Date:	Course Description:	Presenters:
8/17/2010 1:00PM EDT	**Find Success in SaaS:** *Navigating the Top Six Business Challenges of Delivering Software as Service*	Mike West **VP, Saugatuck Technology** Todd Steel, Sr. Product Manager **SafeNet SRM Solutions**
9/09/2010 1:00PM EDT	**Adapting at Cloud Speed:** *Cloud-ready SaaS Licensing & Entitlement Management*	Bruce Guptill **SVP & Head of Research, Saugatuck Technology** Mike West **VP, Saugatuck Technology** Todd Steel, Sr. Product Manager **SafeNet SRM Solutions**
10/07/2010 1:00PM EDT	**Cloudy With a Chance of Customer Insight:** *Usage Data Collection & Analysis in the Cloud*	Dr. Holger Kisker **Senior Analyst, Forrester Research, Inc.** Todd Steel, Sr. Product Manager **SafeNet SRM Solutions**
11/4/2010 1:00PM EDT	**Lucrative Software Pricing and Packaging Strategies for the Cloud**	Amy Konary **Director, Software Pricing, Licensing and Delivery, IDC** Jake Fox **Director New Product Development, SafeNet**
12/13/2010 1:00PM EST	**Making the Transition from On-Premise to On-Demand:** Defining a Software Publisher's Journey into the Cloud	Mike West **VP, Saugatuck Technology** Todd Steel, Sr. Product Manager **SafeNet SRM Solutions**