4 14.0 17.7 -20.9 Earnings after tax 24.2 33.4 -27.4 14.0 17.7 -20.9 Earnings after tax 24.2 33.4 -27.4 14.0 17.7 -20.9 Earnings after tax 24.2 33.4 -27.4 24.0 Earnings after tax 24.2 33.4 -27.4 24.0 Earnings after tax 24.2 2	EBITDA margin	14.1%	14.6%		15.2%	14.7%		
Light θ Safety 13.5% 15.2% 11.8% 12.5% VINCORION 7.6% 10.6% 14.4% 11.3% EBIT 32.2 42.8 −24.8 19.4 21.9 −11.7 EBIT margin 8.4% 11.1% 9.7% 11.3% Earnings after tax 24.2 33.4 −27.4 14.0 17.7 −20.9 Earnings per share in euros 0.42 0.59 −27.8 0.25 0.31 −21.3 Free cash flow −14.6 28.8 −150.9 −9.5 15.5 −161.6 Order intake (external) 392.5 397.2 −1.2 182.2 197.9 −8.0 Light € Optics 153.0 179.3 −14.7 76.5 81.9 −6.6 Light € Safety 50.6 48.1 5.1 23.6 23.5 0.4 VINCORION 73.8 76.4 −3.4 30.8 43.9 −30.0 Other¹ 2.1 1.3 1.4 0.7 1.4	Light & Optics	19.5%	21.5%		19.2%	21.8%		
VINCORION 7.6% 10.6% 14.4% 11.3% EBIT 32.2 42.8 -24.8 19.4 21.9 -11.7 EBIT margin 8.4% 11.1% 9.7% 11.3% Earnings after tax 24.2 33.4 -27.4 14.0 17.7 -20.9 Earnings per share in euros 0.42 0.59 -27.8 0.25 0.31 -21.3 Free cash flow -14.6 28.8 -150.9 -9.5 15.5 -161.6 Order intake (external) 392.5 397.2 -1.2 182.2 197.9 -8.0 Light © Optics 153.0 179.3 -14.7 76.5 81.9 -6.6 Light © Safety 50.6 48.1 15.1 23.6 23.5 0.4 VINCORION 73.8 76.4 -3.4 30.8 43.9 -30.0 Other ¹ 2.1 1.3 1.4 0.7 June 30, 2019 Dec. 31, 2018 June 30, 2018 <td col<="" td=""><td>Light & Production</td><td>10.7%</td><td>8.8%</td><td></td><td>10.5%</td><td>11.2%</td><td></td></td>	<td>Light & Production</td> <td>10.7%</td> <td>8.8%</td> <td></td> <td>10.5%</td> <td>11.2%</td> <td></td>	Light & Production	10.7%	8.8%		10.5%	11.2%	
EBIT 32.2 42.8 -24.8 19.4 21.9 -11.7 EBIT margin 8.4% 11.1% 9.7% 11.3% Earnings after tax 24.2 33.4 -27.4 14.0 17.7 -20.9 Earnings per share in euros 0.42 0.59 -27.8 0.25 0.31 -21.3 Free cash flow -14.6 28.8 -150.9 -9.5 15.5 -161.6 Order intake (external) 392.5 397.2 -1.2 182.2 197.9 -8.0 Light & Optics 153.0 179.3 -14.7 76.5 81.9 -6.6 Light & Optics 153.0 179.3 -14.7 76.5 81.9 -6.6 Light & Safety 50.6 48.1 5.1 23.6 23.5 0.4 VINCORION 73.8 76.4 -3.4 30.8 43.9 -30.0 Other I 2.1 1.3 1.4 0.7 1.4 0.7 June 30, 2019	Light & Safety	13.5%	15.2%		11.8%	12.5%		
EBIT margin 8.4% 11.1% 9.7% 11.3% Earnings after tax 24.2 33.4 -27.4 14.0 17.7 -20.9 Earnings per share in euros 0.42 0.59 -27.8 0.25 0.31 -21.3 Free cash flow -14.6 28.8 -150.9 -9.5 15.5 -161.6 Order intake (external) 392.5 397.2 -1.2 182.2 197.9 -8.0 Light 6 Optics 153.0 179.3 -14.7 76.5 81.9 -6.6 Light 6 Production 113.0 92.0 22.8 49.9 48.0 4.0 VINCORION 73.8 76.4 -3.4 30.8 43.9 -30.0 Other 1 2.1 1.3 1.4 0.7 1.4 0.7 Order backlog (external, in million euros) 522.5 521.5 454.7 Light 6 Optics 114.8 112.5 88.9 VINCORION 173.0 158.9 168.8 VINCORION<	VINCORION	7.6%	10.6%		14.4%	11.3%		
Earnings after tax 24.2 33.4 - 27.4 14.0 17.7 - 20.9 Earnings per share in euros 0.42 0.59 - 27.8 0.25 0.31 - 21.3 Free cash flow - 14.6 28.8 - 150.9 - 9.5 15.5 - 161.6 Order intake (external) 392.5 397.2 - 1.2 182.2 197.9 - 8.0 Light 6 Optics 153.0 179.3 - 14.7 76.5 81.9 - 6.6 Light 6 Production 113.0 92.0 22.8 49.9 48.0 4.0 VINCORION 73.8 76.4 - 3.4 30.8 43.9 - 30.0 Other¹ 2.1 1.3 1.4 0.7 June 30, 2019 Dec. 31, 2018 June 30, 2018 Digit 6 Safety 52.5 521.5 454.7 Light 6 Optics 162.6 180.6 142.1 Light 6 Optics 114.8 112.5 88.9 VINCORION 173.0 158.9	EBIT	32.2	42.8	- 24.8	19.4	21.9	- 11.7	
Earnings per share in euros 0.42 0.59 -27.8 0.25 0.31 -21.3 Free cash flow -14.6 28.8 -150.9 -9.5 15.5 -161.6 Order intake (external) 392.5 397.2 -1.2 182.2 197.9 -8.0 Light 8 Optics 153.0 179.3 -14.7 76.5 81.9 -6.6 Light 9 Production 113.0 92.0 22.8 49.9 48.0 4.0 Light 8 Safety 50.6 48.1 5.1 23.6 23.5 0.4 VINCORION 73.8 76.4 -3.4 30.8 43.9 -30.0 Other 1 2.1 1.3 1.4 0.7 1.4 0.7 Light 8 Optics 162.6 180.6 142.1 1.2	EBIT margin	8.4%	11.1%		9.7%	11.3%		
Free cash flow -14.6 28.8 -150.9 -9.5 15.5 -161.6 Order intake (external) 392.5 397.2 -1.2 182.2 197.9 -8.0 Light 8 Optics 153.0 179.3 -14.7 76.5 81.9 -6.6 Light 8 Production 113.0 92.0 22.8 49.9 48.0 4.0 Light 6 Safety 50.6 48.1 5.1 23.6 23.5 0.4 VINCORION 73.8 76.4 -3.4 30.8 43.9 -30.0 Other¹ 2.1 1.3 1.4 0.7 June 30, 2019 Dec. 31, 2018 June 30, 2018 Order backlog (external, in million euros) 522.5 521.5 454.7 Light 6 Optics 162.6 180.6 142.1 Light 6 Production 114.8 112.5 88.9 VINCORION 173.0 158.9 168.8 Other¹ 0.1 0 0 Frame contracts (in million euros)	Earnings after tax	24.2	33.4	- 27.4	14.0	17.7	- 20.9	
Order intake (external) 392.5 397.2 −1.2 182.2 197.9 −8.0 Light 6 Optics 153.0 179.3 −14.7 76.5 81.9 −6.6 Light 6 Production 113.0 92.0 22.8 49.9 48.0 4.0 Light 6 Safety 50.6 48.1 5.1 23.6 23.5 0.4 VINCORION 73.8 76.4 −3.4 30.8 43.9 −30.0 Other¹ 2.1 1.3 1.4 0.7 Light 6 Optics 162.6 180.6 142.1 Light 8 Production 114.8 112.5 88.9 Light 9 Safety 71.6 69.5 54.9 VINCORION 173.0 158.9 168.8 Other¹ 0.1 0 0 Frame contracts (in million euros) 56.8 62.5 79.8 Employees (incl. trainees) 4,074 4,043 3,684 Light 8 Optics 1,372 1,368 1,300	Earnings per share in euros	0.42	0.59	- 27.8	0.25	0.31	- 21.3	
Light 6 Optics 153.0 179.3 - 14.7 76.5 81.9 - 6.6 Light 6 Production 113.0 92.0 22.8 49.9 48.0 4.0 Light 6 Safety 50.6 48.1 5.1 23.6 23.5 0.4 VINCORION 73.8 76.4 -3.4 30.8 43.9 -30.0 Other¹ 2.1 1.3 1.4 0.7 June 30, 2019 Dec. 31, 2018 June 30, 2018 Other¹ 2.1 1.3 1.4 0.7 Displace of the colspan="2">Light 6 Optics 522.5 521.5 454.7 Light 6 Production 114.8 112.5 88.9 Light 6 Safety 71.6 69.5 54.9 VINCORION 173.0 158.9 168.8 Other¹ 0.1 0 0 Frame contracts (in million euros) 56.8 62.5 79.8 Employees (incl. trainees) 4,074 4,043 3,684 Light 6 Opti	Free cash flow	- 14.6	28.8	- 150.9	- 9.5	15.5	- 161.6	
Light & Production 113.0 92.0 22.8 49.9 48.0 4.0 Light & Safety 50.6 48.1 5.1 23.6 23.5 0.4 VINCORION 73.8 76.4 -3.4 30.8 43.9 -30.0 Other¹ 2.1 1.3 1.4 0.7 June 30, 2019 Dec. 31, 2018 June 30, 2018 Other¹ 2.1 1.3 1.4 0.7 June 30, 2019 Dec. 31, 2018 June 30, 2018 June 30, 2019 Dec. 31, 2018 June 30, 2018 June 30, 2019 Dec. 31, 2018 June 30, 2018 June 30, 2018	Order intake (external)	392.5	397.2	- 1.2	182.2	197.9	- 8.0	
Light θ Safety 50.6 48.1 5.1 23.6 23.5 0.4 VINCORION 73.8 76.4 -3.4 30.8 43.9 -30.0 Other¹ 2.1 1.3 1.4 0.7 Order backlog (external, in million euros) 522.5 521.5 454.7 Light θ Optics 162.6 180.6 142.1 Light θ Production 114.8 112.5 88.9 Light θ Safety 71.6 69.5 54.9 VINCORION 173.0 158.9 168.8 Other¹ 0.1 0 0 Frame contracts (in million euros) 56.8 62.5 79.8 Employees (incl. trainees) 4,074 4,043 3,684 Light θ Optics 1,372 1,368 1,300 Light θ Safety 472 472 463 VINCORION 807 790 786	Light & Optics	153.0	179.3	- 14.7	76.5	81.9	- 6.6	
VINCORION 73.8 76.4 -3.4 30.8 43.9 -30.0 Other¹ 2.1 1.3 1.4 0.7 June 30, 2019 Dec. 31, 2018 June 30, 2018 Order backlog (external, in million euros) 522.5 521.5 454.7 Light & Optics 162.6 180.6 142.1 Light & Production 114.8 112.5 88.9 VINCORION 173.0 158.9 168.8 Other¹ 0.1 0 0 Frame contracts (in million euros) 56.8 62.5 79.8 Employees (incl. trainees) 4,074 4,043 3,684 Light & Optics 1,372 1,368 1,300 Light & Production 1,117 1,055 790 Light & Safety 472 472 463 VINCORION 807 790 786	Light & Production	113.0	92.0	22.8	49.9	48.0	4.0	
Other¹ 2.1 1.3 1.4 0.7 June 30, 2019 Dec. 31, 2018 June 30, 2018 Order backlog (external, in million euros) 522.5 521.5 454.7 Light & Optics 162.6 180.6 142.1 Light & Production 114.8 112.5 88.9 Light & Safety 71.6 69.5 54.9 VINCORION 173.0 158.9 168.8 Other¹ 0.1 0 0 Frame contracts (in million euros) 56.8 62.5 79.8 Employees (incl. trainees) 4,074 4,043 3,684 Light & Optics 1,372 1,368 1,300 Light & Production 1,117 1,055 790 Light & Safety 472 472 463 VINCORION 807 790 786	Light & Safety	50.6	48.1	5.1	23.6	23.5	0.4	
Order backlog (external, in million euros) 522.5 521.5 454.7 Light & Optics 162.6 180.6 142.1 Light & Production 114.8 112.5 88.9 Light & Safety 71.6 69.5 54.9 VINCORION 173.0 158.9 168.8 Other¹ 0.1 0 0 Frame contracts (in million euros) 56.8 62.5 79.8 Employees (incl. trainees) 4,074 4,043 3,684 Light & Optics 1,372 1,368 1,300 Light & Production 1,117 1,055 790 Light & Safety 472 472 463 VINCORION 807 790 786	VINCORION	73.8	76.4	- 3.4	30.8	43.9	- 30.0	
Order backlog (external, in million euros) 522.5 521.5 454.7 Light & Optics 162.6 180.6 142.1 Light & Production 114.8 112.5 88.9 Light & Safety 71.6 69.5 54.9 VINCORION 173.0 158.9 168.8 Other¹ 0.1 0 0 Frame contracts (in million euros) 56.8 62.5 79.8 Employees (incl. trainees) 4,074 4,043 3,684 Light & Optics 1,372 1,368 1,300 Light & Production 1,117 1,055 790 Light & Safety 472 472 463 VINCORION 807 790 786	Other ¹	2.1	1.3		1.4	0.7		
Order backlog (external, in million euros) 522.5 521.5 454.7 Light & Optics 162.6 180.6 142.1 Light & Production 114.8 112.5 88.9 Light & Safety 71.6 69.5 54.9 VINCORION 173.0 158.9 168.8 Other¹ 0.1 0 0 Frame contracts (in million euros) 56.8 62.5 79.8 Employees (incl. trainees) 4,074 4,043 3,684 Light & Optics 1,372 1,368 1,300 Light & Production 1,117 1,055 790 Light & Safety 472 472 463 VINCORION 807 790 786								
Light & Optics 162.6 180.6 142.1 Light & Production 114.8 112.5 88.9 Light & Safety 71.6 69.5 54.9 VINCORION 173.0 158.9 168.8 Other¹ 0.1 0 0 Frame contracts (in million euros) 56.8 62.5 79.8 Employees (incl. trainees) 4,074 4,043 3,684 Light & Optics 1,372 1,368 1,300 Light & Production 1,117 1,055 790 Light & Safety 472 472 463 VINCORION 807 790 786	0.1.1.1.7.1.20							
Light & Production 114.8 112.5 88.9 Light & Safety 71.6 69.5 54.9 VINCORION 173.0 158.9 168.8 Other¹ 0.1 0 0 Frame contracts (in million euros) 56.8 62.5 79.8 Employees (incl. trainees) 4,074 4,043 3,684 Light & Optics 1,372 1,368 1,300 Light & Production 1,117 1,055 790 Light & Safety 472 472 463 VINCORION 807 790 786								
Light & Safety 71.6 69.5 54.9 VINCORION 173.0 158.9 168.8 Other¹ 0.1 0 0 Frame contracts (in million euros) 56.8 62.5 79.8 Employees (incl. trainees) 4,074 4,043 3,684 Light & Optics 1,372 1,368 1,300 Light & Production 1,117 1,055 790 Light & Safety 472 472 463 VINCORION 807 790 786								
VINCORION 173.0 158.9 168.8 Other¹ 0.1 0 0 Frame contracts (in million euros) 56.8 62.5 79.8 Employees (incl. trainees) 4,074 4,043 3,684 Light 6 Optics 1,372 1,368 1,300 Light 8 Production 1,117 1,055 790 Light 8 Safety 472 472 463 VINCORION 807 790 786								
Other¹ 0.1 0 0 Frame contracts (in million euros) 56.8 62.5 79.8 Employees (incl. trainees) 4,074 4,043 3,684 Light 8 Optics 1,372 1,368 1,300 Light 9 Production 1,117 1,055 790 Light 8 Safety 472 472 472 463 VINCORION 807 790 786								
Frame contracts (in million euros) 56.8 62.5 79.8 Employees (incl. trainees) 4,074 4,043 3,884 Light & Optics 1,372 1,368 1,300 Light & Production 1,117 1,055 790 Light & Safety 472 472 463 VINCORION 807 790 786					15			
Employees (incl. trainees) 4,074 4,043 3,684 Light & Optics 1,372 1,368 1,300 Light & Production 1,117 1,055 790 Light & Safety 472 472 463 VINCORION 807 790 786								
Light & Optics 1,372 1,368 1,300 Light & Production 1,117 1,055 790 Light & Safety 472 472 472 463 VINCORION 807 790 786				-	•			
Light & Production 1,117 1,055 790 Light & Safety 472 472 463 VINCORION 807 790 786				-	•			
Light & Safety 472 472 463 VINCORION 807 790 786						 -		
VINCORION 807 790 786				1,117	1,0			
				472		_		
Other ¹ 306 358 345						790	786	
	Other ¹			306	3	358	345	

¹ Other includes Corporate Center (holding, shared services, real estate) and consolidation.