

News Release No. 20/2011 from Vestas Mediterranean

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Vestas signs contracts with EDF EN for 62 MW in Italy and Germany

Vestas, the world leader in wind energy, has received two orders from key account EDF Energies Nouvelles for delivery of 19 V90-2.0 MW wind turbines for the Gargano wind farm in Apulia, Italy, and for 12 V90-2.0 MW turbines for the Eckolstädt wind farm, in Thüringen, Germany, for a total capacity of 62 MW.

Both orders have been placed by EDF Energies Nouvelles, a leader in renewable energy, as part of the binding share of wallet agreement signed in June 2011 with Vestas. Through the agreement for the years 2012-2014, EDF Energies Nouvelles and its US subsidiary, committed to purchase Vestas wind turbines for a minimum of 50 per cent of all its future onshore wind installations in Europe and for a minimum of 30 per cent in the United States.

The Italian order comprises supply, installation and commissioning of 19 units of the V90-2.0 MW, a Vestas Online® Business SCADA and full scope AOM 4000 (Active Output Management) agreement.

The wind turbines will be delivered in July 2012, and commissioning is expected to start in October 2012.

The German order comprises supply, installation and delivery of 12 V90-2.0 MW, a Vestas Online® Business SCADA and a full scope AOM 4000 (Active Output Management) agreement.

The wind turbines will be delivered in August 2012, and commissioning of the wind turbines is expected to start in September 2012 with completion before the end of 2012.

The AOM 4000 service consist of scheduled and unscheduled maintenance and consumables, which offers solid risk management for customers who want an availability guarantee measured against an agreed threshold. This type of contract offers customers assured performance avoiding unforeseen operational costs of any kind.

"We are pleased to announce this contract with EDF Energies Nouvelles, which strengthens our partnership as clearly supported by our Global Key Account Program," states Juan Araluce, President of Vestas Mediterranean. "We are delighted to have been chosen as wind turbine supplier for the development of these two wind farms in Italy and Germany. Both wind farms will use Vestas' 2 MW platform – the industry's most proven turbine family with more than 7,800 in use worldwide, delivering high reliability, low operational downtime and high performance."

"At Vestas, we believe that a close and regular customer dialogue is critical for maintaining and growing a valuable partnership with our customers, and this is what we are doing through our Global Key Account program," affirms Hans Jørn Rieks, President of Vestas Central Europe. "Both EDF EN and Vestas share the same mission of further developing wind power and making it more competitive

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and reliable every day. Having been chosen as supplier for these two wind farms confirms EDF EN's trust in Vestas' capabilities and willpower to accomplish our shared mission."

About Vestas

Every single day, Vestas wind turbines deliver clean energy that supports the global fight against climate change. Wind power from Vestas' more than 44,500 wind turbines currently reduces carbon emissions by approximately 50 million tons of CO₂ every year, while at the same time building energy security and independence. Today, Vestas has installed turbines in 67 countries, and for our own operations alone we provide jobs for over 20,000 passionate people at our service and project sites, research facilities, factories and offices all over the world.

For more information on EDF Energie Nouvelles and Vestas' frame agreement, please see Vestas Wind Systems A/S' company announcement No. 29/2011 of 30 June 2011 ([link](#)).

For more information on Vestas, please visit www.vestas.com.

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