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JUNIPER NETWORKS ANNOUNCES GLOBAL PARTNER AWARDS HONORING EXCELLENCE IN INNOVATION AND CUSTOMER SERVICE

More Than 30 Partners from the Americas, Asia-Pacific and EMEA Recognized during Juniper's First Global Annual Partner Conference

LAS VEGAS, NEV., Jan. 18, 2012 – Juniper Networks (NYSE: JNPR), the industry leader in network innovation, today announced its 2011 Juniper Partner Award winners spotlighting the outstanding achievements and commitment from the company's top channel partners in the areas of sales, customer service excellence, technology expertise and service specializations.

[Click to Tweet](#): Juniper Networks Announces Global Partner Awards Honoring Excellence in Innovation and Customer Service <http://bit.ly/JNPRnewz>

Juniper presented 12 Overall Performance Awards and 19 Regional or Vertical Market Partner Awards during its first annual Juniper Networks Global Partner Conference held at the Mandalay Bay Hotel in Las Vegas. The winners were present at the Global Partner Conference that brought together more than **1000 partners** from around the world.

Award Winners:

Americas Overall Performance Award Winners

- Distributor of the Year: Ingram US
- Growth Partner of the Year: Insight
- Partner of the Year: Torrey Point Group

Americas Regional or Vertical Market Award Winners

- Canada Partner of the Year: Bell Canada
- Latin America Partner of the Year: Binario
- United States Central Region Partner of the Year: CentraComm Communications
- United States Eastern Region Partner of the Year: Integration Partners
- United States South Region Partner of the Year: M&S Technologies
- United States Western Region Partner of the Year: InterVision Systems
- United States Federal Partner of the Year: Fishnet

Asia-Pacific Overall Performance Award Winners

- Commercial Partner of the Year: AGC Networks Limited

- Distributor of the Year: Digital China (china) Ltd.
- Enterprise Partner of the Year: Communication Design & Management
- Partner of the Year: Icraft Co. Ltd.
- Service Partner of the Year: Nissho Electronics Corporation

Asia-Pacific Regional or Vertical Market Award Winners

- ANZ Partner of the Year: Netsolutions Australia Pty Ltd.
- ASEAN Partner of the Year: Nera Telecommunications Ltd.
- GCR Partner of the Year: Guomai zhongxun Networks Ltd.
- India Partner of the Year: IBM India Private Limited
- Japan Partner of the Year: NEC Corporation
- Korea Partner of the Year: Unnet Systems

EMEA Overall Performance Award Winners

- Commercial Partner of the Year: Bezeq International
- Distributor of the Year: Westcon Security
- Enterprise Partner of the Year: Telefonica
- Service Partner of the Year: Infradata

EMEA Regional or Vertical Market Award Winners

- DACH Partner of the Year: IBM
- MEA Partner of the Year: XON
- North Partner of the Year: Ericsson
- RESE Partner of the Year: Nvision
- South Partner of the Year: IBM
- UKI Partner of the Year: Imtech

Supporting Quote:

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“We congratulate this year’s winners and thank them for their commitment to customer service and innovation excellence in their specific regions,” said Emilio Umeoka, senior vice president, worldwide partners, Juniper Networks. “Juniper Networks is committed to the long term success of our partners from around the world and welcome them to Las Vegas for the first annual Juniper Networks Global Partner Conference.”

Additional Resources:

- [Juniper.Net Community](#)
- [Juniper on Twitter](#)
- [Juniper on Facebook](#)

About Juniper Networks

Juniper Networks is in the business of network innovation. From devices to data centers, from consumers to cloud providers, Juniper Networks delivers the software, silicon and systems that transform the experience and economics of networking. Additional information can be found at [Juniper Networks \(www.juniper.net\)](http://www.juniper.net).

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