



## Jenoptik at a glance: Key figures of the first six months 2018/2017

in million euros	January - June 2018	January - June 2017	Change in %	April - June 2018	April - June 2017	Change in %
<b>Revenue</b>	<b>384.7</b>	<b>348.4</b>	<b>10.4</b>	<b>194.8</b>	<b>184.7</b>	<b>5.5</b>
Optics & Life Science	139.5	124.9	11.7	70.8	66.0	7.3
Mobility	138.5	117.8	17.6	66.2	63.0	5.1
Defense & Civil Systems	108.2	105.4	2.7	58.6	55.2	6.2
Other <sup>1</sup>	-1.5	0.3		-0.7	0.6	
<b>EBITDA</b>	<b>56.3</b>	<b>42.8</b>	<b>31.4</b>	<b>28.5</b>	<b>25.0</b>	<b>14.0</b>
Optics & Life Science	32.4	26.5	22.4	16.5	14.7	11.6
Mobility	16.1	6.3	155.8	7.8	3.4	128.9
Defense & Civil Systems	11.7	11.3	3.0	6.8	7.0	-3.6
Other <sup>1</sup>	-3.9	-1.3		-2.5	-0.1	
<b>EBIT</b>	<b>42.8</b>	<b>29.3</b>	<b>46.1</b>	<b>21.9</b>	<b>18.2</b>	<b>20.3</b>
Optics & Life Science	28.7	22.4	28.3	14.6	12.7	15.4
Mobility	11.8	2.4	394.2	5.8	1.5	295.2
Defense & Civil Systems	9.5	9.0	5.7	5.7	5.8	-2.2
Other <sup>1</sup>	-7.3	-4.5		-4.2	-1.7	
<b>EBIT margin</b>	<b>11.1%</b>	<b>8.4%</b>		<b>11.3%</b>	<b>9.9%</b>	
Optics & Life Science	20.6%	17.9%		20.7%	19.2%	
Mobility	8.6%	2.0%		8.8%	2.3%	
Defense & Civil Systems	8.8%	8.5%		9.7%	10.6%	
<b>Earnings after tax</b>	<b>33.4</b>	<b>22.7</b>	<b>47.1</b>	<b>17.7</b>	<b>14.3</b>	<b>24.1</b>
<b>Earnings per share in euros</b>	<b>0.59</b>	<b>0.40</b>	<b>47.8</b>	<b>0.31</b>	<b>0.25</b>	<b>25.1</b>
<b>Free cash flow</b>	<b>28.8</b>	<b>22.1</b>	<b>30.1</b>	<b>15.5</b>	<b>12.0</b>	<b>29.6</b>
<b>Order intake</b>	<b>397.2</b>	<b>405.3</b>	<b>-2.0</b>	<b>197.9</b>	<b>184.7</b>	<b>7.2</b>
Optics & Life Science	157.5	149.1	5.7	70.5	72.0	-2.1
Mobility	140.2	144.4	-2.9	71.5	70.6	1.2
Defense & Civil Systems	100.4	111.8	-10.2	56.3	42.0	34.1
Other <sup>1</sup>	-1.0	0.0		-0.3	0.1	

	June 30, 2018	December 31, 2017	June 30, 2017
<b>Order backlog (in million euros)</b>	<b>454.7</b>	<b>453.5</b>	<b>455.0</b>
Optics & Life Science	124.9	109.1	101.2
Mobility	143.7	144.7	132.8
Defense & Civil Systems	188.4	202.6	222.7
Other <sup>1</sup>	-2.4	-2.9	-1.7
<b>Contracts (in million euros)</b>	<b>79.8</b>	<b>87.6</b>	<b>144.3</b>
<b>Employees (incl. trainees)</b>	<b>3,684</b>	<b>3,680</b>	<b>3,603</b>
Optics & Life Science	1,177	1,149	1,120
Mobility	1,253	1,326	1,280
Defense & Civil Systems	904	897	895
Other <sup>1</sup>	350	308	308

<sup>1</sup> Other includes holding, shared service center, real estate and consolidation.

Please note that there may be rounding differences as compared to the mathematically exact amounts (monetary units, percentages) in this report.

Jena, August 9, 2018