

**SIERRA WIRELESS, INC.**  
**RECONCILIATION OF GAAP AND NON-GAAP RESULTS**  
*(Unaudited)*

*(in thousands of U.S. dollars, except where otherwise stated)*

	<b>2011</b>				<b>2010</b>			
	<b>YTD</b>	<b>Q3</b>	<b>Q2</b>	<b>Q1</b>	<b>YTD</b>	<b>Q3</b>	<b>Q2</b>	<b>Q1</b>
<b>Revenue - GAAP and Non-GAAP</b>	\$430,990	\$146,827	\$139,888	\$144,275	\$483,165	\$172,732	\$159,116	\$151,317
<b>Gross Margin - GAAP</b>	\$121,898	\$43,334	\$39,100	\$39,464	\$141,498	\$48,954	\$46,210	\$46,334
Stock-based compensation	299	89	97	113	370	111	124	135
<b>Gross Margin - Non-GAAP</b>	\$122,197	\$43,423	\$39,197	\$39,577	\$141,868	\$49,065	\$46,334	\$46,469
<b>Loss from operations - GAAP</b>	\$(17,447)	\$(1,763)	\$(6,270)	\$(9,414)	\$(10,191)	\$(2,208)	\$(3,473)	\$(4,510)
Stock-based compensation	4,916	1,587	1,697	1,632	5,554	2,108	1,751	1,695
Restructuring and other	856	881	(350)	325	6,968	3,776	1,581	1,611
Integration	1,426	121	765	540	4,204	727	1,631	1,846
Acquisition related amortization	9,798	3,198	3,312	3,288	10,082	3,403	3,194	3,485
<b>Earnings (loss) from operations - Non-GAAP</b>	\$(451)	\$4,024	\$(846)	\$(3,629)	\$16,617	\$7,806	\$4,684	\$4,127
<b>Net loss - GAAP</b>	\$(15,553)	\$(998)	\$(6,766)	\$(7,789)	\$(15,366)	\$710	\$(8,555)	\$(7,521)
Stock -based compensation, restructuring and other, integration, and acquisition related amortization, net of tax	16,798	5,570	5,503	5,725	25,210	9,616	7,518	8,076
Unrealized foreign exchange loss (gain)	(63)	34	238	(335)	6,759	(2,359)	5,460	3,658
Non-controlling interest	(32)	-	-	(32)	(159)	(34)	(40)	(85)
Tax adjustments	-	-	-	-	(1,388)	(1,388)	-	-

<b>Net earnings (loss) - Non-GAAP</b>	\$1,150	_	\$4,606	_	\$(1,025)	)	\$(2,431)	)	\$15,056	_	\$6,545	_	\$4,383	_	\$4,128	_
Loss per share - GAAP (in dollars)	\$(0.50)	)	\$(0.03)	)	\$(0.22)	)	\$(0.25)	)	\$(0.49)	)	\$0.02	)	\$(0.28)	)	\$(0.24)	)
Diluted earnings (loss) per share - Non-GAAP (in dollars)	\$0.04		\$0.15		\$(0.03)	)	\$(0.08)	)	\$0.48		\$0.21		\$0.14		\$0.13	