

PRESS RELEASE

Software AG counters the shortage of trained personnel in the German IT industry

- Software AG's university program makes an important contribution to developing the Webciety
- After almost three years, more than 280 departments at over 100 universities throughout Germany are taking part in the University Relations Program
- More than 2,800 students have received expert training in SOA/BPM over the past six semesters
- Software AG continues to focus on strengthening education

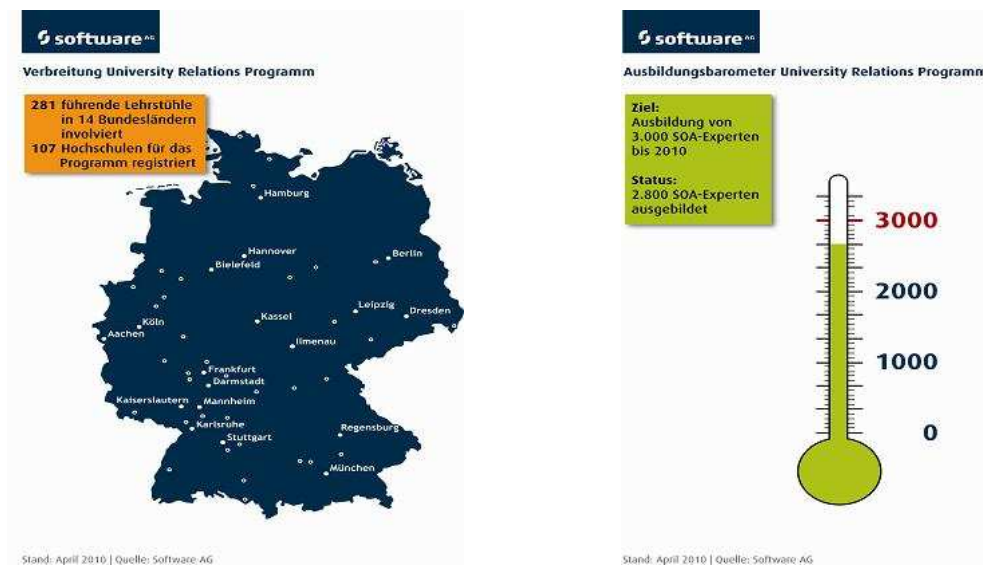
Darmstadt, Germany - 05/06/2010 - After almost three years of Software AG's University Relations Program, the company is seeing positive results. More than 280 departments at over 100 universities throughout Germany have taken part in the program so far. More than 2,800 students have gone through the program and received expert knowledge on Service-Oriented Architectures (SOA) and Business Process Management (BPM). The company is projected to exceed its goal training of 3,000 students by the end of 2010. The result: The number of IT professionals in Germany with SOA/BPM expertise will have quadrupled since 2007. Software AG further noted that the country cannot neglect the education and training of tomorrow's skilled professionals, especially against the backdrop of this economic crisis. SOA and BPM are considered pioneering technologies in the software industry, technologies that companies can use to modernize their IT systems.

Software AG joined forces with Annette Schavan, Germany's Federal Minister of Education and Research, and Darmstadt's universities to launch the pilot phase of the University Relations Program back in May 2007. Minister Schavan called the project an "exemplary initiative" at the time. The number of participating universities has grown by 50 times in not quite three years. Exactly 107 universities with 281 departments, distributed across 14 states throughout Germany, are partners in the program, including RWTH Aachen University, Technical University of Munich, University of Leipzig, Saarland University, and Technical University of Berlin as well as founding members Darmstadt University of Technology and Hochschule Darmstadt University of Applied Sciences. The latter is also a strategic partner of Software AG. Participating universities use the various offerings as modular units, from practical seminars to using the latest software developments to establishing student practicums.

So far more than 2,800 students have been able to expand their knowledge of SOA and BPM and at the same time gather practical experience with cutting-edge software. The SOA/BPM market is still considered a strategic growth market for Germany and Europe for years to come.

The universities are well aware of the value this adds to their programs. "If we want to succeed in training highly-qualified IT professionals, then universities and businesses need to work together more closely. This is a great way to give students first-hand, real-world experience. Software AG's University Relations Program is a positive step in the right direction," emphasized Prof. Hermann Krallmann, director of the Institute for Information Systems at TU Berlin, in February of last year.

Back in Darmstadt, people were convinced the entire program would be a success right from the start. Juergen Powik, director of University Relations and the person responsible for the University Relations Program, had this to say: “The IT industry cannot afford to make the mistakes of the past over again. After the Internet bubble burst, legions of specialists were laid off, and they were then missed. Even if we should face a similar situation again, which I do not anticipate, we must continue to make use of specialists’ potential and ensure that there is enough new blood.”



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About IDS Scheer

IDS Scheer is part of the Software AG Group and a leading provider of Business Process Management (BPM) software, solutions and services for corporations and public organizations worldwide. With the ARIS Platform for Process Excellence, the company offers an integrated, comprehensive solution portfolio for the strategy, design, implementation and controlling of business processes, allowing companies to continuously improve their overall business performance. Utilizing the ARIS Value Engineering (AVE) approach, IDS Scheer consultants bridge the gap between corporate strategy, business processes, IT solutions and process controlling.

About Software AG

Software AG is the global leader in Business Process Excellence. Our 40 years of innovation include the invention of the first high-performance transactional database, Adabas; the first business process analysis platform, ARIS; and the first [B2B](#) server and [SOA](#)-based integration platform, webMethods.

We are unique in offering the world’s only end-to-end - and easiest to use - [business process management \(BPM\)](#) solutions, with the lowest Total-Cost-of-Ownership. Our industry-leading brands, ARIS, webMethods, Adabas, Natural and IDS Scheer Consulting, represent a unique portfolio for: process strategy, design, integration and control; SOA-based integration and data management; process-driven SAP implementation; and strategic process consulting and services.

Software AG had revenues of € 847 million in 2009 and has more than 6,000 employees serving 10,000 enterprise and public institution customers across 70 countries. Our comprehensive software and services solutions allow companies to continuously achieve their business results faster. The company is headquartered in Germany and listed on the Frankfurt Stock Exchange (TecDAX, ISIN DE 0003304002 / SOW).

Software AG - Get There Faster

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Press release dated 05.03.2010

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