

Table 1 - Factory Revenue Growth from EDSS Sales, 4Q11, Western Europe

	Vendor	YoY	QoQ
#1	EMC	3.6%	11.5%
#2	IBM	-1.3%	60.5%
#3	NetApp	21.6%	17.3%
#4	HP	-2.9%	5.3%
#5	HDS	-1.8%	40.2%
#6	Dell	-2.2%	14.8%
Source: IDC EMEA Quarterly Disk Storage Systems Tracker			