

Key Figures for the Continental Corporation

in € millions	January 1 to March 31	
	2014	2013
Sales	8,390.1	8,033.3
EBITDA	1,295.8	1,169.4
in % of sales	15.4	14.6
EBIT	903.2	747.4
in % of sales	10.8	9.3
Net income attributable to the shareholders of the parent	588.3	441.2
Earnings per share in €	2.94	2.21
Adjusted sales ¹	8,355.8	7,997.7
Adjusted operating result (adjusted EBIT) ²	953.1	796.2
in % of adjusted sales	11.4	10.0
Free cash flow	63.5	-311.1
Net indebtedness as at March 31	4,242.2	5,613.1
Gearing ratio in %	43.2	64.2
Number of employees as at March 31 ³	182,138	172,907

1 Before changes in the scope of consolidation.

2 Before amortization of intangible assets from purchase price allocation (PPA), changes in the scope of consolidation, and special effects.

3 Excluding trainees.