		2Q12	Market	2Q11	Market	2Q12/2Q11
Rank	Vendor	Shipments	Share	Shipments	Share	Growth
1	HP	13,422	15.5%	15,298	17.6%	-12.3%
2	Lenovo	12,885	14.9%	10,290	11.9%	25.2%
3	Dell	9,637	11.1%	10,934	12.6%	-11.9%
4	Acer Group	9,020	10.4%	8,980	10.3%	0.5%
5	ASUS	6,121	7.1%	4,379	5.0%	39.8%
	Others	35,645	41.1%	36,944	42.5%	-3.5%
	All Vendors	86,731	100.0%	86,826	100.0%	-0.1%

Top 5 Vendors, Worldwide PC Shipments, Second Quarter 2012 (Preliminary) (Units Shipments are in thousands)

Source: IDC Worldwide Quarterly PC Tracker, July 11, 2012

Table notes follow the last table

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Top 5 Vendors, United States PC Shipments, Second Quarter 2012 (Preliminary) (Units Shipments are in thousands)

Rank	Vendor	2Q12 Shipments	Market Share	2Q11 Shipments	Market Share	2Q12/2Q11 Growth
1	HP	4,125	25.9%	4,690	26.3%	-12.0%
2	Dell	3,594	22.5%	3,959	22.2%	-9.2%
3	Apple	1,810	11.4%	1,830	10.3%	-1.1%
4	Lenovo	1,276	8.0%	1,203	6.7%	6.1%
5	Acer Group	1,254	7.9%	1,463	8.2%	-14.3%
	Others	3,885	24.4%	4,682	26.3%	-17.0%
	All Vendors	15,944	100.0%	17,827	100.0%	-10.6%

Source: IDC Worldwide Quarterly PC Tracker, July 11, 2012

Table Notes:

- Some IDC estimates prior to financial earnings reports.
- Shipments include shipments to distribution channels or end users. OEM sales are counted under the vendor/brand under which they are sold.
- PCs include Desktops, Portables, Mini Notebooks and exclude handhelds, x86 Servers, Media Tablets (i.e. iPad and Android-based Tablets) and Microsoft Windowsbased Tablet Slate PCs. Data for all vendors are reported for calendar periods.

IDC's <u>Worldwide Quarterly PC Tracker</u> gathers PC market data in over 80 countries by vendor, form factor, brand, processor brand and speed, sales channel and user segment. The research includes historical and forecast trend analysis as well as price band and installed base data.

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