

**Table 1****Worldwide: Server Vendor Revenue Estimates, 3Q07 (U.S. Dollars)**

Company	3Q07		3Q06		3Q06-3Q07 Growth (%)
	3Q07 Revenue	3Q07 Market Share (%)	3Q06 Revenue	3Q06 Market Share (%)	
IBM	4,026,746,389	30.1	4,381,081,127	33.7	-8.1
Hewlett- Packard	3,748,641,917	28.1	3,290,294,803	25.3	13.9
Dell Inc.	1,582,838,318	11.8	1,405,867,107	10.8	12.6
Sun					
Microsystems	1,464,761,440	11.0	1,314,466,628	10.1	11.4
Fujitsu/FSC	655,915,158	4.9	634,331,211	4.9	3.4
Other Vendors	1,878,940,160	14.1	1,988,995,171	15.3	-5.5
<b>Total</b>	<b>13,357,843,382</b>	<b>100.0</b>	<b>13,015,036,048</b>	<b>100.0</b>	<b>2.6</b>

Source: Gartner (November 2007)

**Table 2****Worldwide: Server Vendor Shipment Estimates, 3Q07 (Units)**

Company	3Q07		3Q06		3Q06-3Q07 Growth (%)
	3Q07 Shipments	3Q07 Market Share (%)	3Q06 Shipments	3Q06 Market Share (%)	
Hewlett- Packard	649,958	29.3	540,609	26.5	20.2
Dell	484,650	21.8	459,950	22.5	5.4
IBM	319,674	14.4	332,777	16.3	-3.9
Sun					
Microsystems	79,320	3.6	83,018	4.1	-4.5
Fujitsu/FSC	76,506	3.4	65,171	3.2	17.4
Other Vendors	610,704	27.5	561,207	27.5	8.8
<b>Total</b>	<b>2,220,812</b>	<b>100.0</b>	<b>2,042,732</b>	<b>100.0</b>	<b>8.7</b>

Source: Gartner (November 2007)

**Table 3****EMEA: Server Vendor Revenue Estimates, 3Q07 (U.S. Dollars)**

Company	3Q07		3Q06		3Q06-3Q07 Growth (%)
	3Q07 Revenue	3Q07 Market Share (%)	3Q06 Revenue	3Q06 Market Share (%)	
Hewlett- Packard	1,460,169,849	35.4	1,205,499,067	30.9	21.1
IBM	1,115,201,230	27.0	1,334,271,365	34.2	-16.4
Sun					
Microsystems	530,458,719	12.9	439,006,530	11.3	20.8
Dell Inc.	370,269,898	9.0	324,594,232	8.3	14.1
Fujitsu/FSC	336,477,268	8.2	296,401,144	7.6	13.5
Other Vendors	313,702,066	7.6	296,075,801	7.6	6.0
<b>Total</b>	<b>4,126,279,029</b>	<b>100.0</b>	<b>3,895,848,139</b>	<b>100.0</b>	<b>5.9</b>

Source: Gartner (November 2007)

**Table 4**  
**EMEA: Server Vendor Shipment Estimates, 3Q07 (Units)**

<b>Company</b>	<b>3Q07 Shipments</b>	<b>3Q07 Market Share (%)</b>	<b>3Q06 Shipments</b>	<b>3Q06 Market Share (%)</b>	<b>3Q06-3Q07 Growth (%)</b>
Hewlett- Packard	258,382	40.0	214,070	37.4	20.7
Dell Inc.	111,350	17.3	99,700	17.4	11.7
IBM	98,107	15.2	103,690	18.1	-5.4
Fujitsu/FSC	46,228	7.2	37,357	6.5	23.7
Sun Microsystems	25,148	3.9	24,588	4.3	2.3
Other Vendors	106,282	16.5	92,930	16.2	14.4
<b>Total</b>	<b>645,497</b>	<b>100.0</b>	<b>572,335</b>	<b>100.0</b>	<b>12.8</b>

Source: Gartner (November 2007)