



## SFC Energy AG – Press Release

# SFC Energy and AITC Inc. sign U.S. partnership & distribution agreement for EFOY Pro fuel cells in off-grid U.S. Department of Defense training facilities

- Advanced IT Concepts Inc. (AITC) sells the EFOY Pro fuel cell as power source in defense off-grid application of their governmental and private sector customers.
- AITC is trained and certified by SFC Energy to install and service the fuel cells in their applications.

Brunnthal/Munich, Germany, September 5, 2017 - SFC Energy AG (F3C:DE, ISIN: DE0007568578), a leading provider of hybrid power solutions to the stationary and mobile power generation markets, has signed partnership and distribution agreement with Advanced IT Concepts Inc. (AITC), Winter Springs, FL, USA. In the context



of the agreement, AITC will sell and service SFC Energy's EFOY Pro fuel cells as reliable off-grid power source for powering defense equipment in such environments as training facilities, test ranges and other similar applications.

In the context of the agreement with SFC Energy, AITC will introduce the EFOY Pro fuel cell in their ongoing and upcoming government and private sector contracts. To ensure ultimate efficiency and optimum service quality, AITC engineers have been trained and qualified by SFC Energy experts in fuel cell installation and service.

"The fuel cell delivers autonomous, environmentally friendly, weather-independent power on demand, it is easy to transport, silent, virtually non-detectable, and the fuel logistics are much easier than for Diesel generators. We see a big potential for this technology in our markets", says Gabriel Ruiz, President and CEO of Advanced IT Concepts.





"This success builds on our long and excellent track record in supplying reliable offgrid power generators to U.S. Defense Organizations. With AITC as our prestigious partner we hope to grow our customer base in the defense equipment and power markets even further", says Dr. Peter Podesser, CEO of SFC Energy.

Numerous international NATO and PfP defense organizations use SFC Energy fuel cell products. SFC fuel cell and accessory products carry a NATO stock number and are approved for air transport according to UN3473.

Additional information on the SFC Energy's off grid power portfolio for defense, security & safety, oil & gas, wind, traffic management, environmental and telecommunications applications at www.sfc-defense.com, www.efoy-pro.com and at www.sfc.com Additional information on Advanced IT Concepts Inc. at www.aitcinc.com.

### **About SFC Energy Group**

SFC Energy AG (www.sfc.com) is a leading provider of hybrid solutions to the stationary and portable power generation markets. SFC is the number one supplier of fuel cells, with over 37,000 fuel cells sold to date. The Company has award-winning products and serves a range of applications in the Oil and Gas, Security and Industry, and Consumer markets. The Company is headquartered in Brunnthal/Munich, Germany, operates production facilities in the Netherlands, Romania, and Canada, and sales offices in the U.S and Canada. SFC Energy AG is listed on the Deutsche Boerse Prime Standard (GSIN: 756857 ISIN: DE0007568578).

#### **About AITC**

AITC, a Service-Disabled Veteran Owned Small Business founded by former military IT professionals, assists government and private sector customers through the design and implementation of innovative IT solutions. The company draws on significant telecommunications and information technology experience to provide advisory services, strategic planning, program management, system deployment and technology implementation, as well as engineering, logistics and training support. AITC is a well-renowned supplier and partner of the U.S. defense sector and has won several new multi-million dollar contract awards over the last months.

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