
Derazona Helicopters buys its first rotorcraft from Airbus Helicopters: a multi-role AS350 B3e

Marignane, France, 22 July 2014 – Airbus Helicopters has increased its global customer base with the first order from Derazona Helicopters in Indonesia, which is acquiring a fully-equipped AS350 B3e for utility missions.

Derazona Helicopters, a leading helicopter operator in Indonesia, has been providing services that range from transportation for the oil and gas industry to medical evacuation, aerial filming, charters and tourism flights. For the first time in more than 40 years of operation, Derazona Helicopters is expanding its scope of activities to include utility missions, and has decided to make their very first Airbus Helicopters purchase.

“With our acquisition of this AS350 B3e, we are looking to expand our capabilities and provide better, more comprehensive services to our customers,” stated Ramadi Widyadiono, Derazona Helicopters’ Business Development Manager. “We chose the AS350 B3e as it is the most suitable solution for the geographical landscape in Indonesia.”

The single-engine rotorcraft member of Airbus Helicopters’ Ecureuil family will be delivered to the Indonesian operator this December, with its duties including transporting external cargo loads, long-line operations, firefighting and general heli-lift missions.

“We are very honored that an experienced and established operator like Derazona Helicopters has placed their trust in our products to expand their scope of capabilities,” said Ludovic Boistot, Managing Director of Airbus Helicopters’ Indonesia subsidiary. “It is with pride that we welcome them to the Airbus Helicopters family of operators today.”

There are 17 Ecureuil family helicopters operating in Indonesia today, and the AS350 is recognized as the most successful and reliable helicopter in Indonesia’s utility market, demonstrating its performance and efficiency in the country’s hot and high environments.

These rotorcraft are backed by Airbus Helicopters’ wholly-owned subsidiary in Indonesia, established in 2008 to provide in-country support for both governmental and civil customers. Last year, it opened its own service center in Jakarta – the first such center owned and operated by an international helicopter manufacturer in Indonesia – offering additional resources and employing a team of highly-qualified technicians dedicated to providing local customer support.

The AS350 B3e is a high-performance, light single-engine helicopter adapted for extreme operating conditions, including at very high altitudes and temperatures, and has the capability to transport heavy loads and perform a wide variety of missions. As an enhanced version of the AS350 Ecureuil, it features an improved engine and new interior design, for additional ease of piloting and maintenance.

About Airbus Helicopters

Airbus Helicopters, formerly Eurocopter, is a division of Airbus Group, a global pioneer in aerospace and defense related services. Airbus Helicopters is the world's No. 1 helicopter manufacturer and employs more than 23,000 people worldwide. With 46 percent market share in civil and parapublic sectors, the company's fleet in service includes some 12,000 helicopters operated by more than 3,000 customers in approximately 150 countries. Airbus Helicopters' international presence is marked by its subsidiaries and participations in 21 countries, and its worldwide network of service centers, training facilities, distributors and certified agents. Airbus Helicopters' range of civil and military helicopters is the world's largest; its aircraft account for one third of the worldwide civil and parapublic fleet. The company's chief priority is to ensure the safe operation of its aircraft for the thousands of people who fly more than 3 million hours per year.

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