

**Top 5 Vendors, EMEA Security Appliance Market Shipments (Value, \$M), 1Q14**

<b>Vendor</b>	<b>1Q13 Value</b>	<b>1Q13 Market Share</b>	<b>1Q14 Value</b>	<b>1Q14 Market Share</b>	<b>Growth 1Q14/1Q13</b>
Cisco	\$164.35	20.6%	\$149.34	19.0%	-9.1%
Check Point	\$138.55	17.4%	\$135.43	17.2%	-2.3%
Fortinet	\$53.46	6.7%	\$63.43	8.1%	18.6%
Juniper	\$46.22	5.8%	\$47.77	6.1%	3.4%
Blue Coat	\$51.21	6.5%	\$41.30	5.3%	-19.4%
Others	\$342.97	43.0%	\$348.24	44.3%	1.5%
<b>Total market</b>	<b>\$796.77</b>	<b>100.0%</b>	<b>\$785.51</b>	<b>100.0%</b>	<b>-1.4%</b>

Source: IDC, 2014