

**Top 5 Vendors: Europe, Middle East, and Africa (EMEA) PC Shipments\* 1Q12  
(Preliminary) (000 Units)**

<b>Vendor</b>	<b>1Q11</b>	<b>1Q12</b>	<b>Share 1Q11</b>	<b>Share 1Q12</b>	<b>1Q12/1Q11 Growth</b>
Hewlett-Packard	5,191	5,948	20.3%	21.6%	14.6%
Acer Group	3,651	3,719	14.3%	13.5%	1.8%
Dell	2,456	2,680	9.6%	9.7%	9.1%
ASUS	1,928	2,363	7.5%	8.6%	22.6%
Lenovo	1,339	2,338	5.2%	8.5%	74.5%
Others	11,026	10,480	43.1%	38.1%	-5.0%
<b>Total</b>	<b>25,592</b>	<b>27,527</b>	<b>100.0%</b>	<b>100.0%</b>	<b>7.6%</b>

Source: IDC EMEA Quarterly PC Tracker, Preliminary Results, 1Q12, April 18, 2012

\*PC shipments = desktop and notebooks.