



MORE LIGHT

## Key figures of the first nine months 2024/2023

	Jan. – June 2024	Jan. – June 2023	Change in %	April – June 2024	April – June 2023	Change in %
<b>Order intake (in million euros)</b>	<b>524.4</b>	<b>546.9</b>	<b>– 4.1</b>	<b>282.4</b>	<b>263.9</b>	<b>7.0</b>
Advanced Photonic Solutions	415.8	422.4	– 1.6	217.9	210.3	3.6
Smart Mobility Solutions	63.3	62.5	1.2	33.9	23.7	43.1
Non-Photonic Portfolio Companies	44.2	59.7	– 26.0	30.1	29.2	3.4
Other <sup>1</sup>	1.1	2.2		0.4	0.8	
<b>Revenue (in million euros)</b>	<b>540.8</b>	<b>504.9</b>	<b>7.1</b>	<b>284.7</b>	<b>270.8</b>	<b>5.1</b>
Advanced Photonic Solutions	422.0	390.0	8.2	221.5	208.2	6.4
Smart Mobility Solutions	52.4	54.7	– 4.1	28.4	31.7	– 10.4
Non-Photonic Portfolio Companies	65.3	58.2	12.1	34.4	30.0	14.6
Other <sup>1</sup>	1.1	2.0		0.4	0.9	
<b>EBITDA (in million euros)</b>	<b>101.4</b>	<b>91.6</b>	<b>10.7</b>	<b>56.9</b>	<b>55.0</b>	<b>3.5</b>
Advanced Photonic Solutions	87.0	85.9	1.2	46.8	49.2	– 4.8
Smart Mobility Solutions	3.2	4.4	– 28.3	3.1	4.5	– 32.0
Non-Photonic Portfolio Companies	12.3	7.0	75.3	6.9	3.8	80.9
Other <sup>1</sup>	– 1.0	– 5.8		0.1	– 2.5	
<b>EBITDA margin (in %)</b>	<b>18.8</b>	<b>18.1</b>		<b>20.0%</b>	<b>20.3%</b>	
Advanced Photonic Solutions <sup>2</sup>	20.3	21.8		20.8%	23.4%	
Smart Mobility Solutions <sup>2</sup>	6.0	8.1		10.8%	14.2%	
Non-Photonic Portfolio Companies <sup>2</sup>	18.5	11.7		19.8%	12.4%	
<b>EBIT (in million euros)</b>	<b>63.7</b>	<b>53.9</b>	<b>18.2</b>	<b>37.7</b>	<b>33.9</b>	<b>11.1</b>
<b>EBIT margin (in %)</b>	<b>11.8</b>	<b>10.7</b>		<b>13.2%</b>	<b>12.5%</b>	
<b>Earnings after tax (in million euros)</b>	<b>40.2</b>	<b>32.7</b>	<b>23.2</b>	<b>24.8</b>	<b>20.9</b>	<b>18.9</b>
<b>Earnings per share (in euros)</b>	<b>0.69</b>	<b>0.56</b>	<b>23.2</b>	<b>0.42</b>	<b>0.35</b>	<b>20.0</b>
<b>Free cash flow (in million euros)</b>	<b>41.5</b>	<b>26.1</b>	<b>58.6</b>	<b>22.0</b>	<b>– 2.4</b>	<b>n/a</b>
<b>Cash conversion rate (in %)</b>	<b>40.9</b>	<b>28.5</b>		<b>38.6%</b>	<b>&lt; 0</b>	

	June 30, 2024	Dec. 31, 2023	June 30, 2023
<b>Order backlog (in million euros)</b>	<b>734.1</b>	<b>745.0</b>	<b>766.6</b>
Advanced Photonic Solutions	576.1	579.8	610.1
Smart Mobility Solutions	72.1	60.2	73.7
Non-Photonic Portfolio Companies	85.9	104.9	82.6
<b>Employees (headcount incl. trainees and temporary staff)</b>	<b>4,659</b>	<b>4,658</b>	<b>4,502</b>
Advanced Photonic Solutions	3,269	3,293	3,173
Smart Mobility Solutions	534	526	500
Non-Photonic Portfolio Companies	538	534	541
Other <sup>1</sup>	318	305	288

<sup>1</sup> The item Other includes Corporate Center (holding, shared services, real estate) and consolidation

<sup>2</sup> Based on the sum of external and internal revenue

Please note that there may be rounding differences in this report compared to the mathematically exact amounts (currency units, percentages).

Jena, November 12, 2024