

Top 5 Vendors, Worldwide Storage Software Revenues and Vendor Shares, Third Quarter of 2011 (Revenues are in Millions)

Vendor	3Q11 Revenue	3Q11 Market Share	3Q10 Revenue	3Q10 Market Share	3Q11/3Q10 Revenue Growth
1. EMC	\$847	24.5%	\$768	24.4%	10.3%
2. Symantec	\$530	15.3%	\$518	16.5%	2.2%
3. IBM	\$485	14.0%	\$446	14.2%	8.8%
4. NetApp	\$304	8.8%	\$303	9.6%	0.3%
5. Hitachi	\$140	4.1%	\$118	3.8%	18.4%
Others	\$1,150	33.2%	\$997	31.6%	15.3%
All Vendors	\$3,457	100.0%	\$3,150	100.0%	9.7%

Source: IDC Worldwide Quarterly Storage Software Qview, December 2011.