

Top 5 Vendors, Western European Security Appliance Market Factory Revenue (USM\$), 2Q09					
Vendor	2Q08 Revenue	2Q08 Market Share	2Q09 Revenue	2Q09 Market Share	Growth 2Q09/2Q08
Cisco	<b>\$125.58</b>	29.1%	<b>\$82.78</b>	21.2%	-34.1%
Juniper	<b>\$37.50</b>	8.7%	<b>\$26.99</b>	6.9%	-28.0%
Nokia	<b>\$24.24</b>	5.6%	<b>\$24.19</b>	6.2%	-0.2%
Fortinet	<b>\$15.37</b>	3.6%	<b>\$18.39</b>	4.7%	19.6%
Check Point	<b>\$12.08</b>	2.8%	<b>\$13.34</b>	3.4%	10.4%
Others	<b>\$216.83</b>	50.2%	<b>\$224.30</b>	57.5%	3.4%
Total market	<b>\$431.60</b>	100%	<b>\$389.99</b>	100%	<b>-9.6%</b>
Source: IDC, 2009					