SMA Solar Technology AG Press Release

Cost-optimized charging of your own vehicle fleet: SMA and coneva integrate generation and utilization of climate-friendly energy

Niestetal/Munich, June 17, 2024 – Charge company and employee vehicles sustainably and cost-effectively: Companies with electric fleets can now rely on SMA Solar Technology AG's (SMA) decades of experience and the load control expertise of its subsidiary, coneva. For the new solution, SMA is expanding its successful SMA Commercial eMobility Solution to include coneva's solutions for dynamic load control and management and billing of charging processes. Solar power professionals and customers at Intersolar Europe 2024 in Munich, Germany, from June 19 - 21, 2024, can learn about all components of the holistic charging solution at SMA Booth B3.210.

"This solution is closing the gap between production and consumption. It is a crucial step to meet the rising demands of companies for sustainable and efficient mobility," said Jochen Schneider, coneva general manager. "coneva has already gained extensive experience in load control for vehicle fleets and is now combining this with SMA's decades of experience in energy solutions and electric charging. Together, we can offer customized solutions to meet our customer's requirements."

"Integrating coneva's dynamic load control and billing management into the SMA Commercial eMobility Solution will make it even more cost-effective for businesses to operate and manage their electric fleets," explained Nikolaus Morbach, Executive Vice President Commercial & Industrial Solutions at SMA. "Moreover, we make it easier for solar power professionals to set up the charging infrastructure through perfectly coordinated hardware components and a comprehensive, integrated service package."

Using charging stations simultaneously for even more efficient energy utilization

coneva load control optimizes loading times and costs by intelligently distributing the available energy, thereby avoiding peak loads. This enables the simultaneous and efficient use of multiple charging stations with integrated photovoltaics and battery systems, without compromising grid stability. Vehicles can be optimally charged, ensuring maximum availability. The dynamic electricity tariff coneva Flex for battery storage systems and charging stations provides additional benefits by sourcing low-cost electric current from the utility grid.

Additional SMA eMobility Portal as CPO Back End

In addition to the new solution for companies with an electric fleet, SMA offers the SMA eMobility Portal powered by ROAD B.V as a CPO back end. This provides a full service solution for eMobility customers, enabling easy management and monitoring of the charging infrastructure. This portal helps companies efficiently manage access to charging stations, provide public charging in accordance with the AFIR regulation, and ensure the high availability of chargers.

About SMA

As a leading global specialist in photovoltaic and storage system technology, the SMA Group is setting the standards today for the decentralized and renewable energy supply of tomorrow. SMA's portfolio contains a wide range of efficient PV and battery inverters, holistic system solutions for PV and battery-storage systems of all power classes, intelligent energy management systems and charging solutions for electric vehicles and power-to-gas applications. Digital energy services as well as extensive services up to and including operation and maintenance services for PV power plants round off SMA's range. SMA inverters installed throughout the world within the last 20 years with a total output of approximately 132 GW help avoid the emission of more than 70 million tons of CO_2. SMA's multi-award-winning technology is protected by more than 1,600 patents and utility models. Since 2008, the Group's parent company, SMA Solar Technology AG, has been listed on the Prime Standard of the Frankfurt Stock Exchange (S92) and is listed onin the MDAX index and TecDAX index.

About coneva

coneva GmbH, a subsidiary company of SMA, specializes in the development of digital energy solutions. coneva offers modular and scalable applications for energy management, load control and e-mobility, enabling companies to increase their energy efficiency and reduce operating costs.

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