

SMA Solar Technology AG - Press Release

SMA Wins Prestigious Manufacturing Excellence Award in Two Categories

Niestetal, November 13, 2017 - SMA Solar Technology AG (SMA) has won this year's Manufacturing Excellence Award (MX Award) in the Process Innovation and Product Innovation categories. Every year, the MX Award honors top companies for ground-breaking best practice solutions. It is a benchmarking competition for the industry in German-speaking countries. SMA is receiving the award for the successful

implementation of highly-efficient processes for sustainable cost reduction and innovative methods in

developing new products. According to the jury, SMA has impressively succeeded in guaranteeing its

future in a challenging market and setting the course for continuing to operate successfully in an

increasingly digital energy world.

"We are delighted that the experts on the jury have recognized our commitment with two awards," said Dr. Jürgen

Reinert, SMA CTO and COO. "In particular, this is owing to our dedicated employees, efficient production processes,

innovative product development processes and clear focus on productivity, the reduction of fixed costs and stringent change management. SMA thus reinforces its leading position in the solar industry and shows that, two years after a

company transformation with profound changes, it is ideally equipped to survive in a challenging market and pave the

way for its customers to an increasingly digitized energy world."

Every year, the MX Award competition awards prizes to production companies for their ground-breaking solutions. In

addition to partners from the industry, the MX Award is supported by the Logistics department at the Technical

University of Berlin and the Chair of Production Engineering at RWTH Aachen. The participating companies receive

valuable suggestions for the further development of their own processes and methods in the form of structured and

thorough feedback from these experts. The judging for the MX Award competition takes place in two stages. First, the

companies' submissions are evaluated and the best companies in the Quality Management, Management Culture and

Employee Integration, Information Technology, Logistics and Network Management, Process Innovation, Product

Innovation, Customer Focus, Best SME and Overall Winner categories are nominated. An in-depth on-site analysis is

then carried out by independent industry experts.

Learn more about the MX Award here: http://manufacturing-excellence.de/



### **About SMA**

The SMA Group with sales of around €1 billion in 2016 is the global market leader for solar inverters, a key component of all PV plants. SMA offers a wide range of products and solutions that allow for high energy yields for residential and commercial PV systems and large-scale PV power plants. To increase PV self-consumption efficiently, SMA system technology can easily be combined with different battery technologies. Intelligent energy management solutions, comprehensive services and operational management of PV power plants round off SMA's range. The company is headquartered in Niestetal, near Kassel, Germany, is represented in 20 countries and has more than 3,000 employees worldwide, including 500 working in Development. SMA's multi-award-winning technology is protected by more than 1,000 patents and utility models. Since 2008, the Group's parent company, SMA Solar Technology AG, has been listed on the Prime Standard of the Frankfurt Stock Exchange (S92) and is currently the only company in the solar industry that is listed in the TecDAX index.

## **SMA Solar Technology AG**

Sonnenallee 1

34266 Niestetal

Germany

### **Head of Corporate Communications:**

Anja Jasper

Tel. +49 561 9522-2805

Presse@SMA.de

# **Press Contact:**

Susanne Henkel

Manager Corporate Press

Tel. +49 561 9522-1124

Fax +49 561 9522-421400

Presse@SMA.de

#### Disclaimer:

This press release serves only as information and does not constitute an offer or invitation to subscribe for, acquire, hold or sell any securities of SMA Solar Technology AG (the "Company") or any present or future subsidiary of the



Company (together with the Company, the "SMA Group") nor should it form the basis of, or be relied upon in connection with, any contract to purchase or subscribe for any securities in the Company or any member of the SMA Group or commitment whatsoever. Securities may not be offered or sold in the United States of America absent registration or an exemption from registration under the U.S. Securities Act of 1933, as amended.

This press release can contain future-oriented statements. Future-oriented statements are statements which do not describe facts of the past. They also include statements about our assumptions and expectations. These statements are based on plans, estimations and forecasts which the Managing Board of SMA Solar Technology AG (SMA or company) has available at this time. Future-oriented statements are therefore only valid on the day on which they are made. Future-oriented statements by nature contain risks and elements of uncertainty. Various known and unknown risks, uncertainties and other factors can lead to considerable differences between the actual results, the financial position, the development or the performance of the corporation and the estimates given here. These factors include those which SMA has discussed in published reports. These reports are available on the SMA website at www.SMA.de. The company accepts no obligation whatsoever to update these future-oriented statements or to adjust them to future events or developments.