

Redefining Retail



Build for
Tomorrow.
Today.

Let's Take the Customer Experience to the Next Level.

For more than two decades, we have continued innovating while joining software, hardware, and human abilities into tailored solutions. Today, over 450 systems, thousands of robots and millions of storage bins make warehouses and order fulfillment operations more productive and space-efficient, worldwide.

Now our robots are ready for your new adventure; enabling retailers to stay closer to the customer and taking the customer experience to the next level.





eCommerce is Challenging the Traditional Business Model

The key to a successful customer experience is convenience. Traditional warehouse solutions and store layouts with aisles and shelves fail to meet the full set of retailers' needs to fulfill customers expectations.

E-commerce and omnichannel shopping continues to grow, with approximately 60% of all purchases now influenced by the web.

The rapid growth of eCommerce sales is influencing in-store options:

- High cost of fulfilling orders in stores.
- Low inventory accuracy in stores.
- Lack of the speed and throughput that omnichannel retail requires.

Reduce the Storage Footprint and up Your Game

AutoStore is one of the fastest order fulfillment solution per square foot; allowing retailers to seamlessly scale up and reduce the storage footprint to a fourth.

The elimination of traditional in-store storage means retailers can use the space for what the customers demands by maximizing the convenience and enriching the in-store experience.



Fastest

AutoStore is the fastest and densest order fulfillment system in the world per square foot.



Ultra-Density

AutoStore is the very definition of space efficiency as it delivers the highest storage density ratio of any ASRS.



Grow While Running

Easily expand the system and grow your capacity without shutting down operations or experiencing operational loss.



24/7 Operations

Our unbeaten up-time and no single point of failure design provide customers with a near 100 percent system availability.



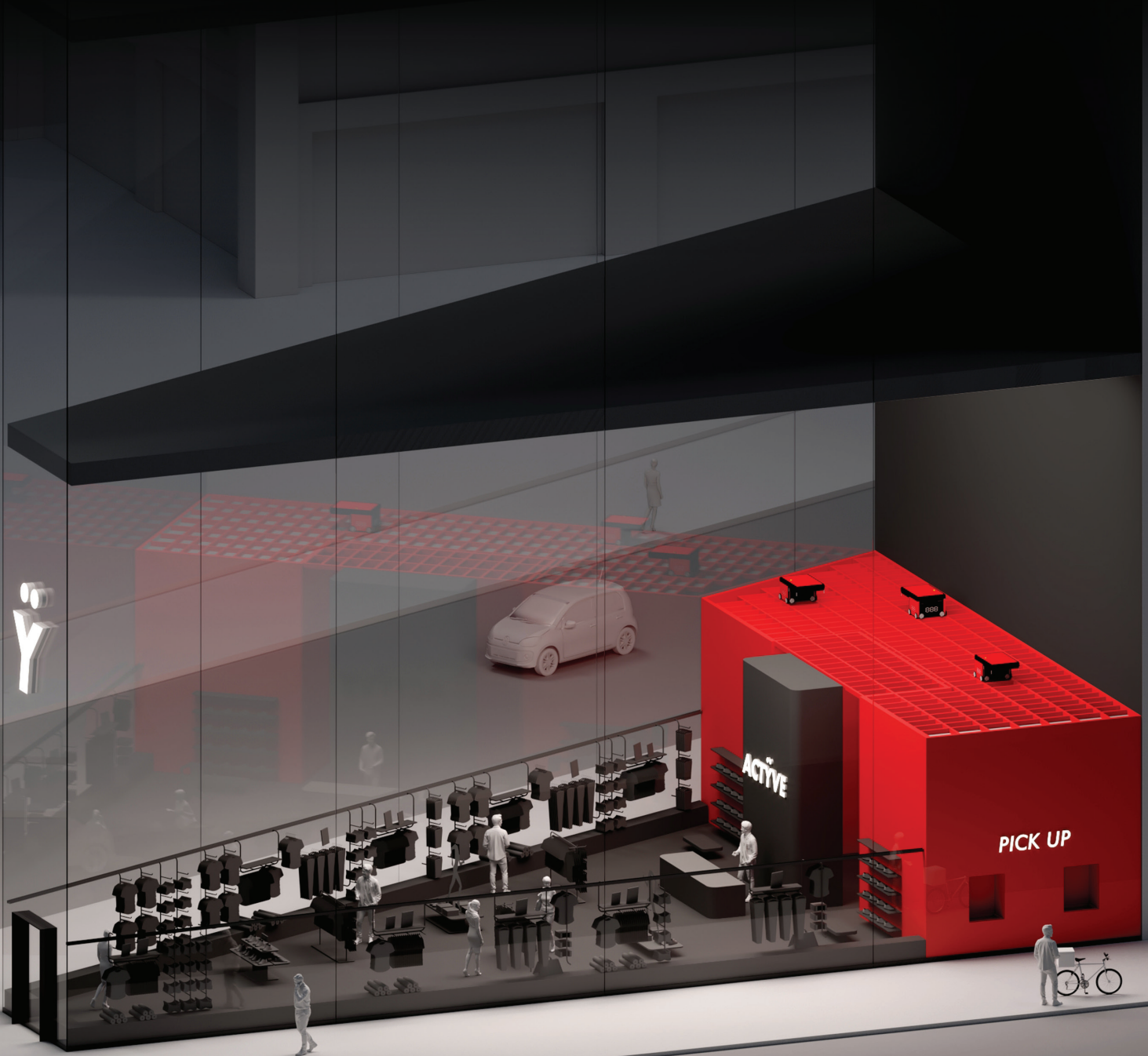
Customize to Fit Anywhere

The design is modular based, and just like building blocks, you can build any shape, form or height you need.



Go Green

Our green credentials are unrivaled, and zero energy is wasted. Ten robots use the same amount of energy as a vacuum cleaner.



The

Fastest

Short delivery times are crucial for remaining competitive, and maximizing operations has to be a high priority for retailers.

AutoStore is the fastest order fulfillment system per square foot in the market. It is combining the highest storage density of any order-fulfillment solutions, with a high throughput technology, making it a perfect fit for order fulfillment from big warehouses to small urban stores.

Per Square

Foot

Predictive data and flexible solutions
= maximization of your performance.

Designed to handle high levels of product intake economically and efficiently, the work areas can easily cope with seasonal activity spikes or increases in product throughput. Performance is easily predicted by our grid design and simulation tools. As business and demands grow, forecasting and scalability has become a necessity.



Just Like a Store. Unlike any Store.

01

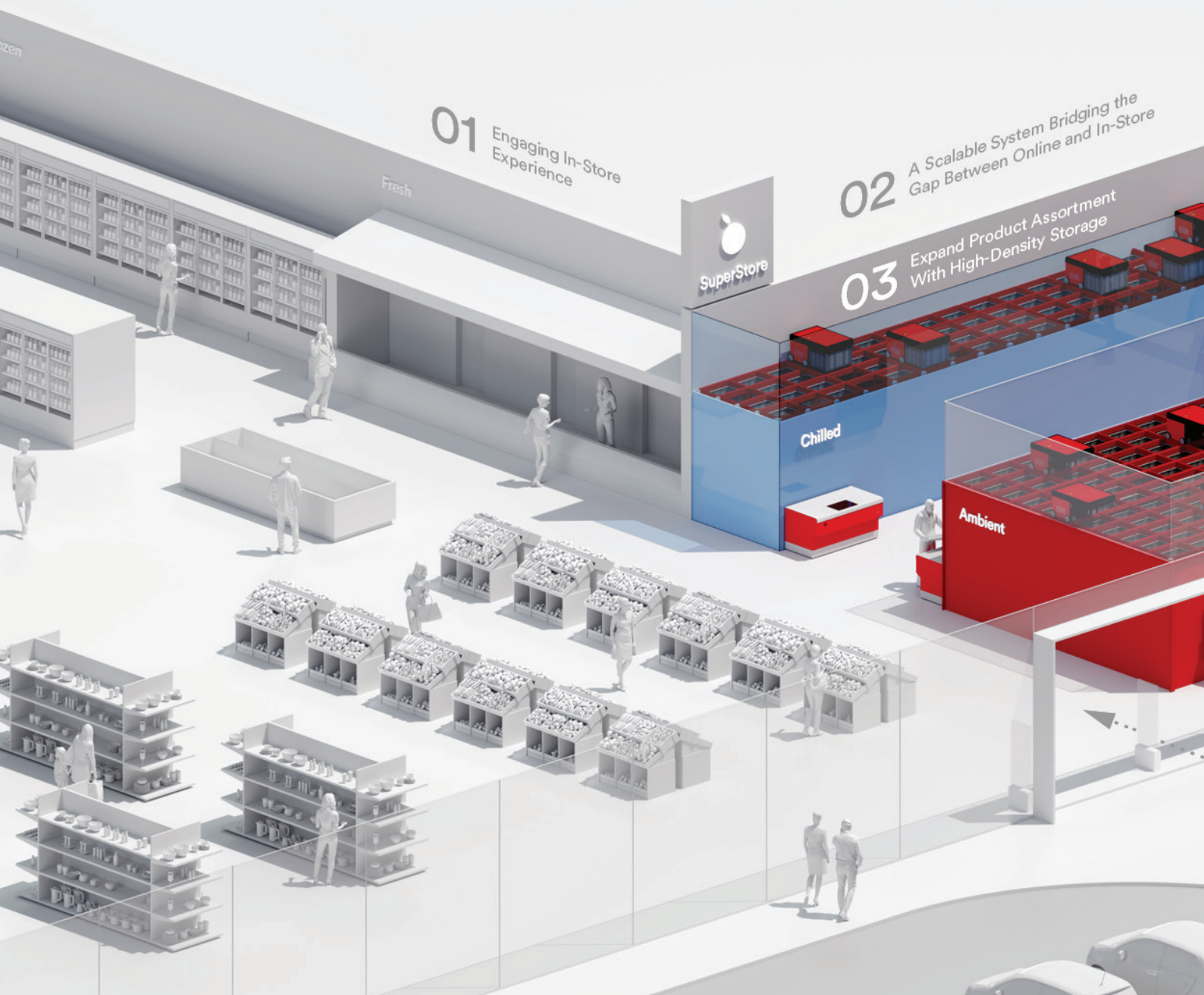
Engaging In-Store Experience

With a more space efficient storage system, retailers can replace aisles with richer in-store experiences.

02

A Scalable System Bridging the Gap Between Online and In-Store

Associates can consolidate orders in less than 10 minutes. Bridge the online and in-store experience to give customers more flexibility.



03

Expand Product Assortment With High-Density Storage

The highest density of cubic space utilization uses space to its fullest capacity and makes it possible to expand product assortment.

04

Redesign Your Existing Store for Tomorrow

Our modular solution is fully customizable to fit any height, floor shape and obstacles. A standardized system permits easy and fast installation.

05

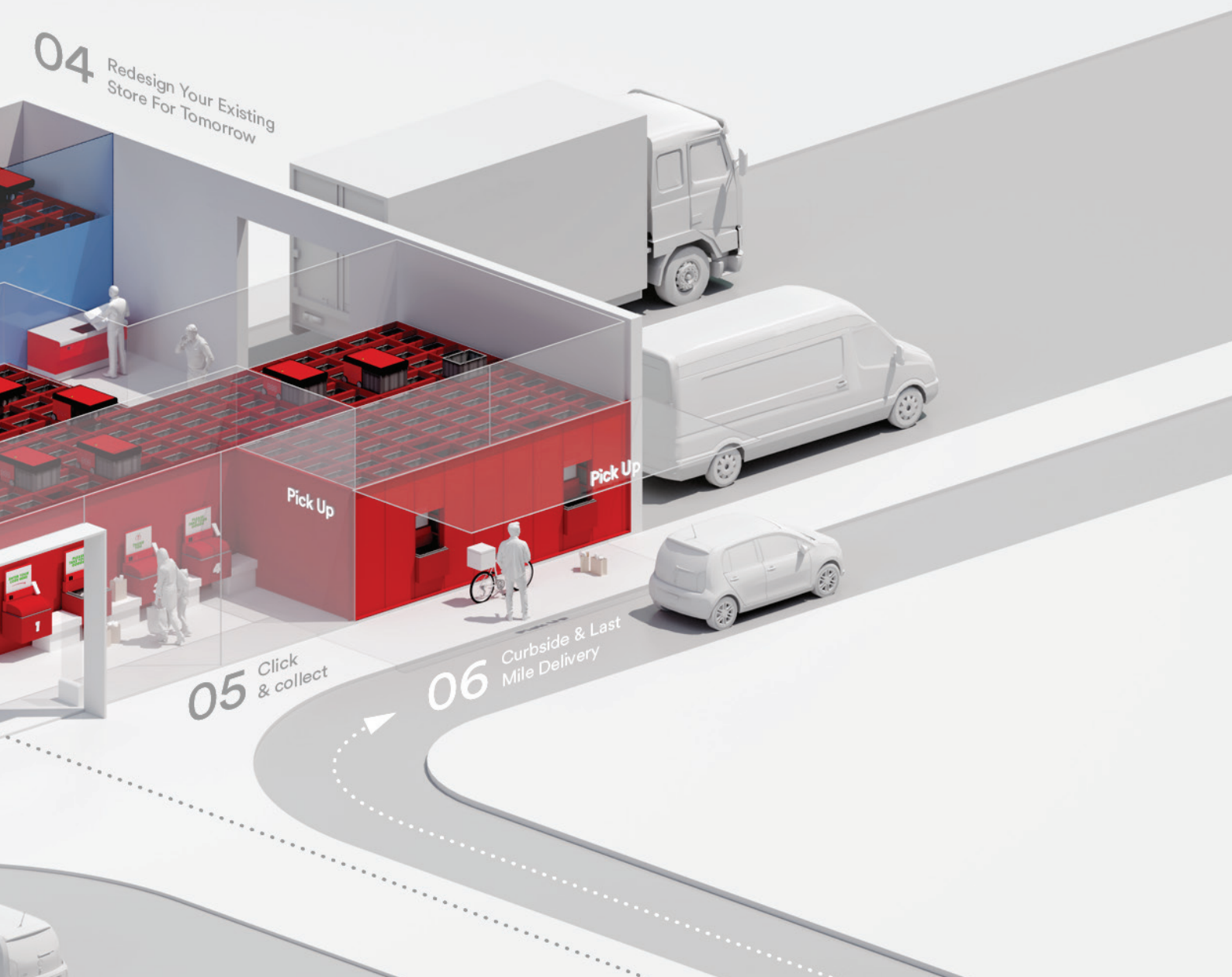
Click & Collect 24/7

The automated storage and picking system provides a flexible self-service experience. Customers can collect online orders in a few minutes.

06

Curbside & Last Mile Delivery

Customers can select their preferred option to collect pre-picked orders curbside or get home delivery.



Meet Your New Store

eCommerce growth continues to expand. To remain competitive, retailers require a presence across many channels. Same-day delivery and immediate local-store pick-up is no longer perks for consumers.

They are expectations.

eCommerce fulfillment presents a significant challenge. The combination of low margins, complex assortment and expensive fulfillment cost (30-50 lines per order) makes it difficult for retailers to achieve profitability.

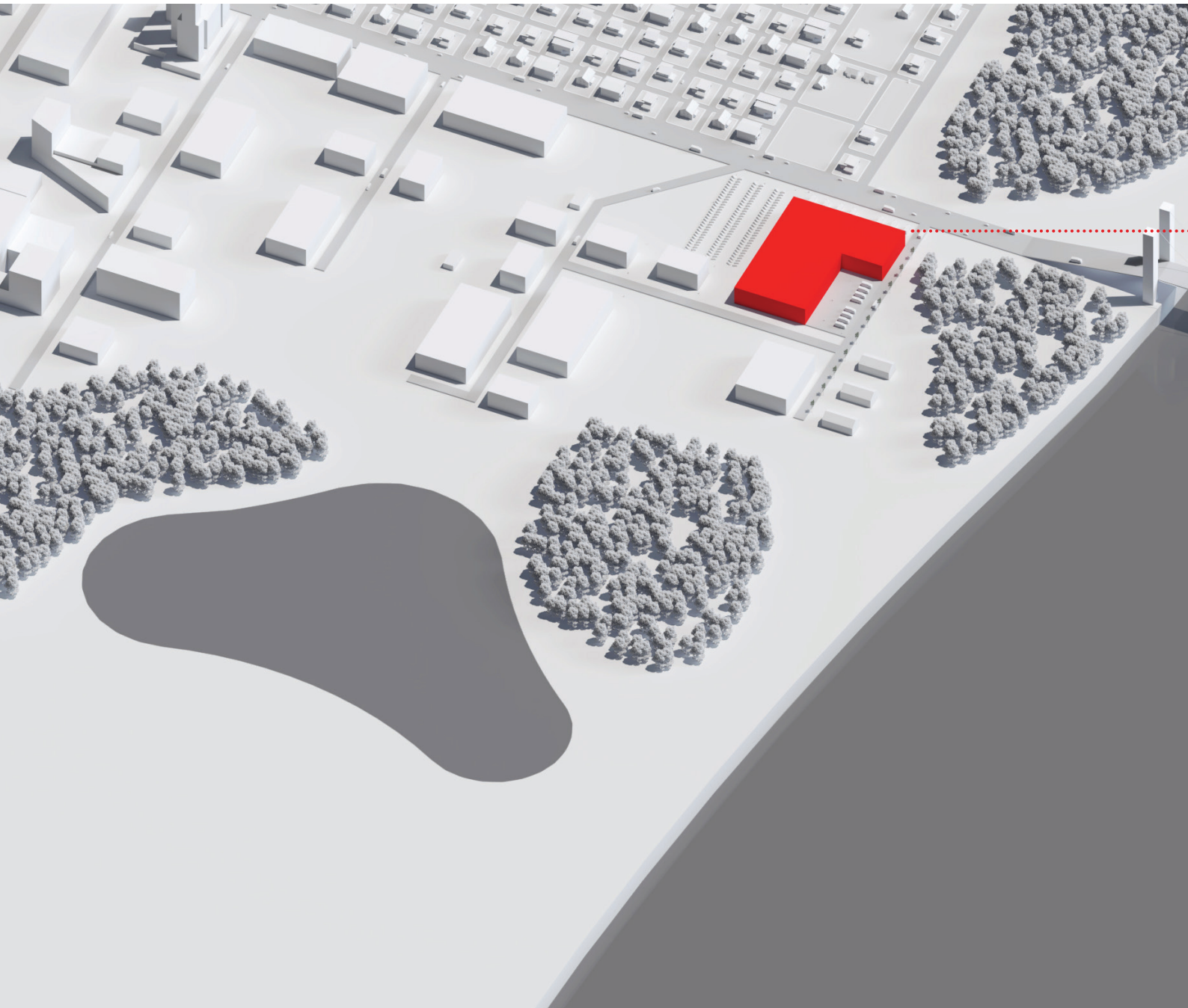
Likewise, managing eCommerce fulfillment from regional distribution centers cannot accommodate the demands of today's consumers, nor can it sustain cost efficiency.

Solution: Micro-fulfillment at the store level.





Change is Inevitable.
Growth is Optional.



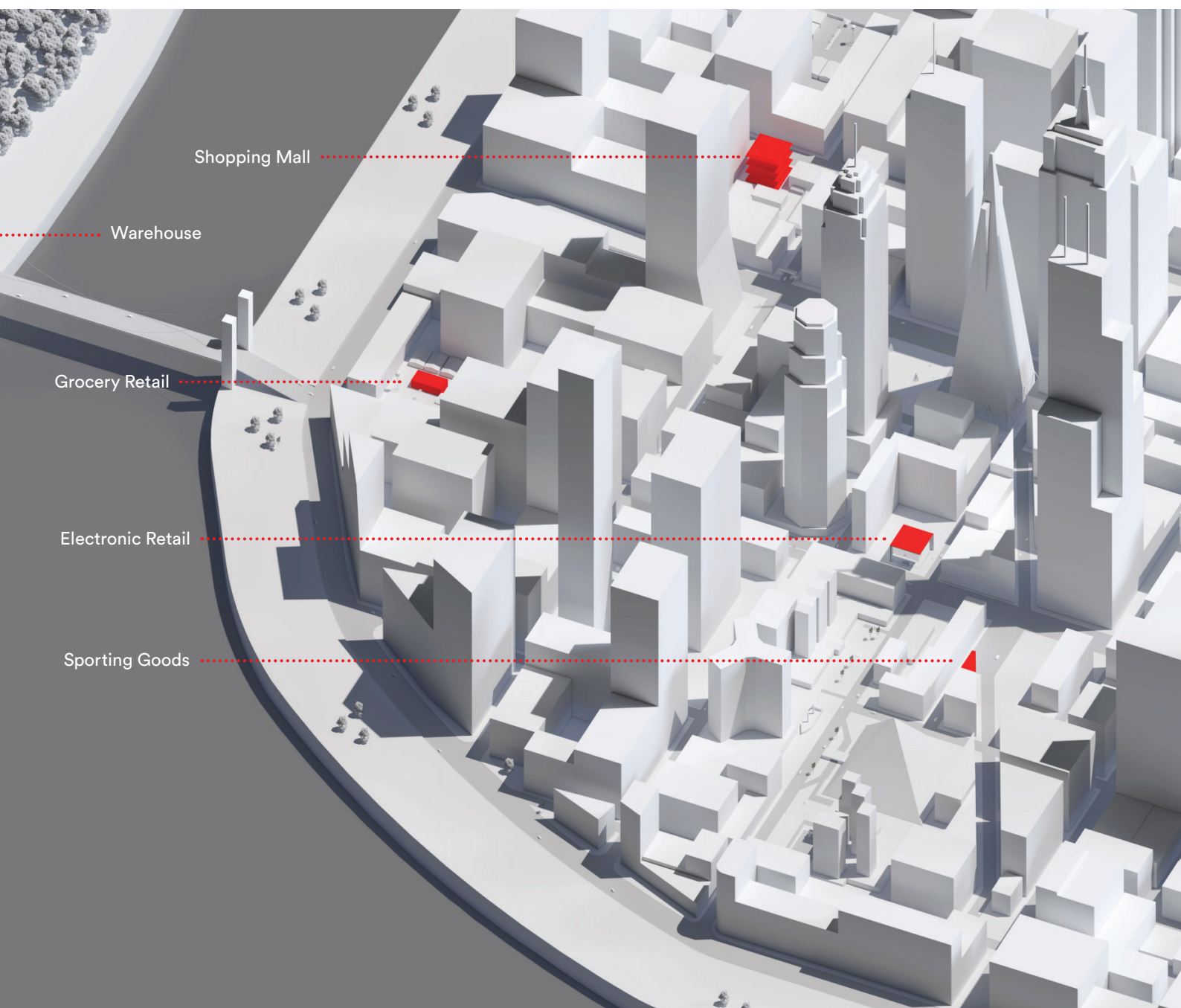
The retail industry is continuously changing, and staying close to the customer is more important than ever.

The increase in people moving into urban areas are increasing rental prices and impacting last-mile deliveries. Companies are finding it harder to meet the demands of customers and survive on lower margins.

With the expectation of same-day deliveries in eCommerce, fast order fulfillment is essential to deliver on customer expectations.

Installing AutoStore enables you to stay close to your customers and run an extremely efficient eCommerce fulfillment alongside a more customer-centric store.

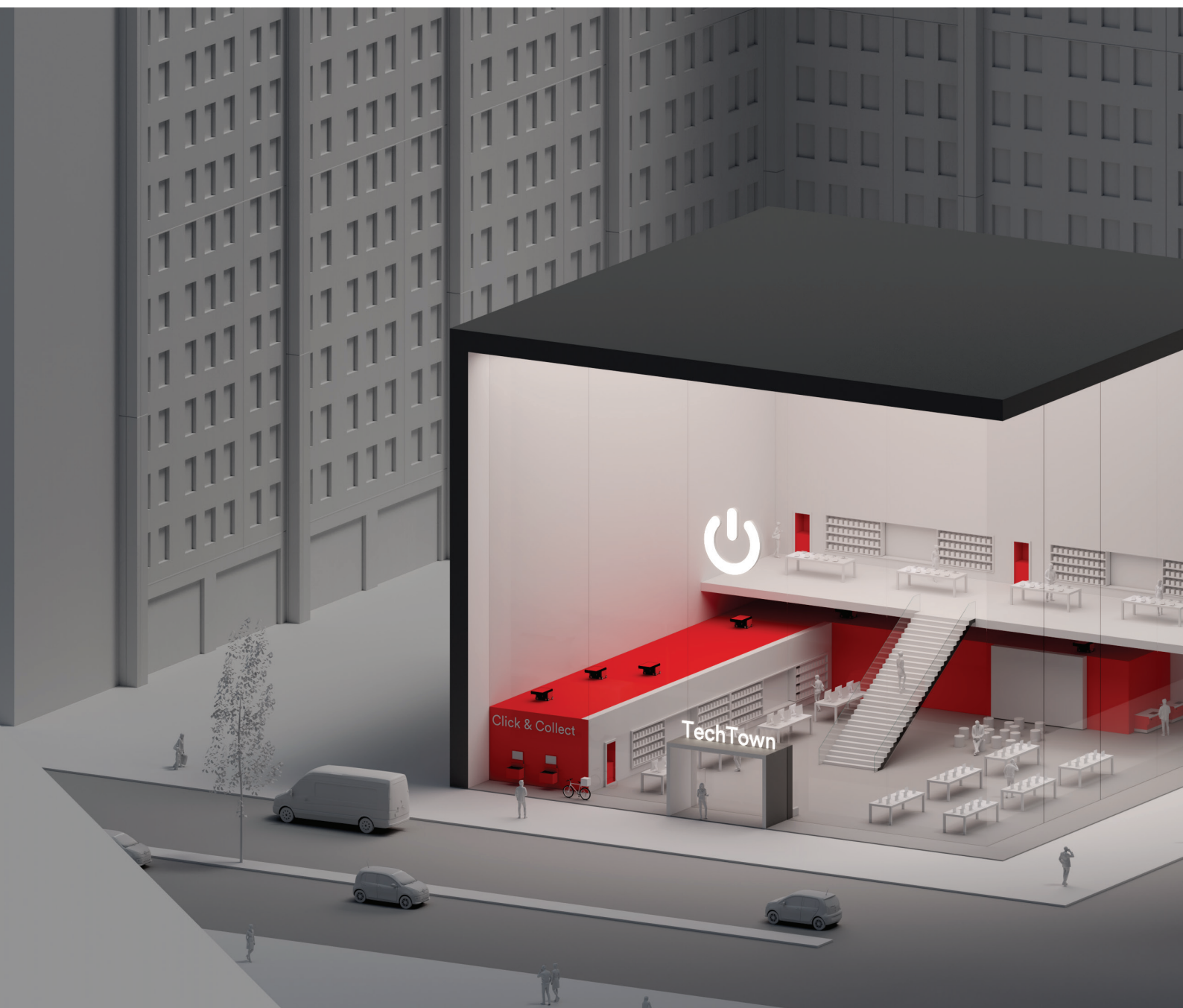
Build for tomorrow. Today.



Scalability has Become a Necessity

Installing AutoStore enables you to stay close to your customers and run an extremely efficient eCommerce fulfillment alongside a more customer-centric store.

AutoStore has a lower investment entry point compared to other technologies, as its modular design enables you to start small and expand as you grow. You can easily add Robots and Ports to increase order fulfillment capacity when needed. See the return on your AutoStore investment from as little as one year.



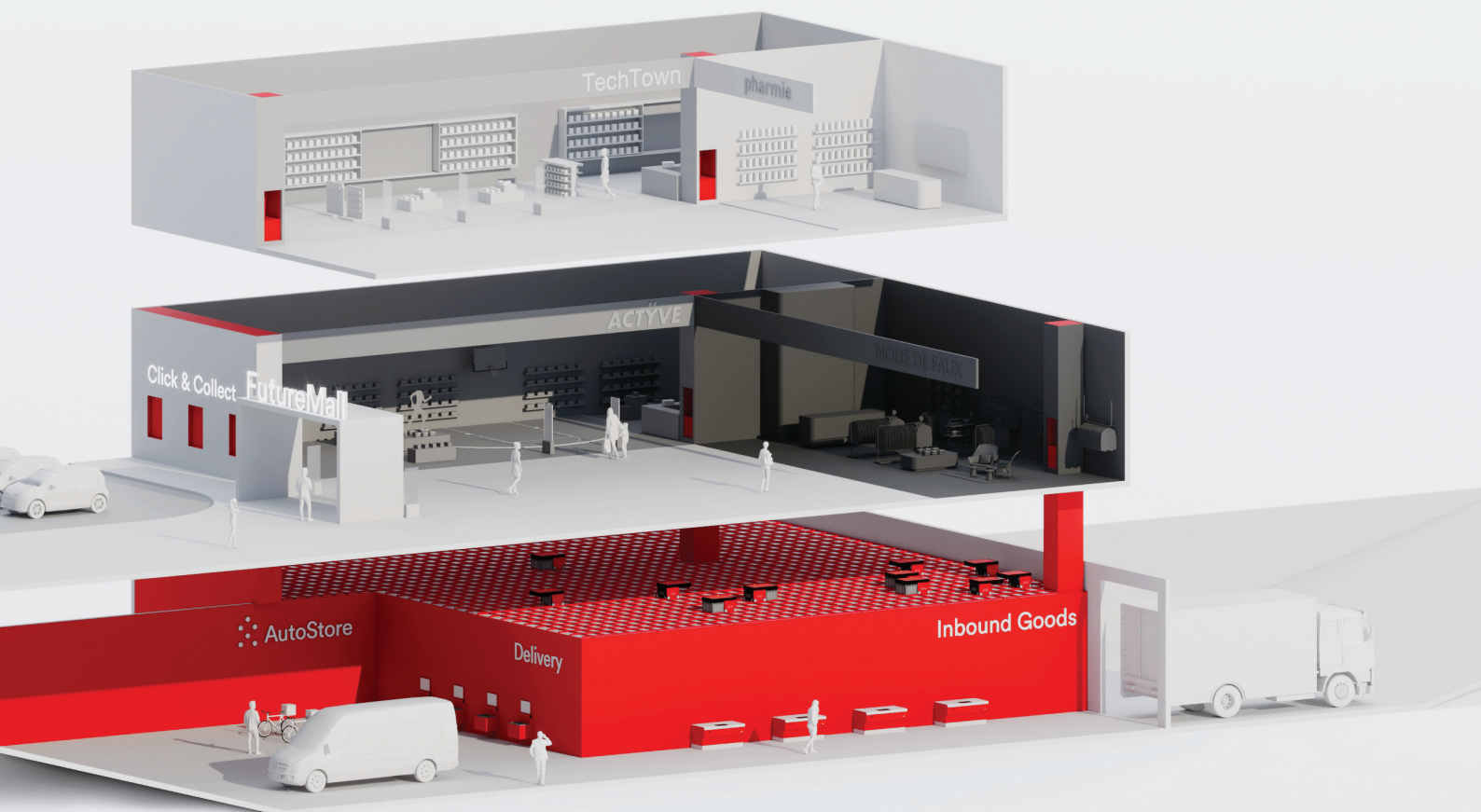




Shopping Malls of the Future

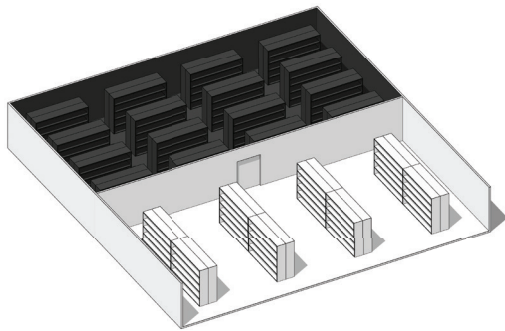
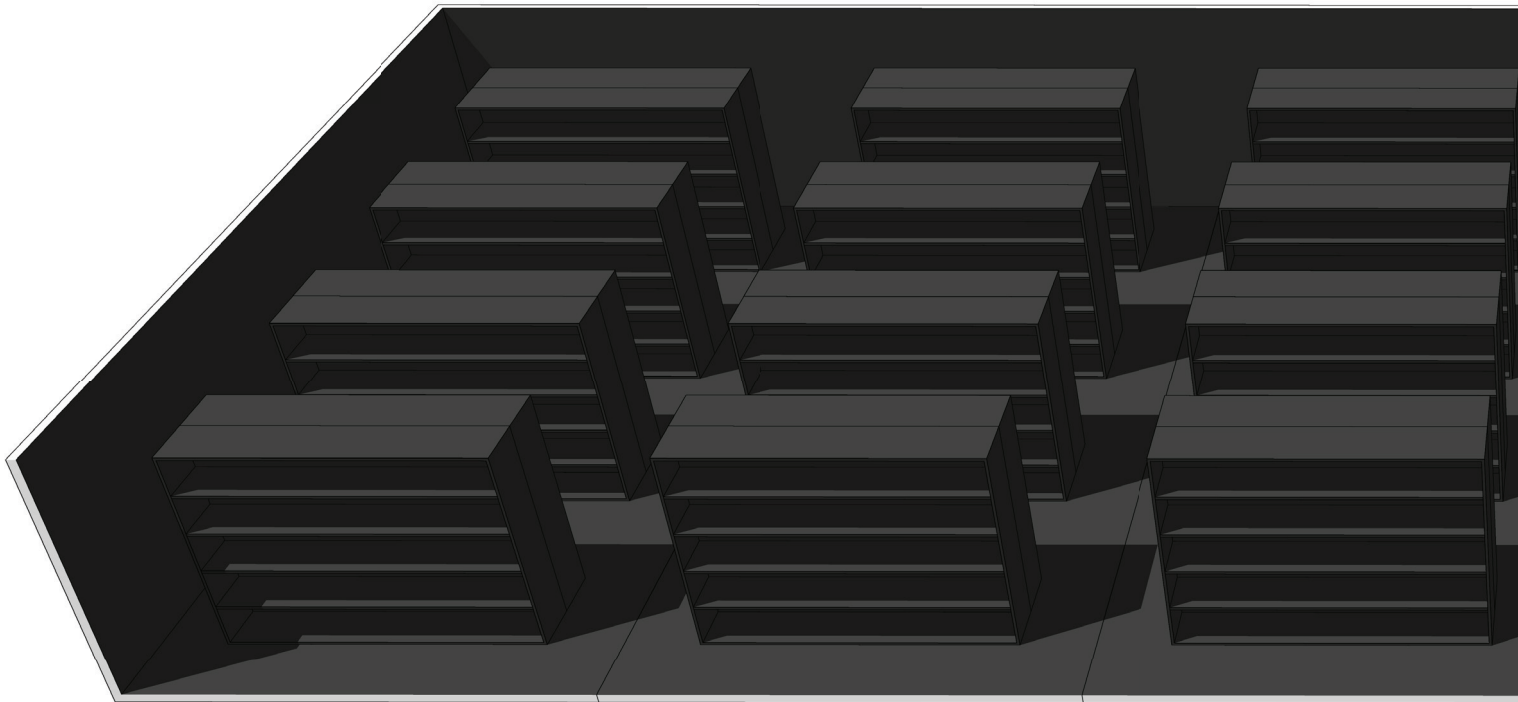
eCommerce growth in retailing continues to expand. To remain competitive, retailers require a presence across many channels – stores, online, social networking and mobile.

The mall of the future needs to reduce friction and support concepts bridging the online and in-store experience. Customer expectations are pushing the industry to add new and more engaging in-store experiences. Shopping malls cannot accommodate today's customized needs of consumers, nor can it sustain cost efficiency.

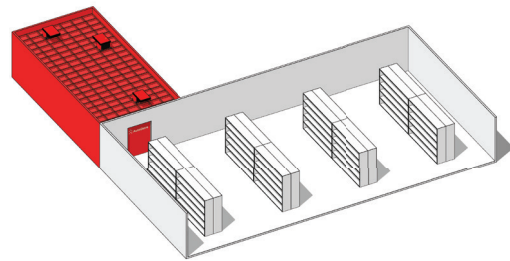


Store Four Times More Products

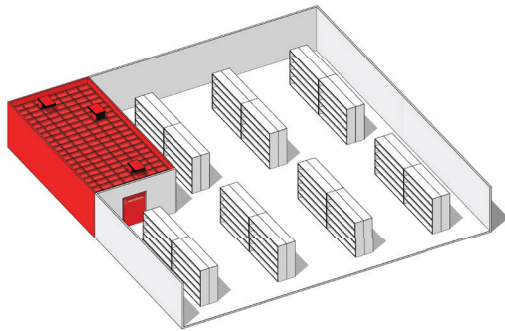
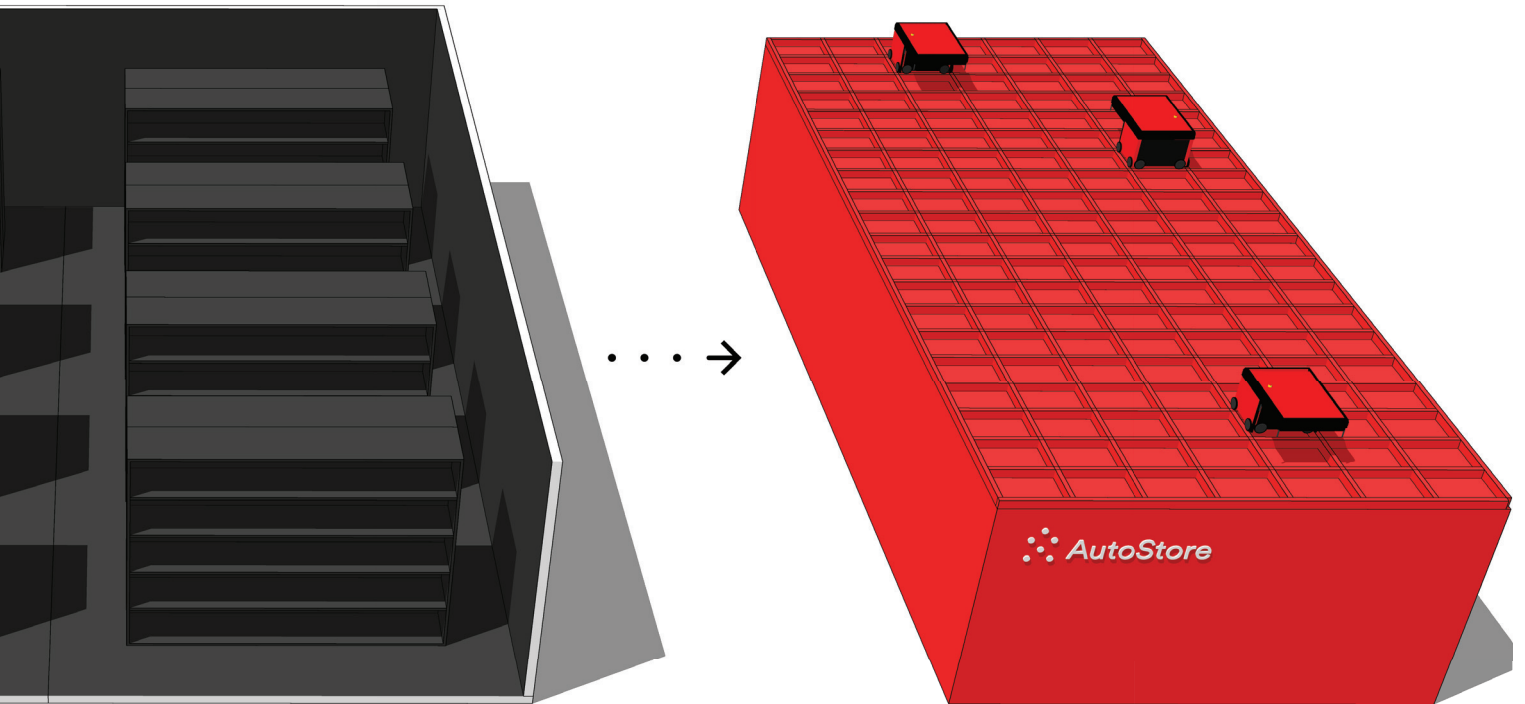
By installing an AutoStore you'll get four times the storage capacity in the same footprint as manual storage. With substantial space-savings, comes a range of new creative possibilities.



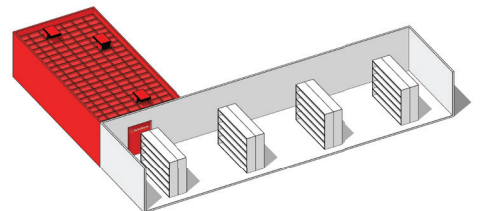
Example
Existing store space and
backroom for storage.



Alternative 1
Reduce backroom space. Keep or expand
available stock in the high-density storage.



Alternative 2
Expand store space by integrating previous backroom space to the store.



Alternative 3
Reduce both backroom and store space. Keep or expand available stock with high-density storage.

Your Future-Proof Partner

With over 450 installations in over 30 countries, AutoStore is trusted by some of the biggest brands.

AutoStore, founded in 1996, is a robot technology company that invented and continues to pioneer Cube Storage Automation; the densest storage solution in existence. Our focus is to marry software and hardware with human abilities to create the future of warehousing. The company is global with installations in 30 countries in a wide range of industries. All sales are distributed, designed, installed and serviced by a network of qualified system integrators we call partners.

Our corporate headquarters is in Nedre Vats, Norway, with offices in the US, UK, Germany, France, Japan, and Poland.



"Business of the Year", 2019

AutoStore won Business of the Year with Turnover of €150m or higher at the European Business Awards. The Awards are one of the most established business competitions, which recognizes Europe's leading companies each year.



"Reader's Choice Product of the Year award", 2019

Material Handling Product News and MaterialHandling247.com names AutoStore's Black Line as a winner of its Reader's Choice Product of the Year award in the Automated Storage category.



"Voted Game Changer at DELIVER", 2019

During the two-day event in Lisbon, AutoStore was presented with the Game Changer award, voted by the leading retail decision-makers attending the conference.



"The Green Supply Chain Award", 2019

The Green Supply Chain Award recognizes companies making green or sustainability a core part of their supply chain strategy and are working to achieve measurable sustainability goals within their own operations and supply chains. The awards also recognize providers of supply chain solutions and services assisting their customers in achieving measurable sustainability goals.



"Financial Times and Google's 100 digital pioneers", 2018

AutoStore has been recognized by the Financial Times, Google, and leading European policy makers as one of 100 digital pioneers in Europe.

