

**Top 5 Corporate Vendor Family, EMEA Server Factory Revenue, 1Q 10 (Millions)**

<b>Vendor</b>	<b>1Q10 Revenue</b>	<b>1Q10 Market Share</b>	<b>1Q09 Revenue</b>	<b>1Q09 Market Share</b>	<b>1Q10/1Q09 Revenue Growth</b>
HP	\$1,313.26	41.5%	\$1,080.13	36.7%	21.6%
IBM	\$790.57	25.0%	\$832.09	28.2%	-5.0%
Dell	\$372.72	11.8%	\$288.49	9.8%	29.2%
Sun	\$304.05	9.6%	\$361.13	12.3%	-15.8%
Fujitsu	\$209.46	6.6%	\$193.83	6.6%	8.1%
Other	\$173.35	5.5%	\$190.28	6.5%	-8.9%
<b>Total market</b>	<b>\$3,163.41</b>	<b>100.0%</b>	<b>\$2,945.94</b>	<b>100.0%</b>	<b>7.4%</b>

Source: IDC's EMEA Quarterly Server Tracker, May 2010