

True Server Virtualization for Everyone

customers

- ▶ Over 2,000 deployments worldwide
- ▶ Serving a broad set of industries
- ▶ 60% North America, 40% International
- ▶ 75% Small/Medium Enterprises, 25% Large Enterprises

technology partners

- ▶ **Processor** — AMD, Intel
- ▶ **Server** — Dell, IBM, HP
- ▶ **Storage/Backup** — IBM, HP, Dell, EqualLogic, Brocade, NetApp, StoreVault, Compellent, FalconStor, LeftHand Networks, Quantum
- ▶ **Virtualization** — PlateSpin, Microsoft, Reflex Security, rPath, VizionCore

channel partners

- ▶ Reseller agreements with leading platform providers including Dell and HP
- ▶ Over 450 channel partners/solution providers to date worldwide

investors

- ▶ **Institutional** — Highland Capital Partners, Matrix Partners, Goldman Sachs
- ▶ **Strategic** — Intel, SAP

Virtual Iron is the leading server virtualization software alternative for small and medium-sized enterprises. Since its founding in 2003, outside Boston, Massachusetts in the U.S., the company has focused on bringing all the benefits of advanced server virtualization to the mainstream market.

Virtual Iron's solution has been shipping since 2006 and is deployed in thousands of organizations today. The software provides all the capabilities IT professionals need to support a variety of data center initiatives, without the cost and complexity of other solutions.

Customers and partners choose Virtual Iron because of its ease of use, rich feature set, robust virtual infrastructure management capabilities and low cost. Additionally, Virtual Iron has an "all inclusive" approach that provides all its software modules and management capabilities to customers as a total solution.

At the core is "VI-Center" — an intelligent, enterprise-class, multi-tenant platform that provides the control and virtual infrastructure management necessary to support production environments. This includes mobility, high availability, recoverability, CPU-capacity load balancing, live upgrades, policies and reporting. These comprehensive capabilities enable Virtual Iron to support all primary virtualization use cases including:

- ▶ Server consolidation
- ▶ Virtual server management
- ▶ Server virtualization for production and mission-critical applications
- ▶ Server virtualization for development and test environments
- ▶ Business continuity, disaster recovery
- ▶ Virtual Desktop Infrastructure (VDI) enablement

Virtual Iron Software Inc.
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