



Press Release

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STRATEGIC PARTNERSHIP BETWEEN STW AND SIKO

Kaufbeuren, 15 June 2020 – Sensor-Technik Wiedemann (STW) and SIKO have agreed on a strategic partnership with the aim of further opening up the market for mobile machinery with joint solutions that are based on individual strengths. Customers benefit from the cooperation by having access to complete systems ranging from measurement technology through to automation and cloud-based concepts.

The strategic partnership is the natural extension of a strong, long-standing cooperation and creates the basis for joint developments and coordination of the respective product portfolios. STW offers solutions for the mobile machinery market ranging from sensors, controllers and human-machine interfaces to networking, data management and cloud connections. SIKO is a specialist for robust and innovative measuring technology for a wide range of measuring tasks, such as length, angle and speed measurement. At the sales level, joint marketing activities are planned on the basis of the eco-system concept. In addition, joint development projects are in the works. These will optimally combine the expertise of both companies in order to form products and solutions that bring plenty of customer benefits. This includes the expansion of the modular sensor system for mobile hydraulics with new or extended features, as well as the provision of functionally safe systems.

Quote from Hans Wiedemann, Director Channel Partner Management:

"We look forward to an even closer cooperation with SIKO. Together with SIKO solutions, our broad portfolio offers our customers worldwide access to universal solutions that make system integration significantly easier."

Making mobile machines perform.

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Quote from Mathias Roth, Head of the Mobile Automation business unit:

“With this partnership, we are bundling the skills of both companies and creating the basis for optimal cooperation as a foundation for groundbreaking project and customer solutions. Especially when it comes to position sensor technology, digitalization and automation, we see great shared opportunities on the horizon.”

About STW

As an internationally active company with Headquarter in Kaufbeuren, we stand for the digitalization, automation and electrification of mobile machines for 35 years. With generic or customer-specific products, systems and solutions developed and manufactured at our headquarters in Germany, we support our customers with innovative technology on their way to making their machines the best in the world.

Supplemented by partner products and accompanied by our training, support and system teams, we help medium-sized companies and large OEMs to increase the performance and efficiency of their machines and increase safety. Through communication between machines, connectivity with our cloud platform and additional partner services, we enable the integration of mobile machines into business processes.

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